

CAFII Regulator and Policy-Maker Visit Plan 2017-18

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status May 29/17
British Columbia				
Insurance Council of BC: Gerry Matier, Executive Director	-May 5/17 liaison breakfast in London, Ontario -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session -Feb. 27/15 liaison breakfast in Toronto	-follow-up liaison meeting as part of CAFII tour of Western Canada regulators and policy- makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings.)	-Council's current view on 10-Year Review of Financial Institutions Act -Representation of alternate distribution/non- resident sellers on Council -Update on Council priorities	-Pending
FICOM: Frank Chong, Acting Superintendent of Financial Institutions (effective August 1/16)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Nov 10/15 in Vancouver re CGI Information Bulletin	-follow-up liaison meeting as part of CAFII tour of Western Canada regulators and policy- makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings.)	-FICOM Information Bulletin on CGI ('effecting' of CGI in BC issue: ED and EOC to monitor re need for meeting/ dialogue around any member or industry issues re compliance with CGI Info Bulletin -Monitoring for appt. of interim or permanent FICOM CEO successor 10 yr. Review of BC Financial Institutions Act (if appropriate)	-Pending
Doug McLean, Deputy Superintendent of Insurance	-No contact/meeting for at least past three years	-See F. Chong above	-See F. Chong above	-See F. Chong above
Chris Carter, Acting Superintendent, Real Estate and Acting Registrar, Mortgage Brokers (effective August 1/16)	-April 14/16 teleconference re CAFII follow-up letter - Follow-up letter, seeking clarification on CGI Info Bulletin key issues, sent March 15/16 - Nov 10/15 in Vancouver re CGI Information Bulletin	-See F. Chong above	-See F. Chong above	-See F. Chong above
Lorena Dimma, Director, Market Conduct (assuming Harry James' former policy advisor role re 'effecting' of CGI issue)	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-See F. Chong above	-See F. Chong above	-See F. Chong above



-Dec. 8/16 cordial reply email to E. Fang, agreeing with CAFII's request that auto dealers are creditors for a moment-in-time issue be closed. -April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin -April 14/16 teleconference re CAFII's March 15/16 follow-up	-See F. Chong above	-See F. Chong above. Although H. James is supposed to have handed the CGI Information Bulletin file to L. Dimma and C. Carter, he did most of talking in April 14/16 teleconference; so CAFII will continue to include Harry in discussions on "effecting" issue.	-Pending
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letter on CGI Info Bulletin -Nov 10/15 in Vancouver	-None at this time	-See F. Chong above	-see F. Chong above
-August 10/16 in Toronto, accompanied Harry James and participated in CCIR TIWG meeting with CAFII	-None at this time	-See F. Chong above	-see F. Chong above
-Nov. 21/14: G. Grant represented CAFII at FIA Review roundtable discussion hosted by Minister	-None at this time	TBD until CAFII has a "direct ask" at Ministerial level	
-November 10/15 in Vancouver, along with Elizabeth Cole	-If necessary, follow-up meeting in Q2 or Q3 2017 in Vancouver, after Policy Paper released	-Update on 10-year Review of Financial Institutions Act: follow-up on CAFII issues/concerns including recommendations of other stakeholders	Pending (see E. Cole below)
- April 20/17 and June 23/16 telephone conversations with B. Wycks re updates on expected release date of Policy Paper and other FIA Review timelines	-If necessary, follow-up meeting in Q3 or Q4 2017 in Vancouver, after Policy Paper is released		-Pending Ministry of Finance's release of Policy Paper
-N Re ho -N Eli -A tel B. ex Pa	eeting with CAFII ov. 21/14: G. Grant presented CAFII at FIA view roundtable discussion osted by Minister ovember 10/15 in incouver, along with zabeth Cole pril 20/17 and June 23/16 lephone conversations with Wycks re updates on pected release date of Policy per and other FIA Review	eeting with CAFII-None at this timeov. 21/14: G. Grant presented CAFII at FIA view roundtable discussion isted by Minister-None at this timeovember 10/15 in nncouver, along with zabeth Cole-If necessary, follow-up meeting in Q2 or Q3 2017 in Vancouver, after Policy Paper releasedpril 20/17 and June 23/16 lephone conversations with Wycks re updates on pected release date of Policy per and other FIA Review-If necessary, follow-up meeting in Q3 or Q4 2017 in Vancouver, after Policy Paper is released	eeting with CAFII-None at this timeTBD until CAFII has a "direct ask" at Ministerial levelov. 21/14: G. Grant presented CAFII at FIA view roundtable discussion sted by Minister-None at this timeTBD until CAFII has a "direct ask" at Ministerial levelovember 10/15 in ncouver, along with zabeth Cole-If necessary, follow-up meeting in Q2 or Q3 2017 in Vancouver, after Policy Paper released-Update on 10-year Review of Financial Institutions Act: follow-up on CAFII issues/concerns including recommendations of other stakeholderspril 20/17 and June 23/16 lephone conversations with Wycks re updates on pected release date of Policy per and other FIA Review-If necessary, follow-up meeting in Q3 or Q4 2017 in Vancouver, after Policy Paper is released-If necessary, follow-up meeting in Q3 or Q4 2017 in Vancouver, after Policy Paper is released



