

### CAFII Executive Operations Committee Meeting

**Date:** Tuesday, May 29, 2018

**Chair:** P. Thorn

**Location:** TD Insurance

**Time:** 2:00 – 4:00 p.m. EST

320 Front St. West, 3<sup>rd</sup> Floor [Arrowhead  
Boardroom] Toronto, ON

**Dial-in:** 416-477-0921; 514-447-8925; or 1-888-543-2449

Participant: 1500; Moderator: 1501

### Agenda

Item	Presenter	Action	Document
1. Call to Order <b>2:00 p.m.</b> a. Welcome to new member Sarah Gray, Canada Life Assurance	P. Thorn		
2. Consent Items <b>2:02 p.m.</b> a. EOC Meeting Notes of April 24/18 b. Summary of Board and EOC Action Items c. Quebec Bills 141 and 150 d. FSCO Life Insurance Industry Working Group e. FSCO Incidental Insurance Market Conduct Questionnaire f. FSCO Bank-Owned Insurance Company CEO Attestation	P. Thorn	Receipt Receipt Receipt Receipt Receipt Receipt	✓ ✓
3. Approval of Agenda and Previous Minutes <b>2:05 p.m.</b> a. Agenda for May 29/18 EOC Meeting b. Minutes of March 27/18 EOC Meeting c. Minutes of April 17/18 Board Meeting	All All All	Approval Approval Approval	✓ ✓ ✓
4. Strategy and Governance <b>2:15 p.m.</b> a. CAFII 2018 Annual Meeting of Members; and 2018-19 Governance Year i. New CAFII Board Chair ii. Two New CAFII Directors iii. New CAFII EOC Chair iv. Proposed Special CAFII Legal Review Project b. 2018 Pollara Travel Health Insurance Research i. Pollara Travel Health Insurance Research: Results Release Critical Path ii. Pollara Travel Health Insurance Research: Results Highlights (30 mins) iii. Draft Press Release on Pollara Travel Health Insurance Press Release for Discussion c. Status of OneMain Solutions Canada Application for CAFII Initiation Membership d. CAFII Associate Applications from i. Fasken ii. Stikeman Elliott e. Other CAFII Initiation Member, Returning Member, and Associate Prospects	B. Wycks B. Wycks B. Wycks P. Thorn K. Martin/B. Wycks K. Martin S. Manson K. Martin B. Wycks B. Wycks B. Wycks/K. Martin	Updates Discussion Discussion Presentation Discussion Update Approval Approval Update	✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓
5. CAFII Financial Management <b>3:00 p.m.</b> a. Financial Statements as at April 30/18	T. Pergola	Approval	✓
6. Regulatory <b>3:10 p.m.</b> a. Consultations/Submissions Timetable i. CAFII Submission on BC FIA Review Preliminary Recommendations Paper ii. CAFII Views on Optimal RIA Regime Model: For Input to BC and NB iii. CCIR/CISRO "Guidance: Conduct of Insurance Business and Fair Treatment of Customers" b. Regulatory Update i. Quebec Bill 134 c. Regulator and Policy-Maker Visit Plan i. Regulator and Policy-Maker Liaison Meetings During CLHIA Conference, May 2-4/18 in Calgary ii. CAFII Regulator and Policy-Maker Liaison Meetings In Atlantic Canada, May 14-17/18 iii. CAFII Liaison Meeting with CCIR and CISRO Policy Managers, May 18/18	B. Wycks R. Beckford/K. Martin M. Gill/K. Martin R. Beckford/K. Martin B. Wycks K. Martin B. Wycks K. Martin/B. Wycks K. Martin/B. Wycks K. Martin/B. Wycks	Update Discussion Discussion Update Update Update Update Update Update Update	✓ ✓ (2) ✓ ✓ (5) ✓ ✓ ✓ ✓ ✓ ✓ ✓

iv. CAFII Liaison Lunch and Industry Issues Dialogue with AMF Staff Executives, October 2/18	B. Wycks	Update	
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7. Committee Updates	3:35 p.m.			
a. Market Conduct		R. Beckford/B. Wycks	Update	
b. Media Advocacy		C. Blaquiere/K.Martin	Update	
c. Licensing Efficiency Issues, including		M. Gill	Update	
i. CAFII/CLHIA Joint Submission Re Saskatchewan RIA Advisory Committee		M. Gill/B. Wycks/K. Martin	Discussion	✓
d. Research & Education		D. Quigley/K. Martin	Update	
e. Travel Medical Experts		S. Manson	Update	
8. Other Business	3:45 p.m.			
a. Speakers at June 5/18 and November 27/18 CAFII Reception Events		B. Wycks	Update	
b. Reconstitution of CAFII Networking and Events Committee		B. Wycks	Discussion	
c. CAFII Board Meeting Hosting Rotation		B. Wycks	Discussion	✓
9. In Camera Session	3:50 to 4:00 p.m.	P. Thorn	Discussion	

**Next Board Meeting:** Tuesday, June 5/18, 3:00 – 5:00 p.m.; Location: Scotia Plaza, 63<sup>rd</sup> Floor, 40 King St. West, Toronto

**Next EOC Meeting:** Tuesday, June 26/18, 2:00 – 3:00 p.m. (*Teleconference only*) 416.477.0921 /514.447.8925 /1.888.543.2449 | Participant: 1500