

CAFII Board of Directors Meeting

Date: Tuesday, April 17, 2018
Location: Lena Restaurant
Sala Dos (Private Boardroom), 2nd Floor
176 Yonge St., Toronto, ON
Chair: P. McCarthy

Time: 3:00 – 5:00 p.m.
Dial-in: 416-477-0921; 514-447-8925; 604-283-9145; or
1-888-543-2449; Participant: 1500 | Host: 1501
<http://cafii.adobeconnect.com/cafiiboardmtg17april2018/>

Agenda

Item	Presenter	Document	Action
1. Call to Order; Governance and Special Matters <i>3:00 p.m.</i>	P. McCarthy		
1.1. Approval of Agenda		✓	Approval
1.2. Appointment of a CAFII Director		✓	Approval
1.3. CAFII Board and EOC Chair Succession		✓	Update
1.4. 2018 Pollara Travel Insurance Research; High Level Results	S.Manson/Pollara Guests	✓	Presentation
2. Consent Items <i>3:25 p.m.</i>	P. McCarthy		
2.1. Draft Board Meeting Minutes, November 28, 2017		✓	Approval
2.2. Draft Board Meeting Minutes, February 7, 2018		✓	Approval
2.3. Summary of Board & EOC Action Items		✓	Receipt
2.4. Regulatory Update		✓	Receipt
2.5. Regulator and Policy-Maker Visit Plan		✓	Receipt
3. Financial <i>3:27 p.m.</i>			
3.1. Financial Statements as at March 31, 2018	T. Pergola	✓	Approval
3.2. Draft 2017 Audited Financial Statements	T. Pergola	✓	Approval
4. Regulatory <i>3:35 p.m.</i>			
4.1 Consultations/Submissions Timetable	B. Wycks	✓	Update
i. BC FIA Review: Preliminary Recommendations Paper	B. Wycks/K. Martin	✓ (2)	Update
ii. Quebec Bills 141 and 150	K. Martin/B. Wycks		Update
iii. FSCO Draft 2018 Statement of Priorities	R. Beckford/B. Wycks	✓	Update
iv. FSCO Treating Consumers Fairly (TCF) Guideline	R. Beckford/B. Wycks	✓	Update
v. CCIR Fair Treatment of Customers Guidance	R. Beckford/B. Wycks	✓ (2)	Update
4.2 FCAC "Domestic Bank Retail Sales Practices Review"	P. Thorn/K. Martin	✓ (2)	Update
4.3 Outcomes of Saskatchewan Exemptions to PST on Insurance Premiums Issue	K. Martin	✓ (4)	Update
4.4 CAFII Letter to Manitoba on Single Premium Insurance Policies	K. Martin	✓	Update
4.5 March 6/18 CAFII Meeting with FSRA Board of Directors	B. Wycks/K. Martin	✓	Update
4.6 CAFII Regulator and Policy-Maker Meetings During 2018 CLHIA Conference	B. Wycks		Update
4.7 CAFII Atlantic Canada Regulators and Policy-Makers Visits Tour, May 13-17/18	B. Wycks	✓	Update
5. Strategy and Membership <i>4:00 p.m.</i>			
5.1 Initiation Member Application: Canada Life Assurance	B. Wycks/K. Martin	✓	Approval
5.2 Initiation Member and Associate Status Applications: OneMain Solutions Canada	B. Wycks	✓ (3)	Approval
5.3 Other CAFII Initiation Member, Returning Member, and Associate Prospects	B. Wycks/K. Martin		Update
6. Committee Reports Addressing CAFII Priorities: <i>4:15 p.m.</i>			
6.1 Market Conduct	R. Beckford		Update
6.2 Media Advocacy	C. Blaquiere		Update
i. March 28/18 CAFII Media Awareness & Training Session	K. Martin	✓ (2)	Update
ii. CAFII Website Enhancement Investments in 2018	K. Martin	✓	Update
6.3 Licensing Efficiency Issues	M. Gill		Update
i. CAFII/CLHIA Joint Submission Re Saskatchewan RIA Advisory Cttee	K. Martin		Update
6.4 Research & Education	D. Quigley		Update
i. Recommendation for 2018 and 2019 CAFII Research	D. Quigley/K. Martin	✓	Update
ii. Syndicated/Omnibus Research for CAFII	K. Martin		Update
6.5 Travel Medical Experts	S. Manson		Update
7. Other Business <i>4:35 p.m.</i>			
7.1 CAFII Transition to Managing Matters	K. Martin		Update
7.2 Expected Regulator and Policy-Maker Attendance at April 17/18 CAFII Reception	B. Wycks		Update
7.3 Next CAFII Board Meeting and Reception: June 5/18 at Scotiabank Financial	B. Wycks		Update
8. In-Camera Session <i>4:40 p.m.</i>	P. McCarthy		Discussion