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	-November 10/15 in Vancouver along with Dan Ashton; and separate meeting along with Brian Dillon and Kari Toovey	-liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings.)		May 23/17
Brian Dillon, Director, Financial Institutions		-See E. Cole above		-Pending (see E. Cole above)
Kari Toovey, Senior Policy Advisor		-See E. Cole above		-Pending (see E. Cole above)
Alberta				
Alberta Insurance Council:	_			
Joanne Abram, CEO;	-May 4/17 liaison lunch in London, Ontario -December 21/16 letter to CAFII confirming definition of CGI critical illness insurance approved by Life Council to include selling of CI under existing RIA licence -Oct 31/16 CAFII submission of letter proposing definition of CGI critical illness insurance to be adopted for inclusion under existing RIA licence -Sept 16 & 28/16 and Oct 11/16 e-mail correspondence	-follow-up liaison meeting as part of CAFII tour of Western Canada regulators and policy- makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings.)- -if necessary, Q2 2017 teleconference or in-person meeting with AIC management or LIC	-AIC's implementation of approved definition and process for CI to be sold under existing RIA licence -Representation for Restricted Licence Holders on Life Insurance Council	-Pending
wit on	with B. Wycks re LIC decision on allowing CI to be sold under an RIA licence			



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Regulator/Policy-Maker				May 29/17
Anthonet Maramieri, COO	-March 8/17 email to B. Wycks	-See J. Abram above	-See J. Abram above	Pending (see
	advising of Life Council's			J. Abram
	further look at definition of			above)
	credit-related insurance			
	approved to be offered under a			
	Restricted Certificate, at April			
	12/17 meeting.			
	-Sept 12/16 teleconference			
	with G. Grant and B. Wycks			
	-July 12/16 teleconference with			
	G. Grant and B. Wycks			
	- April 11/16 informal			
	discussion with B. Wycks, at			
	CISRO LLQP Info Session			
	- Feb 27/15: Toronto: B. Wycks			
	met A. Maramieri and had get			
	acquainted chat at CISRO LLQP			
	Stakeholder Info Session			
Warren Martinson, Legal Counsel	-W. Martinson in attendance at	-See J. Abram above	-See J. Abram above	Pending (see
	Feb. 22/17 CAFII stakeholder			J. Abram
	meeting with CCIR TIWG			above)
	-May/June 2016 telephone			
	discussion with J. McCutcheon			
	(on CAFII's behalf) re legislative			
	and regulatory underpinnings			
	of selling of CI benefits as			
	credit-related insurance under			
	an RIA licence			
	-Feb 10/14: Toronto, ON (with			
	B. Wycks, as W. Martinson then			
	on LLQP Governance Ctte.)			



