

CAFII Insurance Regulator and Policy-Maker Meetings & Interactions		
March 22, 2024 to April 16, 2024		
Date	Event/Occasion/Issue	Who/What
April 9, 2024	CAFII Reception following April Board meeting, at the Hockey Hall of Fame	Fern Karsh, Senior Policy and Technical Lead at FSRA, shares with Keith Martin that she feels CAFII is a critically important Association and how much she appreciates being invited to CAFII's receptions. EOC Chair Rob Dobbins shares with Ms. Karsh how effective and collaborative a regulator FSRA is, feedback which she appears to greatly appreciate.
March and April, 2024	Meeting with the Insurance Council of British Columbia on April 24, 2024 to discuss the Performance Requirements Competency Framework	<p>Keith Martin and Galen Aker, Stakeholder Engagement Specialist at the Insurance Council of British Columbia, have a series of email exchanges in preparation for a virtual meeting on April 24, 2024 to discuss the Performance Requirements Competency Framework. Mr. Aker has agreed to have the invitation to the meeting extended to CAFII volunteer members, and Keith Martin is attempting to persuade Mr. Aker to permit CAFII to share confidentially the draft of the Performance Requirements Competency Framework that has been shared with Keith Martin. On April 15, Mr. Aker agreed to have the current draft of the Framework distributed to CAFII members:</p> <p><i>Hi Keith,</i></p> <p><i>Please feel free to distribute the framework in its current form so your members can review it prior to our meeting. The only thing I may ask you emphasize is the draft is still in development and subject to change pending the published regulations. As long as they know it's still in development then we are fine on our end.</i></p> <p><i>Thanks for checking and if you have any other questions in the lead up to the meeting don't hesitate to reach out.</i></p> <p><i>Thank you,</i></p> <p>Galen Aker (he, him) Stakeholder Engagement Specialist Insurance Council of British Columbia 1400-745 Thurlow Street, Vancouver, BC V6E 0C5 Direct Tel: 604-260-3447 Tel: 778-788-2537 Toll Free within Canada: 1-877-688-0321 gaker@insurancecouncilofbc.com insurancecouncilofbc.com</p>

April 2, 2024 and other dates	Virtual meeting with Mario Beaudoin, AMF	<p>At Mario Beaudoin's request, a virtual meeting was set up to discuss the organizational changes at the AMF. A briefing note has been developed outlining the key changes at the AMF. Mario Beaudoin and Keith Martin have also set up three other virtual meetings over the course of 2024 to keep the lines of communication open.</p> <p>The dates of the upcoming virtual meeting are:</p> <p>April 30, 2024: 10am-10.45am;</p> <p>July 23, 2024: 10am-10.45am;</p> <p>September 3, 2024: 10am-10.45am;</p> <p>November 5, 2024: 10am-10.45am.</p>
March 25, 2024	Coffee with Erica Hiemstra, Head, Insurance Conduct at FSRA	<p>At the request of Erica Hiemstra, Keith Martin has coffee with Erica Hiemstra, on March 25 at Eataly Yorkville. Ms. Hiemstra says CPI is not on the radar screen for FSRA around conduct issues, but at some point it would be interesting to discuss price competitiveness of CPI relative to term insurance, although she added that that is a consumer choice issue and it is up to consumers to decide what product is right for them. Ms. Hiemstra said the only CPI product that is of concern right now to FSRA is around the auto dealership space. Keith Martin shared the highlights of the LIMRA study including the massive underinsurance and lack of insurance in the Canadian marketplace and the role CPI could play in filling that gap, and Ms. Hiemstra said she found that fascinating and would take a close look at the study.</p>
March and April, 2024	Brett Thibault, Director, Governance, and Stakeholder Engagement, Insurance Council of British Columbia, and Janet Sinclair, Chief Executive Officer, Insurance Council of British Columbia	<p>Brett Thibault and Janet Sinclair of the Insurance Council of British Columbia have reached out to Keith Martin requesting a lunch, which has been set up for May 8, 2024 in downtown Toronto, where Mr. Thibault and Ms. Sinclair will be attending CISRO meetings.</p>

Robyn Euverman and Victoria Papineau, Global Affairs Canada	Global Affairs Canada virtual meeting on March 27, 2024	On March 27, 2024 Keith Martin has a virtual meeting with Robyn Euverman and her colleague Victoria Papineau, from Global Affairs Canada, to discuss CAFII potentially sharing advisories (especially with respect to travel) from Global Affairs Canada. Media Consultant Wendy Bairos has been looped into this discussion and she will receive the communications from Global Affairs Canada and will post the appropriate ones on the CAFII LinkedIn platform, and potentially on the CAFII website.
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