

Agenda Item 3 (c)(2)
January 23/24 EOC MEeting

Hello Peter, Paul, Rob, Karyn, and Donald,

Canadian Western Bank, whose Senior Vice President Client Services Elizabeth Gandolfi I have held several meetings with over the past few months around their interest in potentially joining CAFII, has now formally applied to become a member of the Association. (I worked with Elizabeth previously when she was an executive at Scotia Insurance, and that is how she got to know CAFII.)

Peter, Paul, Rob, Karyn and myself are the members of the CAFII Nominating Committee and this is the body that would review the application, interview Canadian Western Bank, and make a recommendation to the Board about membership (the latter would include a summary report with a recommendation; the actual vote could be done through an electronic vote of the Board).

I will be following up soon with some dates and times for the interview meeting with Canadian Western Bank, which would likely be a 90 minute meeting (will try to make it 75 minutes if possible): --55 minutes for meeting with CWB; 15 minute discussion after meeting; 15 minutes for discussion on another issue, around options for new Board Chair as of June 2024—Peter has told me he would like to step down after the Annual Meeting of Members on June 4, 2024 and I would like to present a powerpoint reviewing the candidates for a new Board Chair.

If this application is accepted, CWB will join as an initiation member with 60% of regular dues for the first two years. In 2024, that would be \$23K in unbudgeted revenue.

Thank you,

--Keith

[Canadian Western Bank continues Ontario expansion, moves into Toronto's Financial District \(newswire.ca\)](https://www.newswire.ca)

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