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status May 29/17
Treasury Board and Ministry of Finance: Nilam Jetha, Superintendent of Insurance (made permanent at beginning of 2017, following one year interim period)	No contact – appointed Jan 11/16 (congratulatory letter sent Feb. 1/16)	-liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	- Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship	-Pending
Mark Prefontaine, Superintendent of Insurance (seconded to Senior Asst. Deputy Minister for one year, effective Jan. 11/16)	-Sep 30/14; Fredericton, NB (informal meeting)	-Not applicable		
David Sorensen, Deputy Superintendent of Insurance	No face-to-face contact to date - appointed Sep 15/14	-See N. Jetha above	See N. Jetha above	-Pending
Laurie Balfour, Director, Financial Compliance, Insurance Regulation and Market Conduct Branch (Chair of CCIR Insurance Core Principles Implementation Ctte)	-CAFII 20 th Anniversary: April 5/17 -Sep 30/14: Fredericton, NB (informal meeting) -Jul 28/14: call with CAFII reps re: "effecting of CGI"	-See N. Jetha above	-See N. Jetha above	-Pending
Joe Ceci, President of Treasury Board and Minister of Finance	No contact – appointed May 24/15	-None at this time	TBD until CAFII has a "direct ask" at Ministerial level	



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Regulator/Policy-Maker				May 29/17
Saskatchewan				
Insurance Councils of				
Saskatchewan:	-CAFII 20 th Anniversary: April	-lunch meeting with CAFII	-timing of renewed focus on establishing a	-Confirmed
Ron Fullan, Executive Director,	5/17	small group on June 2/17 at	Restricted Insurance Agents Advisory Committee	
(CISRO Chair)	-R. Fullan in attendance at Feb.	Delta Bessborough Hotel,		
	22/17 CAFII stakeholder	Saskatoon, immediately	-ICS-relevant aspects of implementation of new	
	meeting with CCIR TIWG	following CAFII presentation	Saskatchewan Insurance Act and Regulations	
	-Dec. 12/16 CAFII Stakeholder	at CISRO meeting		
	Dialogue with CCIR in Toronto		-Sask. RIA regime and licensure issues	
	-Dec 9/16 informal discussion			-Pending
	with B. Wycks at CISRO LLQP			
	Session			
April Stadnek, Director of	-Sept 22/15 CISRO LLQP Stakeholder Info Session in	-See R. Fullan above	-See R. Fullan above	-Confirmed
Compliance	Toronto (B. Wycks)			
	- Sep 30/14; Fredericton, NB			
	(informal meeting)			
	- November/13 in Toronto			
	when April attended CLHIA			
	CCOSS Seminar			
Financial Consumer Affairs				
Authority (FCAA):				
Roger Sobotkiewicz, former	-no previous contact;	-See J. Seibel below	-see J. Seibel below; and	-Pending (see
Director of FCAA Legal Branch,	congratulatory letter on		-introduce CAFII and build relationship	J. Seibel
became Interim Chairperson and	appointment sent March 4/15		-Regulations being developed following passage of	below)
Superintendent of Insurance,			Bill 177, The Insurance Act (Saskatchewan)	
effective Feb. 1/15			-ISI: Representation for Restricted Licence Holders	
			-Sask's imposition of PST on all insurance premiums	
			- Update on Superintendent's priorities	
lan McIntosh, Deputy	-Jul 28/14 call with CAFII reps	-see J. Seibel below	-see J. Seibel below; and	-Pending (see
Superintendent of Insurance	re: "effecting CGI"		and D. Calenthiaurian alegue	J. Seibel
			-see R. Sobotkiewicz above	below)



