

CAFII Regulator and Policy-Maker Visit Plan 2017-18

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Sept 14/17
British Columbia				
Insurance Council of BC: Gerry Matier, Executive Director	-June 2/17 CAFII presentation to CISRO in Saskatoon -May 5/17 liaison breakfast in London, Ontario -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session -Feb. 27/15 liaison breakfast in Toronto	-liaison meeting on October 17/17 in Vancouver as part of CAFII tour of BC/Alberta/Manitoba regulators and policy-makers.	-Council's current view on 10-Year Review of Financial Institutions Act -Representation of alternate distribution/non- resident sellers on Council -Update on Council priorities	-Confirmed
FICOM: Frank Chong, Acting Superintendent of Financial Institutions (effective August 1/16)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Nov 10/15 in Vancouver re CGI Information Bulletin	-liaison meeting on October 17/17 in Vancouver as part of CAFII tour of BC/Alberta/Manitoba regulators and policy-makers.	 -FICOM Information Bulletin on CGI ('effecting' of CGI in BC issue: ED and EOC to monitor re need for meeting/ dialogue around any member or industry issues re compliance with CGI Info Bulletin -Monitoring for appt. of interim or permanent FICOM CEO successor -10 yr. Review of BC Financial Institutions Act (if appropriate) 	-Confirmed
Doug McLean, Deputy Superintendent of Insurance	-No contact/meeting for at least past five years	-See F. Chong above	-See F. Chong above	-Confirmed (see F. Chong above)
Chris Carter, Acting Superintendent, Real Estate and Acting Registrar, Mortgage Brokers (effective August 1/16)	-April 14/16 teleconference re CAFII follow-up letter - Follow-up letter, seeking clarification on CGI Info Bulletin key issues, sent March 15/16 - Nov 10/15 in Vancouver re CGI Information Bulletin	-See F. Chong above	-See F. Chong above	-Confirmed (see F. Chong above)
Lorena Dimma, Director, Market Conduct (assuming Harry James' former policy advisor role re 'effecting' of CGI issue)	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-See F. Chong above	-See F. Chong above	-Confirmed (see F. Chong above)



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Harry James, Senior Regulatory Advisor (Chair of CCIR's Travel Insurance Working Group)	-Dec. 8/16 cordial reply email to E. Fang, agreeing with CAFII's request that auto dealers are creditors for a moment-in-time issue be closed. -April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-See F. Chong above	-See F. Chong above	-Confirmed (see F. Chong above)
Molly Burns, Analyst, Policy Initiatives	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin -Nov 10/15 in Vancouver	-See F. Chong above	-See F. Chong above	-Confirmed (see F. Chong above)
Erin Morrison, Regulatory Analyst, Policy Initiatives	-August 10/16 in Toronto, accompanied Harry James and participated in CCIR TIWG meeting with CAFII	-See F. Chong above	-See F. Chong above	-Confirmed (see F. Chong above)
Ministry of Finance: Carole James, Minister of Finance	-None to date. Appointed Minister of Finance in July 2017, with change in BC government. Delivered first provincial budget on September 11/17	-None at this time	TBD until CAFII has a "direct ask" at Ministerial level	
Lori Wanamaker, Deputy Minister of Finance	-None to date. Appointed July 2017.	-See E. Cole below	-See E. Cole below	-Confirmed (see E. Cole below)
Elizabeth Cole, Executive Director, Strategic Projects & Policy (head of 10-Year Review of FIA)	-April 20/17 and June 23/16 telephone conversations with B. Wycks re updates on expected release date of Policy Paper and other FIA Review timelines	-liaison meeting on October 17/17 in Vancouver as part of CAFII tour of BC/Alberta/Manitoba regulators and policy-makers.	-Policy Paper emerging from 10-Year Review of Financial Institutions Act, making proposals for change, now due to be released in early 2018	-Confirmed



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	-November 10/15 in Vancouver along with Dan Ashton; and separate meeting along with Brian Dillon and Kari Toovey			
Brian Dillon, Director, Financial Institutions		-See E. Cole above	-See E. Cole above	-Confirmed (see E. Cole above)
Kari Toovey, Senior Policy Advisor		-See E. Cole above	-See E. Cole above	-Confirmed (see E. Cole above)



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Alberta				
Alberta Insurance Council: Joanne Abram, CEO	-June 2/17 CAFII presentation to CISRO in Saskatoon -May 4/17 liaison lunch in London, Ontario -December 21/16 letter to CAFII confirming definition of CGI critical illness insurance approved by Life Council to include selling of CI under existing RIA licence -Oct 31/16 CAFII submission of letter proposing definition of CGI critical illness insurance to be adopted for inclusion under existing RIA licence -Sept 16 & 28/16 and Oct 11/16 e-mail correspondence with B. Wycks re LIC decision on allowing CI to be sold under an RIA licence	-liaison meeting on October 18/17 in Edmonton as part of CAFII tour of BC/Alberta/Manitoba regulators and policy-makers	-AIC's implementation of approved definition and process for CI to be sold under existing RIA licence -Representation for Restricted Licence Holders on Life Insurance Council	-Confirmed



