



CAFII EOC Meeting
Thursday, September 24, 2013
Location: ScotiaLife Financial
100 Yonge Street, 4th Floor, Boardroom, Toronto, ON
1:00 – 4:00 pm

Conference call dial-in information:
416-764-8662 or 1.888-884-4534, participant pass code: 771017#, moderator pass code: 7661560#

Chair: J. Hines

Agenda

1. Call to Order J. Hines
2. Approval of Agenda All
3. Minutes All
 - a. EOC Minutes and Action Items of Meeting held August 22, 2013
4. CAFII Financial Statements as at August 31, 2013
5. Policy Issues and Decision Items
 - a. Project Proposal and Critical Path from Avalon Actuarial for 2013 Study on Creditor's Group Mortgage Life, Disability, and Critical Illness Insurance Versus Comparative Individual Insurance Products E. Brown/B. Wycks
 - b. Nominees for CAFII Treasurer J. Hines/B. Wycks
 - c. Proposed Revised Cheque Signing Authority Policy B. Wycks
6. Regulatory Updates
 - a. CAFII Response to FSCO's "Modernizing Disciplinary Hearings for Insurance Agents and Adjusters" Consultation Proposal: Response Due September 30, 2013 B. Wycks
 - b. CCIR Review of Third Party Administrators B. Wycks
 - c. Regulatory Visits B. Wycks
 - i. September 6, 2013 Follow-up Meeting with FSCO Re Life Insurance Product Suitability Review J. Lewsen/B. Wycks
 - ii. September 9, 2013 Pre-Consultation Discussion with FSCO Re "Modernizing Disciplinary Hearings for Insurance Agents and Adjusters" B. Wycks
 - iii. Regulatory Visit Plan B. Wycks
7. EOC Committee Updates
 - a. CAFII Priorities By Committee B. Wycks
 - b. Distribution and Market Conduct Committee E. Brown/B. Wycks
 - i. CAFII Project Next Steps J. Poolman
 - c. Licensing Efficiency Issues Committee M. Gill/B. Wycks
 - i. Update on CAFII Proposal to Saskatchewan Re Representation for Restricted Licensees
 - ii. New Brunswick's "Opportunities for Reforming the Licensing Framework for Other-than-Life Insurance Agents and Brokers": Response Due October 31, 2013

- d. Media and Advocacy Committee J. Lewsen/S. Gelgor
 - i. Update on New CAFII Logo and Visual Identity Modernization
 - ii. Update on CAFII External Communications Strategy
- e. Events and Networking Committee P. Yeung/M. Sanchez-Chung
 - i. Speaker and Special Operating Rule for October 8, 2013 Regulator Reception
 - ii. 2014 Speaker Suggestions: Annual Members Luncheon in February; followed by Regulator Receptions in April, June, September, and December.

8. Other Business

- Next EOC meeting is on October 29, 2013 in Toronto.
- Next Board Meeting/ Regulator Reception is October 8, 2013 hosted by Assurant Solutions at St. Andrew's Club & Conference Centre, Sun Life Financial Tower, 150 King St. West (corner of University Ave.), 27th Floor, Toronto. Room: TBA