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Janette Seibel, Lawyer, became lead on Bill 177 and Regulations file effective June 1/15	March 2017 email exchange with B. Wycks re invitation to CAFII to provide feedback on FCAA-proposed definition of TPA, for inclusion in Insurance Regulations -February 17/17 call to B. Wycks advising that "in force" date for new Insurance Act and Regulations had been deferred to Spring 2018 -Jan 2017 email exchange with B. Wycks re timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -Nov and Dec. 2016 email exchanges with B. Wycks re Insurance Regulations Consultation and TPAs sub- consultation.	-Get acquainted/liaison meeting with CAFII reps on June 1/17 in Regina, following CAFII meeting with Sask Finance Minister K. Doherty and Ministry officials re issue of imposition of PST on insurance premiums -teleconference meeting in Q2 2017, if necessary	-timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -CAFII's response submissions on FCAA's Insurance Regulations Consultation document (submitted Dec. 2/16) and TPAs sub-consultation (submitted Dec. 9/16) -Sask's imposition of PST on all insurance premiums	-Pending
<u>Ministry of Finance</u> Kevin Doherty, Minister of Finance	no previous contact; appointed Finance Minister on May 21/15 (first elected in 2011)	-June 1/17, 1:00 to 1:30 p.m. in Regina	-introduce CAFII and build relationship -Sask's imposition of PST on all insurance premiums	-Confirmed



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Manitoba				
Ministry of Finance: Ken Lofgren, Acting Superintendent of Insurance	-Appointed Spring 2015; no previous CAFII contact	-See S. Moore below	-See S. Moore below	-Pending
Scott Moore, Deputy Superintendent of Insurance	-CAFII 20 th Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -April 15/15 teleconference with three CAFII reps -April 29/14: meeting in Winnipeg, MB	-week of July 3-7, 2017 liaison meeting in Winnipeg, on same day as (perhaps in combination with) meeting with Insurance Council of Manitoba (see B. Palace Churchill below)	-Maintain and build relationship -Representation for Restricted Licence Holders on Life Insurance Council -concern about amended Insurance Act's apparent residency requirement for employees of Restricted Insurance Agents	-Pending
Cameron Friesen, Minister of Finance	No contact – took office May 3/16	-None at this time	TBD until CAFII has "direct ask" at Ministerial level	



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Barbara Palace Churchill, Executive Director, Insurance Council of Manitoba (appointed late November 2016) Erin Pearson, former Executive Director, Insurance Council of Manitoba (retired at end of 2016)	-May 4/17 short get acquainted/liaison meeting in London, Ontario -Sept. 23/16 email exchange with B. Wycks re amendments to Regulation 389/87 which ICM's ISI Committee recommended to Government re incorporating other organizations and other types of insurance into prescribed regulatory framework for RIA licence regime -Sept. 30/14: dinner in Fredericton, NB re: ISI implementation	-week of July 3-7, 2017 liaison meeting at ICM office in Winnipeg, including an educational presentation for ICM staff on CGI and other CAFII member products and practices (as suggested/ requested by B. Palace Churchill) -	 -Introduce CAFII and build/maintain relationship -Representation for Restricted Licence Holders on Life Insurance Council -Insurance Council's "ISI items for further review and development" -communicate CAFII issues 	-Pending
Ontario				
FSCO : Brian Mills, appointed Interim CEO and Superintendent on October 18/14. Will likely be FSCO's last CEO, as Ontario Government transitions to a new Financial Services Regulatory Authority (FSRA) over next two years (2017 and 2018), as stated by B. Mills at FSCO Symposium on November 25/16.	-May 3/17: informal chat with K. Martin during CLHIA Conference -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - January 28/15 stakeholder meeting with CCIR	-None at this time	 (i)Build/maintain relationship (ii) Ontario government review of FSCO's mandate (iii) next steps in Life Insurance Product Suitability Review (iv)CCIR review of travel health insurance (v)Update on Superintendent's priorities (vi)communicate CAFII issues 	



