Financial Statements of

# CANADIAN ASSOCIATION OF FINANCIAL INSTITUTIONS IN INSURANCE

And Independent Auditors' Report thereon

Year ended December 31, 2022

#### **DRAFT** Statement of Financial Position

December 31, 2022, with comparative information for 2021

|   | 2022            |                    | 2021            |                 |
|---|-----------------|--------------------|-----------------|-----------------|
|   | General<br>Fund | Restricted<br>Fund | General<br>Fund | Restricted Fund |
|   | Fulla           | Fund               | Fulld           | runa            |
| Assets                                      |                 |                    |                 |                 |
| A33613                                      |                 |                    |                 |                 |
| Current assets:                             |                 |                    |                 |                 |
| Cash  | \$741,352       |                    | \$582,805       | \$12,151        |
| Prepaid expense                             | 6,397           |                    | 5,513           | Ψ12,131         |
|   | \$747,749       | -                  | 588,318         | 12,151          |
| Capital assets (note 4)                     | 2,148           |                    | 2,864           | -               |
|   | \$749,898       | -                  | \$591,182       | \$12,151        |
|   |                 |                    |                 |                 |
| Liabilities and Fund                        |                 |                    |                 |                 |
| Balances                                    |                 |                    |                 |                 |
| Current liabilities:                        |                 |                    |                 |                 |
| Accounts payable and accrued liabilities    | \$80,623        | -                  | \$85,282        | -               |
| Fund balances (note 2)                      | 669,275         | -                  | 505,900         | 12,151          |
|   | \$749,898       | -                  | \$591,182       | \$12,151        |
|   |                 |                    |                 |                 |
|   |                 |                    |                 |                 |
| The accompanying notes are an integral part | of the financia | l statements.      |                 |                 |
| On behalf of the Board:                     |                 |                    |                 |                 |
| Direction                                   | ctor            |                    |                 |                 |
| Dire  | ctor            |                    |                 |                 |
| Dile  | ClOi            |                    |                 |                 |

**DRAFT** Statement of Operations and Changes in Fund Balances

Year ended December 31, 2022, with comparative information for 2021

|   | 2022      |            | 2021      | 2021       |  |
|---|-----------|------------|-----------|------------|--|
|   | General   | Restricted | General   | Restricted |  |
|   | Fund      | Fund       | Fund      | Fund       |  |
|   |           |            |           |            |  |
| Revenue:                                  |           |            |           |            |  |
| Membership dues                           | \$991,653 |            | \$955,970 | _          |  |
| Interest Revenue                          | 2,579     | _          | 236       | _          |  |
| Miscellaneous Revenue                     | 360       | _          |           | _          |  |
|   | 994,592   | _          | 956,206   | _          |  |
|   | .,        |            | 77.7      |            |  |
|   |           |            |           |            |  |
| Expenses:                                 |           |            |           |            |  |
| Association operating                     | 605,680   | _          | 649,019   | -          |  |
| Research and education committee          | 140,826   | -          | 143,273   | -          |  |
| Market conduct committee                  | 9,206     | -          | -         | -          |  |
| Networking and events committee           | 45,760    | -          | 1,822     | -          |  |
| Media and advocacy strategy               | 41,896    | -          | 40,051    | -          |  |
| committee                                 | 042.260   |            | 024 165   |            |  |
|   | 843,368   |            | 834,165   |            |  |
| Evenes of revenue ever expenses           | 151 224   |            | 122,041   |            |  |
| Excess of revenue over expenses           | 151,224   | -          | 122,041   | -          |  |
|   |           |            |           |            |  |
| Fund balances, beginning of year (note 2) | 505,900   | 12,151     | 383,859   | 12,151     |  |
|   |           |            |           |            |  |
| Inter-fund transfers                      | 12,151    | (12,151)   | -         | -          |  |
|   |           | •          |           |            |  |
| Fund balances, end of year                | \$669,275 | -          | \$505,900 | \$12,151   |  |

The accompanying notes are an integral part of the financial statements.

