

## **CAFII Executive Operations Committee Teleconference Meeting**

Date: Tuesday, August 13, 2019
Location: Teleconference Only

Chair: M. Boyle

**Time:** 2:00 – 3:30 p.m. EST

**Dial-in:** 416-477-0921 / 1-888-543-2249

**Pin #:** 1500 **Agenda** 

| lten     | n   | <u>Agenua</u>   | Presenter          | Action     | Document     |
|----------|---|---|--------------------|------------|--------------|
| 1.       | Call to   | Order 2:00 p.m.   | M. Boyle           |            |              |
| 2.       | Consent Items 2:02 p.m.                                     |   | ,                  |            |              |
|          | a.  | Meeting Notes of June 25/19 EOC Teleconference Meeting  |                    |            | •            |
|          | b.  | Meeting Notes of July 23/19 EOC Teleconference Meeting  |                    |            | •            |
|          | с.  | Consultations/Submissions Timetable   |                    |            | •            |
|          | d.  | CAFII Submission to BC FICOM on "Insurance Fees" (Industry Funding of New BCFSA)  |                    |            | <b>✓</b> (2) |
|          | e.  | THIA Notices Re September 9/19 "Innovation Summit" and September 10/19 Annual Meeting   |                    |            | ~            |
|          | f.  | AMF Save the Date Notice Re 2019 Rendez-Vous Mini-Conference: Monday, November 25/19  |                    |            | •            |
| 3.       | CAFII Financial Management and Governance Matters 2:05 p.m. |   |                    |            |              |
|          | a.  | Financial Statements as at July 31/19   | T. Pergola         | Update     | •            |
|          | b.  | 2019 Fiscal Year Forecast as at July 31/19  | T. Pergola         | Update     | -            |
|          | c.  | Development of 2020 CAFII Operating Budget: September Outreach to Committee Chairs  | K. Martin/B. Wycks | Update     |              |
|          | d.  | New Approach/Format for October 1/19 CAFII Lunch/Industry Issues Dialogue With AMF Executives   | B. Wycks/K. Martin | Update     |              |
| 4.       | Recent  | and Upcoming CAFII Strategic and Regulatory Initiatives 2:25 p.m  |                    |            |              |
|          | a.  | Resolution of Yukon Issue Re Licensing Gap and Cessation Order On Sale of Credit Protection Insurance   | K. Martin          | Discussion | <b>√</b> (3) |
|          | b.  | AMF Position on Embedded Creditor's Group and Travel Insurance Coverages  | M. Boyle           | Discussion | ~            |
|          | c.  | CAFII Opportunity To Take Over CBA's Quarterly CGI Benchmarking Study: Decision Not To Proceed  | K. Martin          | Update     | •            |
|          |   | With Issuing An RFP At This Time And Defer Final Decision To October 1/19 CAFII Board Meeting   |                    |            |              |
|          | d.  | CCBPI Industry Practices, Standards, and Gap Analysis Initiative: Next Steps  | K. Martin/M. Boyle | Update     | <b>√</b> (5) |
|          | e.  | AMF Spousal Coverage Issue: New Developments  | B. Wycks/K. Martin | Update     |              |
|          | f.  | AMF Plans For Regulatory Review of Creditor's Group Critical Illness Insurance In Fall 2019   | K. Martin          | Update     |              |
|          | g.  | FCNB Plans To Develop An RIA Licensing Regime In New Brunswick, Including Changing  | B. Wycks/K. Martin | Discussion |              |
|          | J   | Nomenclature/Terminology To "Incidental Sellers of Insurance Licensing Regime"  | , ,                |            |              |
|          | h.  | CAFII Congratulatory Letter to New FCAC Commissioner Judith Robertson; and Next Steps Pursuit of  | B. Wycks/K. Martin | Discussion |              |
|          |   | Follow-up "Creditor Insurance Education and Dialogue Meeting"   |                    |            |              |
|          | i.  | Australian Securities and Investments Commission Final Report on Consumer Credit Insurance  | K. Martin          | Discussion | <b>√</b> (2) |
|          | j.  | Itinerary for CAFII Fall 2019 CAFII Western Canada Tour; and Meeting Acceptances  | B. Wycks           | Update     | •            |
|          | l.  | Ontaria Cayarament Tarmination of CUID Out of Cayaray Madical Cayaraga  | V Mortin           | Undata     |              |
|          | k.  | Ontario Government Termination of OHIP Out-of-Country Medical Coverage:   | K. Martin          | Update     | (0)          |
|          |   | i. Letter from Deputy Minister, OHIP Division, Ontario Ministry of Health   |                    |            | ✓ (2)        |
|          |   | II. CAFII participation in Zoomer Radio Interview   |                    |            | <b>√</b> (2) |
|          | I.  | Public Release and Dissemination of Pollara Consumer Research Results on CPI:   | K. Martin          | Updates    |              |
|          |   | i. Presentation to FSRA staff on July 29/19 (in-person)   |                    |            |              |
|          |   | ii. Production of Printed "Leave-Behind" Summaries  |                    |            |              |
|          | m.  | CAFII Website Enhancements:   | K. Martin          | Updates    |              |
|          |   | i. Mortgage Life Insurance Video (To Be Posted Imminently)  |                    |            |              |
|          |   | ii. Two Videos on Pollara Consumer Research Results on CPI (In-Development)   |                    |            |              |
|          |   | iii. Additional Consumer Vignettes on CPI Products (To Be Posted Imminently)  |                    |            |              |
|          |   | iV. Visually-Pleasing Version of Pollara Consumer Research Results on CPI (In-Development)  |                    |            |              |
| 5.       | Other I   | Business 3:25 p.m.  |                    |            |              |
|          | a.  | CAFII Registration As A Lobbyist: Federally And With Provinces/Territories, Particularly Quebec   | K. Martin/B. Wycks | Discussion | •            |
| 6.       |   | g Issues  |                    |            |              |
|          | a.  | BC 10-Year Review of Financial Institutions Act   |                    |            |              |
|          | b.  | FCNB Insurance Act Rewrite; and Linked Plan To Introduce An RIA Regime  |                    |            |              |
|          | С.  | AMF Consultation on Updating Sound Commercial Practices Guideline   |                    |            |              |
|          | d.  | Alberta Government Plans to Create a Single Financial Services Regulator  |                    |            |              |
| <u> </u> | e.  | FCAC: Phase 2 of Domestic Bank Retail Sales Practices Review  Next FOC Meeting: Tuesday September 24/19, 2:00 – 4:30 p.m. CIBC Insurance, 18 York St. |                    | <u> </u>   |              |