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Anatol Monid, Executive Director, Licensing and Market Conduct Division	-May 3/17: informal chat with K. Martin during CLHIA Conference -CAFII 20 th Anniversary event: April 5/17 -June 7/16, December 8/15 and June 9/15: informal update conversations at CAFII Reception events -January 28/15 stakeholder meeting with CCIR	- None at this time	-next steps in Life Insurance Product Suitability Review -other FSCO initiatives re life insurance agent and/or insurer compliance	
Izabel Scovino, appointed Director, Market Conduct Regulation Branch in Nov/14	-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto Oct. 8/15 at CLHIA CCOS Fall Seminar (B. Wycks) -Nov 21/14 at FSCO Life & Health Insurance Symposium	-None at this time	-see A. Monid above	



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Heather Driver Director, Licensing Branch Licensing and Market Conduct Division (assumed position in Jan 2016, following retirement of Shonna Neil)	-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct. 14/16 email exchange with B. Wycks following CAFII's delivery of input, requested by FSCO in Oct. 7/16 meeting, re optimal wording to use in FSCO communications re life insurance agent and insurer relationship -Oct. 7/16 meeting with CAFII reps, at FSCO's invitation, re FSCO initiatives around life agent and insurer compliance, particularly re E&O insurance (also attended by Richard Tillman, Allan Amos, Kelly Picard, and Abina Rogers of FSCO)	-May 30/17 initial meeting of FSCO Life Insurance Industry Working Group (LII Working Group), of which H. Driver is Chair	-see A. Monid above	-Confirmed
Richard Tillman, Senior Manager, Insurance and Deposit Institutions Policy	-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - Oct. 7/16 meeting with CAFII reps re life agent and insurer compliance	-None at this time	-see A. Monid above	
Reena Vora, Manager, Market Regulation Branch, Licensing and Market Conduct Division	-December 8/16 with CAFII reps for feedback on draft questionnaire for life insurer examination visits (one pilot test visit planned in Q1 2017), as next phase in Life Insurance Product Suitability Review	-None at this time	-Life insurer examination visits - -	



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Regulator/Policy-Maker				May 29/17
Ministry of Finance				
Candy Dobarta Director FCDA	-congratulatory letter on	-introductory face-to-face	Ontorio Covernment's replacement of ECCO with a	-Pending
-Sandy Roberts, Director, FSRA	c	-	-Ontario Government's replacement of FSCO with a	-Pending
Implementation Secretariat	appointment sent January 2017	meeting for CAFII reps being pursued for June 2017	new Financial Services Regulatory Authority (FSRA)	
(appointed Nov 2016)		pursued for June 2017	over next two years (2017 and 2018); and Regulations to implement FSRA	
-Stuart Wilkinson, Senior	-CAFII 20 th Anniversary			
Manager, FSRA Implementation	Reception: April 5/17 (regular			
Secretariat (transferred from	attendee at CAFII Receptions)			
previous MOF role in Nov 2016)				
-David McLean, Policy Advisor	-June 7/16 and April 12/16			
-David Miclean, Folicy Advisor	informal conversations with B.			
	Wycks at CAFII Receptions			
	-July 30/15 life & health			
	insurance sector roundtable			
	-May 21/15 informal meeting:			
	insurance sector round table			
Quebec		1		1
AMF:			-(i)draft omnibus Bill to modernize Quebec's	
Louis Morisset, CEO;	-AMF 2016 Rendez-Vous on	-CAFII liaison lunch and	financial services sector, including Distribution Act	-Pending:
	November 14/16 in Montreal	Industry Issues Dialogue with	(expected release by Ministry of Finance in Q4	invitation
		AMF on Oct. 3/17	2016)	letter sent
	-Oct. 4/16 in Montreal: CAFII		-(ii)AMF final paper on electronic commerce in	
	liaison lunch and Industry	-AMF 2017 Rendez-Vous	insurance, setting out Orientations/expectations	-Pending
	Issues Dialogue with AMF	event in November 2017	-(iii)Distribution Guide template and	
			implementation timelines	
	-Apr 8/14: CAFII liaison lunch		-(iv)Update on AMF priorities	
	and Industry Issues Dialogue		-(v)Communicate CAFII issues	
	with AMF in Montreal		-(vi)Maintain and strengthen relationship	



