

## CAFII Board of Directors Teleconference-Only Meeting Agenda

| Date:  | Tuesday, April 7, 2020 | Dial-in: Regis | tration link for Zoom Video Conference: <u>click here</u> |
|--------|------------------------|----------------|---|
| Chair: | N. Benson              | Time:          | 2:00 – 4:30 p.m. EDT                                      |

| Iten | n       |  | 2:00 p.m. | Presenter | Action | Document |
|------|---------|--|-----------|-----------|--------|----------|
| 1.   | Call to | Order  |           | M. Boyle  |        |          |
| 2.   | Consen  | Consent Items 2:   |           | Presenter | Action | Document |
|      | a.      | Draft Board Meeting Minutes, December 3, 2019                    |           |           |        | ~        |
|      | b.      | Draft Board Meeting Minutes, February 10, 2020                   |           |           |        | ~        |
|      | с.      | Draft Board Meeting Minutes, March 26, 2020                      |           |           |        | ~        |
|      | d.      | Regulatory Update  |           |           |        | ~        |
|      | e.      | Consultations/Submissions Timetable                              |           |           |        | ~        |
|      | f.      | Regulator and Policy-Maker Visit Plan                            |           |           |        | ~        |
|      | g.      | Summary of Board and EOC Action Items                            |           |           |        | ~        |
|      | h.      | Committee Reports Addressing CAFII Priorities                    |           |           |        | ~        |
|      | i.      | Postponement of 2020 CAFII Annual Members' Luncheon To Fall 2020 |           |           |        | ~        |
|      | j.      | CAFII CPI Opinion Piece In Canadian Business Quarterly           |           |           |        | ~        |

| з. | Govern  | ance Matters 2:05 p.m.   | Presenter          | Action     | Document |
|----|---------|--|--------------------|------------|----------|
|    | a.      | Rescheduling of 2020 Informal Liaison Lunch and Industry Issues Dialogue With AMF Staff Executives | B. Wycks/K. Martin | Update     | <b>v</b> |
|    | b.      | Recommendation That June 9/20 CAFII Annual Meeting Be Converted To A Virtual-Only Meeting          | B. Wycks           | Update/    |          |
|    |         |  |                    | Discussion |          |
| 4. | Financi | al Management Matters 2:15 p.m.  | Presenter          | Action     | Document |
|    | a.      | Financial Statements as at February 29/20  | T. Pergola         | Approval   | ~        |
|    | b.      | 2020 Budget Forecast   | T. Pergola         | Update     | ~        |
|    | с.      | Draft 2019 CAFII Audited Financial Statements  | T. Pergola         | Approval   | ~        |
|    | d.      | Timelines for Board and Membership Approval of CAFII 2019 Audited Financial Statements             | B. Wycks           | Update     | ~        |

| 5. Stra | tegic and I    | Regulatory Matters 2:30 p.m   | Presenter               | Action              | Document     |
|---------|----------------|---|-------------------------|---------------------|--------------|
| â       | a. COVI        | D-19 Pandemic Issues  |                         |                     |              |
|         | i.             | Options Related To A CAFII Working Group On COVID-19 Industry-Level Initiatives   | K. Martin               | Discussion          | ~            |
|         | ii.            | CAFII Forbearance Request Letters to Insurance Regulators and Policy-Makers Across Canada   | K. Martin/B. Wycks      | Update              | <b>√</b> (8) |
|         | iii.           | CAFII Sharing Of Regulatory Forbearance Requests Strategy With CLHIA, CBA, THIA   | K. Martin/B. Wycks      | Update              | ~            |
|         | iv             | CAFII Twice Weekly Calls With CLHIA and THIA Re COVID-19 Industry Impact and Developments   | K. Martin/B. Wycks      | Update              |              |
|         | ٧.             | Postponement of Launch of CAFII Quarterly CPI Benchmarking Study With RSM Canada  | K. Martin               | Update              | ~            |
|         | vi             | Deferral of 2020 CAFII Atlantic Canada Insurance Regulators and Policy-Makers Visits Tour   | B. Wycks                | Update              | ~            |
| ł       |                | Credit Card-Embedded Insurance Benefits Matters "On Hold" Awaiting AMF Response To CAFII<br>arance Request Due To COVID-19                                  | K. Martin               | Update              | <b>√</b> (6) |
| C       | . AMF          | Response Letter To CAFII Members' Action Plans Re Runoff Of Non-Debtor/Spousal CPI Coverage   | K. Martin               | Update              | ~            |
| C       | <b>d.</b> Marc | n 5/20 CAFII Stakeholder Meeting With CCIR/CISRO FTC Working Group  | B. Wycks/K. Martin      | Update              | ~            |
|         | i.             | Request From CCIR/CISRO FTC Working Group For Results Of A CAFII Member Survey On<br>"Incentives and Compensation Models Used In Market"                    | K. Martin               | Update              |              |
| e       |                | n 9/20 CAFII Presentation Meeting with FCAC Staff Executives On "Credit Protection/Authorized ance Product Sales Practices and Fair Treatment of Consumers" | K. Martin/B. Wycks      | Update              | <b>√</b> (3) |
|         | i.             | CAFII Future Use of WTW-Produced Key Data Point Slides  | K. Martin               | Update              | <b>√</b> (2) |
| f       | . CAFII        | Credit Protection Insurance Industry Best Practices Working Group: Progress Report  | M. Boyle                | Update              | ~            |
| E       | g. Resea       | rch & Education Committee   |                         |                     |              |
|         | i.             | Recommendations on 2020 CAFII Research  | A. Stuska/<br>K. Martin | Update/<br>Approval | ~            |



| h. N         | Media  | Advocacy Committee                                |           |                            |                     |          |
|--------------|--------|---|-----------|----------------------------|---------------------|----------|
|              | i.     | CAFII 2019 Website Metrics Report From RankHigher |           | C. Blaquiere/<br>K. Martin | Update              | ~        |
|              | ii.    | CAFII 2020 Website Investment Plans/Initiatives   |           | C. Blaquiere/ K.<br>Martin | Update/<br>Approval | ~        |
| 6. Other Bus | siness |   | 4:00 p.m. | Presenter                  | Action              | Document |
| 7. In Camera | a Sess | on  | 4:10 p.m. | Presenter                  | Action              | Document |

Next Board Meeting: Tuesday, June 9, 2020, immediately preceded by 2020 CAFII Annual Meeting of Members

2020 CAFII Annual Members' Luncheon: Postponed to Fall 2020