



CAFII Board of Directors Meeting

Date:Monday, October 23, 2017Chair:P. McCarthyLocation:Desjardins Financial SecurityTime:2:20 – 4:15 p.m.

150, rue des Commandeurs, 15th flr, Lévis, QC **Dial-in:** 416-764-8662 or 1.888-884-4534

Participant: 4532491#|Host: 5829171#

<u>Agenda</u>

	Item	Presenter	Document	Action
1.	Call to Order, Meeting Confirmation, & Governance Matters 2:20 p.m.	P. McCarthy		
	1.1. Approval of Agenda		~	Approval
	1.2. Appointment of a CAFII Director			Discussion
	1.3. Debrief on Liaison Lunch and Industry Issues Dialogue with AMF Staff			
	Executives			
2.	Consent Items 2:30 p.m.			
	2.1. Draft Board Meeting Minutes, June 6, 2017	P. McCarthy	~	Approval
	2.2. Financial Statements as at September 30, 2017	T. Pergola	√ (2)	Approval
	2.3. Summary of Board & EOC Action Items		~	Receipt
	2.4. Balanced Scorecard		~	Receipt
	2.5. Regulatory Update		~	Receipt
	2.6. Regulator and Policy-Maker Visit Plan		~	Receipt
3.	Regulatory 2:35 p.m.			
	3.1 Alberta Authorization of CI Sales Under an RIA Certificate	B. Wycks	~	Update
	3.2 Insurance Regulator and Policy-Maker Visits in BC, Alberta, and Manitoba,	B. Wycks/K. Martin/P.	~	Update
	October 17-19/17	Thorn		
	3.3 Stakeholder Meeting With CCIR, October 25/17	B. Wycks		Update
	3.4 Meeting With Insurance Councils of Saskatchewan & CLHIA, October 27/17	K. Martin		Update
	3.5 Consultations/Submissions Timetable		~	Updates
	i. AMF Issues Paper on "Managing Conflict Of Interest In Relation To	R. Beckford/B. Wycks	~	
	Incentives"			
	ii. BC Ministry of Finance 10-Year Review of FIA	B. Wycks	~	
	iii. Quebec Omnibus Bill on Financial Sector Modernization	R. Beckford/B. Wycks		
	iv. CCIR Annual Statement on Market Conduct	R. Beckford/B. Wycks		
	v. CCIR Travel Health Insurance Products Position Paper	S. Manson/K. Martin		
	vi. Saskatchewan Insurance Act/Regulations	R. Beckford/B. Wycks		
4.	Strategy 3:05 <i>p.m.</i>			
	4.1 Proposed CAFII 2018-2020 Strategic Plan	K. Martin	~	Discussion
	4.2 Media Strategy Pre-Approved Op-Ed Responses	K. Martin	√ (2)	Approval
	4.3 CAFII Website Launch Date Proposal and Related Press Release	K. Martin	√ (2)	Approval
	4.4 New CAFII Website Demonstration	D. Moorcroft/K. Martin		Presentation
5.	Other Business 3:50 p.m.	B. Wycks		Updates
	5.1 New CAFII Associate: DGA Careers		~	
	5.2 Next CAFII Board Meeting: November 28/17 In Toronto			
6.	In-Camera Session 3:55 p.m.			
	6.1 Re-Evaluation of CAFII Administrative Support Model	K. Martin/B. Wycks/P.		Update
		Thorn		
	6.2 Proposal to Strike CAFII Task Force To Review Member Dues Policy	P. McCarthy		Discussion

Next Board Meeting: November 28/17, 3:00 to 5:00 p.m., at CIBC Insurance, 25 King St., 7th floor, Commerce Court North, Toronto; followed immediately by CAFII Holiday Season/Year-end Networking Reception, 5:00 to 7:30 p.m., hosted by CIBC Insurance at Canoe Restaurant, TD Bank Tower, 66 Wellington St. West, 54th Floor, Toronto