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Patrick Dery, Superintendent, Solvency (appointed CCIR Chair effective April 1/15)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-see L. Morisset above	-Pending
Eric Stevenson, Superintendent, Client Services and Distribution Oversight	-CAFII 20 th Anniversary event: April 5/17 -AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-See L. Morisset above	-Pending
Louise Gauthier, Senior Director, Distribution Policies and Compensation (member of CCIR TIWG). Lead on AMF's Distribution Guide rewrite initiative.	-CAFII 20 th Anniversary event: April 5/17 -L. Gauthier in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-See L. Morisset above; and -Distribution Guide rewrite	-Pending Invitation sent



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Maryse Pineault, Senior Director, Distribution Framework	-Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -AMF 2016 Rendez-Vous on November 14/16 in Montreal	-See L. Morisset above	-See L. Morisset and L. Gauthier above	-Pending
Ministry of Finance				
Carlos Leitao, Minister Richard Boivin, Assistant Deputy Minister, Financial Institution		-in-person or teleconference meeting with Ministry officials coincident with consultation period on Omnibus Bill	-Omnibus Bill expected to modernize financial sector, incl. the Distribution Act (Minister Leitao in response to question at legislative committee meeting on April 28/16)	-Pending release of Omnibus Bill
Policy and Corporate Law Guillaume Caudron, Chief of Staff		expected in Q3 or Q4 2017, if necessary	-Ministry's direction on online distribution of insurance without involvement of an advisor -CAFII submission in response to Report on the	
Yann Nachabé, Policy Advisor	-Feb. 25/16 phone call between B. Wycks and Yann Nachabé, Policy Advisor, Ministry of Finance, resulting from CAFII request for April 2016 in- person follow-up meeting with Richard Boivin and Guillaume Caudron		Application of the Act respecting the distribution of	-Request politely withdrawn, based on reassuring information from Y. Nachabé
New Brunswick				
Financial and Consumer Services Commission (Insurance Division): Angela Mazerolle, Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Oct 1/14: Fredericton, NB	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -implementation of further phases of online licensing system -legislative/regulatory change to support electronic beneficiary designations -other New Brunswick licensing issues	-Pending



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David Weir, Deputy Superintendent of Insurance	 -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax - April 11/16 informal discussion with B. Wycks, at CISRO LLQP Info Session - Feb. 19/16 re CAFII feedback on online insurance licensing system - Sept. 22/15 CISRO LLQP Info Session in Toronto (B. Wycks) - Oct 1/14: Fredericton, NB 	-See A. Mazerolle above	-see A. Mazerolle above -timing of final recommendations on reforming licensing framework for other-than-life agents and brokers -CAFII feedback on New Brunswick online insurance licensing system	-Pending
Opportunities New Brunswick: Jay Reid, Investment Attraction Officer	-Jun 3/14: Toronto, with Adam Mitton of predecessor organization Invest New Brunswick	-None at this time	 CAFII submission re: Insurance Act and regulatory process changes necessary to support business efficiency and further inbound investment and additional jobs in New Brunswick Introduce CAFII and build relationship Position CAFII as an information resource 	
Consumer Advocate for Insurance: Ronald Godin, Consumer Advocate	No contact	-None at this time		



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Nova Scotia				
Superintendent of Insurance: William Ngu, Acting Superintendent of Insurance	-May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Appointed June 2015; no previous CAFII contact	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	 -refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -Review of life and accident & sickness provisions of Insurance Act -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship 	-Pending
Jennifer Calder, Deputy Superintendent of Insurance	-CAFII 20 th Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR (participated by phone) -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax	-See W. Ngu above	-See W. Ngu above	-Pending



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PEI Superintendent of Insurance:				
Robert Bradley, Superintendent	-CAFII 20 th Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct 1/14: Fredericton, NB	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	 -refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -Review of life and accident & sickness provisions of Insurance Act (on April 23/15, R. Bradley advised that this may get underway in late 2015) -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues 	-Pending
			-Maintain and strengthen relationship	
Newfoundland				1
Superintendent of Insurance: John O'Neill, Superintendent	-N/A; appointed in October 2015 -Oct 1/14: Fredericton, NB	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -legislative/regulatory change to support electronic beneficiary designations	-Pending
Craig Whalen, Deputy Superintendent of Insurance		-see J. O'Neill above	-Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship	-Pending



