

CAFII EOC Meeting

Tuesday, April 22, 2014

Location: RBC Insurance

RBC Insurance, Royal Bank Plaza, South Tower, Capital Markets,

200 Bay St., 4th Floor [Richardson boardroom], Toronto, ON

1:00 – 4:00 pm

Conference call dial-in information:

416-764-8662 or 1.888-884-4534, participant pass code: 771017#, moderator pass code: 7661560#

Chair: J. Hines

Agenda

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| 1. Call to Order | J. Hines |
| 2. Approval of Agenda | All |
| 3. Minutes | All |
| a. EOC Minutes and Action Items of March 25, 2014 | |
| b. Board Minutes and Action Items of April 8, 2014 | |
| 4. CAFII Financial Management | R. Rajaram |
| a. Financial Statements As At March 31, 2014 | |
| 5. Policy Issues and Decision Items | |
| a. Balanced Scorecard | J. Hines |
| b. Possible CAFII Project on Travel Insurance | J. Lewsen |
| c. Application for Voting Membership from The CUMIS Group Ltd. | B. Wycks |
| 6. Regulatory Update | |
| a. BC FICOM's Creditor's Group Insurance Issue | B. Wycks |
| b. Regulatory Visit Plan 2014 | B. Wycks |
| i. AMF Liaison Meeting (April 8) | |
| ii. FSCO Life Insurance Product Suitability Review Meeting (April 9) | |
| iii. Meeting with Manitoba Minister of Finance (April 29) | |
| iv. Dinner Liaison Meeting with Carolyn Rogers, BC and CCIR (May 6) | |
| v. Joint Meeting with Atlantic Canada Insurance Regulators (May 15) | |
| vi. One-on-One Stakeholder Meeting with LLQP Committee (May 28) | |
| vii. Dinner Liaison Meeting with Gerry Matier, BC (May 28) | |
| 7. EOC Committee Updates | |
| a. Distribution and Market Conduct Committee | S. Manson |
| b. Licensing Efficiency Issues Committee | M. Gill |
| i. Representation for Restricted Licensees in SK and AB | |
| c. Media and Advocacy Committee | |
| i. CAFII External Communications Strategy Update | J. Lewsen/M. Gill/B. Wycks |
| ii. Visual Identity Modernization | |
| d. Events and Networking Committee | |
| i. Confirmed Speaker for June 10, 2014 Regulatory Reception | P. Yeung/M. Sanchez-Chung |
| ii. Proposed Speaker(s) for October 7, 2014 Event | |
| 8. Other Business | P. Smith (Visitor) |
| a. Update on CNCA Continuance | |
| • Next EOC Meeting is May 27, 2014 in Toronto | |
| • Next Board Meeting is June 10, 2014 in Toronto (ON) hosted by AMEX | |