#### **DRAFT** Statement of Cash Flows

Year ended December 31, 2022, with comparative information for 2021

| 2022      |   | 202  | 2021   |  |
|-----------|---|--|--|--|
| General   | Restricted  | General  | Restricted   |  |
| Fund      | Fund  | Fund   | Fund   |  |
|           |   |  |  |  |
| \$151,224 |   | \$122,041  | \$ -   |  |
| 716       | -   | 1,136  | -  |  |
| (5,544)   | -   | 48,726   |  |  |
| 146,396   | -   | 171,903  | -  |  |
|           |   |  |  |  |
| 12,151    | (12,151)  | -  | -  |  |
| 159 547   | (12.151)  | 171 002  |  |  |
| 150,547   | (12,131)  | 17 1,903   | -  |  |
| 582,805   | 12,151  | 410,902  | 12,151   |  |
| \$741,352 |   | \$582,805  | \$12,151   |  |
|           | General<br>Fund<br>\$151,224<br>716<br>(5,544)<br>146,396<br>12,151<br>158,547<br>582,805 | General Fund         Restricted Fund           \$151,224         -           716         -           (5,544)         -           146,396         -           12,151         (12,151)           158,547         (12,151)           582,805         12,151 | General Fund         Restricted Fund         General Fund           \$151,224         -         \$122,041           716         -         1,136           (5,544)         -         48,726           146,396         -         171,903           12,151         (12,151)         -           158,547         (12,151)         171,903           582,805         12,151         410,902 |  |

The accompanying notes are an integral part of the financial statements.

**DRAFT** Notes to Financial Statements

Year ended December 31, 2022

The Canadian Association of Financial Institutions in Insurance ("CAFII") is a not-for-profit association incorporated under the Canada Not-for-profit Corporations Act on August 25, 2014. CAFII was originally incorporated under the Canada Corporations Act on October 29, 1997 and commenced operations on January 1, 1998. CAFII was established to provide an industry-based forum to represent a range of financial institutions in insurance in Canada and to work in partnership with regulators to create an efficient and effective regulatory framework that provides consumer choice in the purchase of insurance products and services. CAFII's members provide life, property and casualty, travel and credit insurance, reinsurance and other products and services through a wide variety of distribution systems. CAFII is exempt from income taxes under paragraph 149(1)(I) of the Income Tax Act (Canada).

#### 1. Significant accounting policies:

#### (a) General:

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the Chartered Professional Accountants of Canada Handbook.

#### (b) Revenue recognition:

CAFII derives its revenue primarily through membership dues. Dues are recognized as revenue in the membership period (January 1, 2022 to December 31, 2022) to which they relate.

#### (c) Cash and cash equivalents:

Cash and cash equivalents include cash on hand and deposits which are highly liquid with original maturities of less than three months.

**DRAFT** Notes to Financial Statements (continued)

Year ended December 31, 2022

#### 1. Significant accounting policies (continued):

#### (d) Capital assets:

Tangible capital assets are recorded at cost. When a tangible capital asset no longer contributes to CAFII's ability to provide services, its carrying amount is written down to its residual value.

Tangible capital assets consist of computer equipment and are amortized on a straight-line basis over five years.

#### (e) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. CAFII has not elected to carry any such financial instruments at fair value.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, CAFII determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount CAFII expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future year, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

#### (f) Use of estimates:

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Significant items subject to such estimates and assumptions include the carrying amount of capital assets. Actual results could differ from those estimates.

**DRAFT** Notes to Financial Statements (continued)

Year ended December 31, 2022

#### 2. Fund balances - General Fund:

The General Fund reports unrestricted resources. If resources are to be used for special purpose, these would be reported in restricted fund.

During the year, the Board authorized the residual balance of \$12,151 to be used for general purposes which resulted in an inter-fund transfer from the Restricted Fund to the General Fund.

CAFII's Board of Directors aims to maintain unrestricted net assets (financial reserves) within a range of between 25% of total annual operating expenses and 50% of total annual operating expenses. Management intends to utilize unrestricted net assets on CAFII-mandated projects, as determined by the Board of Directors.

#### 3. Financial instruments:

The carrying amounts of financial assets and liabilities approximate their fair values due to the short-term nature of these financial instruments.

#### 4. Capital assets:

| Cost      | Accumulated amortization | Net book<br>value   |
|-----------|--------------------------|---|
| \$ 10,878 | \$ 8,730                 | \$ 2,148  |
|           |                          |   |
| Cost      | Accumulated amortization | Net book<br>value   |
| \$ 10,878 | \$ 8,014                 | \$ 2,864  |
|           | \$ 10,878<br>Cost        | Cost amortization \$ 10,878 \$ 8,730  Accumulated Cost amortization |

**DRAFT** Notes to Financial Statements (continued)

Year ended December 31, 2022

#### 5. Financial risks and concentration of credit risk:

#### (a) Liquidity risk:

Liquidity risk is the risk that CAFII will be unable to fulfill its obligations on a timely basis or at a reasonable cost. CAFII manages its liquidity risk by monitoring its operating requirements. CAFII prepares budget and cash forecasts to ensure it has sufficient funds to fulfill its obligations. There has been no change to the risk exposures from 2021.

#### (b) Credit risk:

Credit risk refers to the risk that a counterparty may default on its contractual obligations, resulting in a financial loss. CAFII does not have any financial assets subject to credit risk.