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Regulator/Policy-Maker				May 29/17
FEDERAL/NATIONAL				
CCIR:			-Annual Statement on Market Conduct (Martin)	
			-Framework for Cooperative Market Conduct	
Martin Boyle, Policy Manager	-informal chats during May 3-5	-liaison lunch in week of June	Supervision (Martin)	-Pending
	CLHIA Conference	26-30/17, following CCIR	-attendance of CCIR members at CAFII 20 th	
	-liaison lunch on April 24/17	Summer Teleconference on	Anniversary celebration in 2017	
	-CAFII 20 th Anniversary event:	June 22/17	-Possible CCIR speakers/panelists at CAFII events	
	April 5/17		-Update on CCIR 2014-17 Strategic Plan and related	
	-March 1/17 CCIR webinar		priorities	
	presentation for CAFII		-Communicate CAFII issues; and maintain and	
	members on CCIR expectations		strengthen relationship	
	for insurer completion of		-possible CAFII webinar(s) for CCIR audience	
	Annual Statement on Market		-updates on Annual Statement on Market Conduct	
	Conduct (presented by L.			
	Balfour and M. Boyle)			
	-Dec. 12/16 CAFII Stakeholder			
	Dialogue with CCIR in Toronto			
	-November 29/16 CAFII Holiday			
	Season Reception			
	-October 24/16 CAFII liaison			
	lunch with CCIR Policy			
	Managers			
	-August 10/16 CAFII			
	stakeholder meeting re CCIR			
	travel health insurance Issues			
	Paper			
	-May 19/16 CCIR ICPiC			
	teleconference/webinar			
	meeting with CAFII members			
	(L. Balfour and M. Boyle)			
	-May 4/16 lunch meeting in			
	Halifax (with C. Rogers and S.			
	Jacobs)			



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker	informal chate during Mars 2.5	-liaison lunch in week of June	CCID TIMC's Desition Depart (superted May 2017)	May 29/17
Sean Jacobs, Policy Manager	-informal chats during May 3-5 CLHIA Conference		-CCIR TIWG's Position Paper (expected May 2017) -CCIR review of travel health insurance	-Pending
	-liaison lunch on April 24/17	26-30/17, following CCIR Summer Teleconference on	-See M. Boyle above	
	-CAFII 20 th Anniversary event:	June 22/17		
	April 5/17	June 22/17		
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	-February 22/17 CAFII			
	stakeholder meeting with CCIR			
	Travel Insurance Working			
	Group			
	-Dec. 12/16 CAFII Stakeholder			
	Dialogue with CCIR in Toronto			
	-November 29/16 CAFII Holiday			
	Season Reception			
	-October 24/16 CAFII liaison			
	lunch with CCIR Policy			
	Managers			
	-August 10/16 CAFII			
	stakeholder meeting re CCIR			
	travel health insurance Issues			
	Paper			
	-July 7/16 CAFII webinar			
	presentation by Lesli Martin,			
	Pollara, on Canadians'			
	perceptions, confidence, and			
	satisfaction with travel medical			
	insurance			
	-May 4/16 lunch meeting in			
	Halifax (with C. Rogers and M.			
	Boyle)			
	-March 16/16 CAFII/CLHIA joint			
	stakeholder meeting with CCIR			
	Travel Insurance Working			
	Group			



