

CAFII Executive Operations Committee Meeting

Date: Tuesday, March 27, 2018

Location: CIBC Insurance
33 Yonge Street (between Wellington and
Front), 6th Floor [China Room] Toronto, ON

Chair: P. Thorn

Time: 2:00 – 4:00 p.m. EST

Dial-in: 416-477-0921; 514-447-8925; or 1-888-543-2449
Participant: 1500; Moderator: 1501

Agenda

Item	Presenter	Action	Document
1. Call to Order 2:00 p.m. a. Welcome to new member Scott Kirby, TD Insurance b. Welcome to new member _____, Manulife Financial	P. Thorn		
2. Consent Items 2:02 p.m. a. Proposed Use of Consent Items to Keep EOC In-Person Meetings To Two Hours b. CCIR Fair Treatment of Customers Guidance c. FSCO Treating Consumers Fairly (TCF) Guideline d. CCIR Year 2 Changes To Annual Statement on Market Conduct e. CAFII Letter to Saskatchewan Premier and Follow-up Re PST f. CAFII Letter to Manitoba on Single Premium Insurance Policies g. March 6/18 CAFII Liaison Meeting with FSRA Board of Directors h. EOC Meeting Notes of February 27/18	P. Thorn	Update Receipt Receipt Receipt Receipt Receipt Receipt	✓ (2) ✓ ✓ (3) ✓ ✓ ✓
3. Approval of Agenda and Previous Minutes 2:05 p.m. a. Agenda for March 27/18 EOC Meeting b. EOC Minutes of January 16/18 c. Board Minutes of February 7/18 Special Purpose Teleconference Meeting d. Summary of Board and EOC Action Items	All All All B. Wycks	Approval Approval Approval Update	✓ ✓ ✓ ✓
4. Strategy and Governance 2:15 p.m. a. Proposal For Keeping To One-Hour Time Limit For EOC Teleconference Meetings b. Manulife Financial Application for CAFII Initiation Membership c. Other CAFII Initiation Member, Returning Member, and Associate Prospects d. CAFII Transition to Managing Matters e. CAFII Member Perquisite/Benefit Proposal from Insurance-Canada.ca	K. Martin/B. Wycks B. Wycks B. Wycks/K. Martin K. Martin B. Wycks/K. Martin	Update Update Update Update Discussion	✓ (2) ✓
5. CAFII Financial Management 2:30 p.m. a. Financial Statements as at February 28/18 b. Draft CAFII 2017 Audited Financial Statements	T. Pergola	Approval Update	✓
6. Regulatory 2:40 p.m. a. Consultations/Submissions Timetable i. BC Financial Institutions Act Review: Preliminary Recommendations Paper ii. Quebec Bills 141 and 150: CAFII Letter on Minister's Proposed Amendment to Bill 141 iii. FSCO Draft 2018 Statement of Priorities b. Regulatory Update i. FCAC "Domestic Bank Retail Sales Practices Review" ii. FSCO Incidental Insurance Market Conduct Questionnaire iii. FSCO Bank-Owned Insurance Company CEO Attestation iv. RAMQ Requirement of Insured's Written Consent for Life Insurance Claim Investigation c. Regulator and Policy-Maker Visit Plan i. Regulator and Policy-Maker Liaison Meetings During CLHIA Conference, May 2-4/18 in Calgary ii. CAFII Regulator and Policy-Maker Visits Tour to Atlantic Canada, Week of May 14-18/18 iii. CAFII Liaison Lunch and Industry Issues Dialogue with AMF Staff Executives, October 2/18	B. Wycks B. Wycks K. Martin/B. Wycks R. Beckford/B. Wycks K. Martin P. Thorn/K. Martin K. Martin K. Martin P. Thorn/B. Wycks B. Wycks B. Wycks B. Wycks/K. Martin B. Wycks	Update Update Update Update Update Update Update Update Update Update Update Update	✓ ✓ (3) ✓ (3) ✓ ✓ (2) ✓

7. Committee Updates 3:15 p.m. a. Market Conduct b. Media Advocacy, including i. March 28/18 CAFII Media Awareness & Training Session ii. Proposal for CAFII Website Enhancement Investments in 2018 c. Licensing Efficiency Issues, including i. CAFII/CLHIA Joint Submission Re Saskatchewan RIA Advisory Committee d. Research & Education, including i. Recommendation for 2018 and 2019 CAFII Research ii. Options Related to Syndicated/Omnibus Research for CAFII e. Travel Medical Experts i. Pollara Research Update; and Related Media Strategy ii. Repatriation of Ontarians to Ontario Hospitals	R. Beckford/B. Wycks C. Blaquiere/K.Martin K. Martin C. Blaquiere/K.Martin M. Gill/K. Martin D. Quigley/K. Martin K. Martin K. Martin S. Manson S. Manson/K. Martin S. Manson/B. Wycks	Update Updates Update Approval Update Update Discussion Discussion Update Update Update	 ✓ ✓ ✓ ✓
8. Other Business 3:35 p.m. a. Speakers at April 17/18 and June 5/18 CAFII Reception Events b. Reconstitution of CAFII Networking and Events Committee c. CAFII Board Meeting Hosting Rotation	B. Wycks B. Wycks B. Wycks	Update Discussion Discussion	 ✓
9. In Camera Session 3:40 to 4:00 p.m.	P. Thorn	Discussion	

Next Board Meeting: Tuesday, April 17/18, 3:00 – 5:00 p.m.; Location: Sala Dos (Private Boardroom, 2nd Floor), Lena Restaurante, 176 Yonge St., Toronto; followed by reception, Location: Bar Lala (Lower Level), Lena Restaurante

Next EOC Meeting: Tuesday, April 24/18, 2:00 – 3:00 p.m. (*Teleconference only*) 416.477.0921 /514.447.8925 /1.888.543.2449 | Participant: 1500