

CAFII Executive Operations Committee In-Person Meeting Agenda

Date: Tuesday, September 24, 2019

Time: 2:00 – 4:30 p.m. EST

Location: CIBC, 18 York St., 9th Floor, Manitoba Rm., Toronto

Dial-in: 416-477-0921 / 1-888-543-2249

Chair: M. Boyle

Pin #: 1500

Item	2:00 p.m.	Presenter	Action	Document
1. Call to Order		M. Boyle		
2. Consent Items	2:02 p.m.			
a. Meeting Notes of August 13/19 EOC Teleconference Meeting				✓
b. Summary of Board and EOC Action Items				✓
c. Regulatory Update				✓
d. Consultations/Submissions Timetable				✓
e. AMF Save the Date Notice Re 2019 Rendez-Vous Mini-Conference: Monday, November 25/19				✓
3. CAFII Financial Management and Governance Matters	2:05 p.m.			
a. Financial Statements as at August 31/19		T. Pergola	Update	✓
b. 2019 Fiscal Year Forecast as at August 31/19		T. Pergola	Update	✓
c. Preliminary CAFII 2020 Operating Budget; and Committee Funding Requests		K. Martin/B. Wycks	Update	
d. New Approach/Format for October 1/19 CAFII Lunch/Industry Issues Dialogue With AMF Executives		B. Wycks/K. Martin	Update	✓
e. Proposed CAFII 2020 Board and EOC Meeting Dates; and Updated Member Board Hosting Rotation		B. Wycks/K. Martin	Discussion	✓
f. CAFII Membership and Associate Status-Related Matters				
i. Proposal To Enhance The Benefits/Value Proposition Of CAFII Associate Status		B. Wycks/K. Martin	Discussion	✓
ii. Proposal To Create A New Category Of CAFII Membership		B. Wycks/K. Martin	Discussion	✓
4. CAFII Regulatory and Other Initiatives	2:30 p.m.			
a. CAFII Follow-Up Letter To AMF On Spousal Coverage Issue		B. Wycks/K. Martin	Discussion	✓ (4)
b. Possible CAFII Approach To AMF Re Whether A Fact Sheet and Summary Document Will Be Required Under RADM Regime For Insurance Coverages Embedded As A Credit Card Feature/Benefit		A. Baig	Discussion	✓
c. AMF Review of Critical Illness Insurance		M. Boyle	Discussion	✓
d. CAFII Credit Protection Insurance Industry Best Practices Working Group: Update and Next Steps		M. Boyle	Update	✓ (6)
e. Yukon Licensure Issue Re Sales of Credit Protection Insurance		K. Martin	Update	✓
f. CAFII 2019 Annual Stakeholder Meeting With CCIR: November 5/19		B. Wycks	Update	✓
g. CCIR/CISRO Fair Treatment of Consumers Working Group: Fall 2019 Meetings With Stakeholders		B. Wycks	Update	
h. FSRA Launch Of Life and Health Insurance Sector Stakeholder Advisory Committee		K. Martin	Update	✓
i. CAFII Opportunity To Take Over CBA's Quarterly CGI Benchmarking Study		K. Martin	Update	✓ (3)
j. CAFII Outreach To FCAC For Credit Protection Insurance Education and Dialogue Meeting With Judith Robertson, Commissioner, and Staff Executives		B. Wycks/K. Martin	Update	✓
k. Itinerary, Delegation, and Agenda for CAFII Fall 2019 CAFII Western Canada Tour: October 21-25/19		B. Wycks	Update	✓
l. 2019 THIA "Innovation Summit" and Annual General Meeting: September 9-10/19		K. Martin/B. Wycks	Update	
5. Committee Updates	3:00 p.m.			
a. Research & Education		D. Quigley	Update	
b. Market Conduct		B. Kuiper	Update	
c. Media Advocacy		C. Blaquiere	Update	
i. CAFII Website Enhancements:		K. Martin		
ii. Mortgage Life Insurance Video			Update	
iii. Videos on Pollara Consumer Research Results on CPI			Update	
iv. Additional Consumer Vignettes on CPI Products			Update	
v. Visually-Pleasing Version of Pollara Consumer Research Results on CPI			Update	
vi. Possible Consumer Testimonials On Credit Protection Insurance			Discussion	
vii. Pollara Research "Leave Behinds"			Discussion	
d. Licensing Efficiency Issues		M. Gill	Update	
i. FCNB Plans To Develop An RIA Licensing Regime In New Brunswick, Including Changing Nomenclature/Terminology To "Incidental Sellers of Insurance Licensing Regime"		B. Wycks/K. Martin	Update	

e.	Travel Medical Insurance Experts	A.Baig	Update		
f.	Networking & Events	S. Kirby/J. Lewsen	Update		
i.	Speaker for December 3/19 CAFII Reception: Melissa Carruthers, Monitor Deloitte	K. Martin/B. Wycks	Update	✓	
6.	Other Business	3:50 p.m.	Presenter	Action	Document
a.	Stikeman Elliott Advice Re CAFII Co-Executive Director Registration As A Lobbyist: Federally And With Provinces/Territories	K. Martin/B. Wycks	Discussion		✓
b.	Results of Survey Monkey Evaluation Feedback on EOC Teleconference-Only Meetings	K. Martin	Discussion		✓
7.	In Camera Session	4:10 p.m.			
8.	Tracking Issues				
a.	BC 10-Year Review of Financial Institutions Act				
b.	FCNB Insurance Act Rewrite; and Linked Plan To Introduce An RIA Regime				
c.	AMF Consultation on Updating Sound Commercial Practices Guideline				
d.	Alberta Government Plans to Create a Single Financial Services Regulator				
e.	FCAC: Phase 2 of Domestic Bank Retail Sales Practices Review				

Next Board Meeting: Tuesday, October 1/19, 12 Noon to 4:00 p.m., Location: National Bank Insurance, 600 de la Gauchetière, 4th Floor, Montreal

Next EOC Meeting: Tuesday, October 29/19, 2:00 – 3:30 p.m., Teleconference-Only Meeting