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				May 29/17
Patrick Déry, Chair (Superintendent, Solvency, AMF)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -October 6/15: CAFII liaison lunch and industry issues dialogue with AMF -April 29/15 meeting in Quebec City, along with CCIR Vice-Chair Carolyn Rogers	-If necessary, Q2 or Q3 2017 meeting with P. Déry, as Chair of CCIR, following release of Travel Health Insurance Products Position Paper	 -CCIR review of travel health insurance -Update on CCIR 2017-20 Strategic Plan and related priorities -Communicate CAFII issues; maintain and strengthen relationship 	-Pending
Harry James, Chair, CCIR Travel Insurance Working Group (TIWG)	-May 10/17 teleconference with S. Jacobs and CAFII reps re CCIR TIWG Communications Plan for release of Travel Health Insurance Products Issues Paper	-If necessary, Q2 or Q3 2017 meeting with Harry and TIWG members following release of Travel Health Insurance Products Position Paper	-CCIR Travel Health Insurance Products Position Paper (expected May 2017) and CAFII response to same	-Pending
	-May 3/17: informal chat with K. Martin during CLHIA Conference -H. James chaired Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -February 22/17 CAFII stakeholder meeting with CCIR Travel Insurance Working Group -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper			



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				May 29/17
	-March 16/16 CAFII/CLHIA joint			
	meeting with CCIR Travel			
	Insurance Working Group			
	-March 24/15 meeting with			
	CAFII EOC re travel health			
	insurance review initiative			
Laurie Balfour, Chair, CCIR	-CAFII 20 th Anniversary event:	-liaison meeting as part of	-Harmonized Annual Statement on Market Conduct	-Pending
Insurance Core Principles	April 5/17	CAFII tour of Western Canada	-Framework for Co-operative Market Conduct	
Implementation Committee	-March 1/17 CCIR webinar	regulators and policy-makers,	Supervision in Canada	
(ICPiC)	presentation for CAFII	in October 2017 (dependent	-ICPiC work on IAIS' Insurance Core Principles	
	members on CCIR expectations	on conflict avoidance with		
	for insurer completion of	CCIR and CISRO Fall		
	Annual Statement on Market	meetings)		
	Conduct (presented by L.			
	Balfour and M. Boyle)			
	-Dec. 12/16 CAFII Stakeholder			
	Dialogue with CCIR in Toronto			
	-August 10/16 CAFII			
	stakeholder meeting re CCIR			
	travel health insurance Issues			
	Paper (participated by			
	teleconference)			
	-May 19/16 CCIR ICPiC webinar			
	presentation for CAFII			
	members (L. Balfour and M.			
	Boyle)			



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				May 29/17
CISRO: Ron Fullan, Chair (SK); G. Matier (BC); J. Abram (AB), W. Martinson (AB); D. Weir (NB)	-CAFII 20 th Anniversary event: April 5/17 -R. Fullan in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII	-June 2/17 CISRO meeting in Saskatoon (CAFII to make a presentation) -lunch meeting with CAFII small group on June 2/17 at Delta Bessborough Hotel, Saskatoon, immediately following CISRO meeting	-national, online licensing system for insurance and related harmonization issues -possible CISRO Strategic Plan and opportunity for stakeholders to provide input	-Confirmed -Confirmed
	stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference)			-Penaing
Financial Consumer Agency of Canada (FCAC): Lucie Tedesco, Commissioner	-May 1/15: B. Wycks made self- introduction and chatted with L. Tedesco, following her speech at CLHIA Conference	-None at this time	-FCAC consultation on its Proposed Supervision Framework and Publishing Principles for FCAC Decisions (released September 29/16 with November 14/16 deadline for submissions) of document expected). CAFII decided not to respond to this consultation, as out-of-scope	
Brigitte Goulard, Deputy Commissioner	-Jun 10/14: B. Goulard was speaker at CAFII event	-None at this time		
Jane Rooney, Financial Literacy Leader	-Feb 10/15 (presentation at CAFII Annual Luncheon)	-None at this time		
Jeremie Ryan, Director, Financial Literacy and Consumer Education	-Feb. 10/15 (with J. Rooney for presentation at CAFII event)	-None at this time		
Karen Morgan, Marketing Officer	-Jan 9/14 (meeting with M. Gill and B. Wycks in Ottawa)	-None at this time		