55 St Clair Ave West, Suite 255 Toronto, ON M4V 2Y7

## **Statement of Operations** As at April 30, 2015

	Current Month	Current YTD	Budget 2015	% Used
Revenue				
Membership Fees	35,333.00	141,332.00	424,000.00	33%
Interest Revenue	35.10	140.40	500.00	28%
TOTAL REVENUE	35,368.10	141,472.40	424,500.00	33%
Expenses				
Management Fees	22,463.65	88,155.41	249,264.00	35%
CAFII Legal Fees/Corporate Governan	0.00	0.00	5.000.00	0%
Audit Fees	0.00	0.00	14,000.00	0%
Insurance	432.00	1,728.00	5,368.00	32%
Website (incl translation)	2,271.00	6,348.37	6,260.00	101%
Telephone/Fax/Internet	501.55	2,093.32	8,000.00	26%
Postage/Courier	30.84	111.94	500.00	22%
Office Expenses	22.58	378.06	3,000.00	13%
Bank Charges	0.00	25.00	60.00	42%
Miscellaneous Expenses	0.00	0.00	0.00	
Amortization Expense	0.00	0.00	300.00	0%
Depreciation Computer/Office Equipm	38.89	155.56	0.00	
Board/EOC/AGM	0	0		
Annual Members Lunch	0.00	9,754.99	7,000.00	139%
Board Hosting (External)	0	0	9,000.00	0%
Board/EOC/Meeting Expenses	872.93	1,604.44	10,000.00	16%
Industry Events	0.00	0	805.00	0%
EOC Annual Lunch	0.00	0	2,000.00	0%
Sub Total Board/EOC/AGM	872.93	11,359.43	28,805.00	
Provincial Regulatory Visits	1,802.48	2,007.01	10,000.00	20%
Research/Studies	213.18	213.18	90,000.00	0%
Regulatory Model(s)	0.00	0.00	12,000.00	0%
Federal Financial Reform	0.00	0.00	2,000.00	0%
Media Outreach	0.00	0.00	8,500.00	0%
Marketing Collateral	0.00	0.00	1,500.00	0%
Networking Events	0.00	0.00		
Speaker fees & travel			3,000.00	0%
Gifts			1,000.00	0%
Sub Total Networking & Events	0.00	0.00	4,000.00	0%
15th Anniversary Event	0.00	0.00	0.00	
TOTAL EXPENSE	28,649.10	112,575.28	448,557.00	25%
NET INCOME	6,719.00	28,897.12	-24,057.00	-120%

### **Explanatory Notes:**

- 1 Amortization of office equipment based on 4 year straight line depreciation
   2 Management fees includes TO Corp and Excecutive Director
- 3- Website includes hosting cafii.com, Vimeo(videos) subscrption and website improvements

## Toronto, ON M4V 2Y7

## **Membership Fees** As At April 30, 2015

	<u>Jan-15</u> <u>Billed Received</u> <u>Billed Received</u>	ed
BMO Bank of Montreal	\$ 23,500.00 April 24, 2015 \$ 23,500.00	<u>54</u>
CIBC Insurance	\$ 23,500.00 Mar13,2015 \$ 23,500.00	
RBC Insurance	\$ 23,500.00 Mar26,2015 \$ 23,500.00	
ScotiaLife Financial	\$ 23,500.00 Mar6,2015 \$ 23,500.00	
TD Insurance	\$ 23,500.00 Mar13,2015 \$ 23,500.00	
AMEX Bank of Canada	\$ 11,750.00 \$ 11,750.00	
Assurant Solutions	\$ 11,750.00 Mar6,2015	
Canadian Premier Life Insurance Company	\$ 11,750.00 Mar13,2015 \$ 11,750.00	
Desjardins Financial Security Life Assurance Company	\$ 11,750.00 April 24, 2015 \$ 11,750.00	
National Bank Insurance Company	\$ 11,750.00 Mar13,2015  \$ 11,750.00	
Cumis Group Ltd	\$ 11,750.00 April 8, 2015 \$ 11,750.00	
Aimia	\$ 4,800.00 April 8, 2015	
Avalon Actuarial	\$ 4,800.00 Mar13,2015	
Collins Barrow Toronto Actuarial Services	\$ 4,800.00	
CSI Brokers Inc.	\$ 4,800.00 April 8, 2015	
KPMG	\$ 4,800.00	
Laurentian Bank of Canada	\$ 4,800.00 April 24, 2015	
Munich Re	\$ 4,800.00	
Optima Communications	\$ 4,800.00 Feb27,2015	
RGA Life Reinsurance Company of Canada	\$ 4,800.00 April 8, 2015	
The Canada Life Assurance Company	\$ 4,800.00 Mar13,2015	
January Invoices	\$236,000 \$188,000	
July Invoices	\$188,000	
Total Membership Fees	\$424,000	
Total amount to realocate monthly Jan-Dec	\$35,333	

55 St Clair Ave West, Suite 255 Toronto, ON M4V 2Y7

# Balance Sheet As at April 30, 2015

ASSETS	Current 2015
Current Assets	
Bank Balance Investments A Accounts Receivable Interest Receivable Prepaid Expenses Computer/Office Equipment Accumulated Depreciation -Comp/Equp Intangible Assets-Trademarks Accumulated Amortization-Trademark Total Current Assets	\$393,656 \$53,381 \$26,150 \$376 \$432 \$2,334 (\$1,128) \$0 \$0
TOTAL ASSETS	\$475,200
LIABILITIES	
Current Liabilities Account Payable B Deferred Revenue Total Current liabilities  TOTAL LIABILITIES	\$43,944 \$94,668 \$138,612 <b>\$138,612</b>
UNRESTRICTED NET ASSETS	
Unrestricted Net Assets, beginning of year Excess of revenue over expenses Total Unrestricted Net Assets	\$307,691 \$28,897 \$336,588
Total Unrestricted Net Assets	\$336,588
TOTAL LIABILITIES AND UNRESTICTED NET ASSETS	<u>\$475,200</u>
Financial Reserves Targets:  Minimum 3 months (25%) of Annual Operating Expenses =  Maximum 6 months (50%) of Annual Operating Expenses =	\$ 112,139 \$ 224,279
Current Level of Financial Reserves: Current Level of Financials Reserve (%):	\$336,588 75%

### 55 St Clair Ave West, Suite 255 Toronto, ON, M4V 2Y7 Balance Sheet Items As at April 30, 2015

#### Item A

#### **Investment Portfolio**

Investment Type	Issue Date	Principal	Rate	Deemed Interest	Maturity Date
Cashable GIC #0087-8019718-12	June-17-14	\$53,380.92	0.80%	\$427.05	June-17-15
Total		\$53,380.92		\$427.05	
Item B					
Accounts Payable					
		Total			
		30.84			
		159.84			
		2,881.52			
		2,271.00			

Total outstanding:

25,000.00 **43,943.74** 

13,560.00 40.54