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Anthonet Maramieri, COO	-March 8/17 email to B. Wycks advising of Life Council's further look at definition of credit-related insurance approved to be offered under a Restricted Certificate, at April 12/17 meeting. -Sept 12/16 teleconference with G. Grant and B. Wycks -July 12/16 teleconference with G. Grant and B. Wycks - April 11/16 informal discussion with B. Wycks, at CISRO LLQP Info Session - Feb 27/15: Toronto: B. Wycks met A. Maramieri and had get acquainted chat at CISRO LLQP Stakeholder Info Session	-See J. Abram above	-See J. Abram above	-Confirmed (see J. Abram above)
Warren Martinson, Legal Counsel	-June 2/17 CAFII presentation to CISRO in Saskatoon -W. Martinson in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -May/June 2016 telephone discussion with J. McCutcheon (on CAFII's behalf) re legislative and regulatory underpinnings of selling of CI benefits as credit-related insurance under an RIA licence -Feb 10/14: Toronto, ON (with B. Wycks, as W. Martinson then on LLQP Governance Ctte.)	-See J. Abram above	-See J. Abram above	-Confirmed (see J. Abram above)



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Sept 14/17
Treasury Board and Ministry of Finance: Nilam Jetha, Superintendent of Insurance (made permanent at beginning of 2017, following one year interim period)	No contact – appointed Jan 11/16 (congratulatory letter sent Feb. 1/16)	-get acquainted/liaison meeting on October 18/17 in Edmonton as part of CAFII tour of BC/Alberta/Manitoba regulators and policy-makers	- Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship	-Confirmed
David Sorensen, Deputy Superintendent of Insurance	No face-to-face contact to date - appointed Sep 15/14	-See N. Jetha above	See N. Jetha above	-Confirmed
Laurie Balfour, Director, Financial Compliance, Insurance Regulation and Market Conduct Branch (Chair of CCIR Insurance Core Principles Implementation Ctte)	-CAFII 20 th Anniversary: April 5/17 -Sep 30/14: Fredericton, NB (informal meeting) -Jul 28/14: call with CAFII reps re: "effecting of CGI"	-See N. Jetha above	-See N. Jetha above	-Confirmed
Joe Ceci, President of Treasury Board and Minister of Finance	No contact – appointed May 24/15	-None at this time	TBD until CAFII has a "direct ask" at Ministerial level	



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Sept 14/17
Saskatchewan				
Insurance Councils of Saskatchewan: Ron Fullan, Executive Director, (CISRO Chair)	-June 2/17 liaison meeting in Saskatoon -CAFII 20 th Anniversary: April 5/17 -R. Fullan in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session	-October 27/17 three-way brainstorming, consensus- building, and planning meeting in Toronto involving ICS (R. Fullan and A. Stadnek), CAFII, and CLHIA re "Representation for RIA Licence Holders in Saskatchewan" as per CAFII discussion with R. Fullan and A. Stadnek on June 2/17	 -timing of renewed focus on establishing a Restricted Insurance Agents Advisory Committee -ICS-relevant aspects of implementation of new Saskatchewan Insurance Act and Regulations -Sask. RIA regime and licensure issues 	-Confirmed
April Stadnek, Director of Licensing	-June 2/17 liaison meeting in Saskatoon -Sept 22/15 CISRO LLQP Stakeholder Info Session in Toronto (B. Wycks) - Sep 30/14; Fredericton, NB (informal meeting) - November/13 in Toronto when April attended CLHIA CCOSS Seminar	-See R. Fullan above	-See R. Fullan above	-Confirmed
Financial Consumer Affairs Authority (FCAA): Roger Sobotkiewicz, former Director of FCAA Legal Branch, became Interim Chairperson and Superintendent of Insurance, effective Feb. 1/15	-June 1/17 get acquainted and liaison meeting in Regina	-See J. Seibel below	 -see J. Seibel below; and -introduce CAFII and build relationship -Regulations being developed following passage of Bill 177, The Insurance Act (Saskatchewan) -ISI: Representation for Restricted Licence Holders -Sask's imposition of PST on all insurance premiums - Update on Superintendent's priorities 	-Pending (see J. Seibel below)
Ian McIntosh, Deputy Superintendent of Insurance	-Jul 28/14 call with CAFII reps re: "effecting CGI"	-see J. Seibel below	-see J. Seibel below; and -see R. Sobotkiewicz above	-Pending (see J. Seibel below)



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Sept 14/17
Janette Seibel, Lawyer, became lead on Bill 177 and Regulations file effective June 1/15	-June 1/17 get acquainted and liaison meeting in Regina -March 2017 email exchange with B. Wycks re invitation to CAFII to provide feedback on FCAA-proposed definition of TPA, for inclusion in Insurance Regulations -February 17/17 call to B. Wycks advising that "in force" date for new Insurance Act and Regulations had been deferred to Spring 2018 -Jan 2017 email exchange with B. Wycks re timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -Nov and Dec. 2016 email exchanges with B. Wycks re Insurance Regulations Consultation and TPAs sub- consultation.	-teleconference meeting in Q4 2017, if necessary, following release of final Regulations and Insurance Act on June 29/17 (timeline for their coming into force still to be announced)	-timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -CAFII's response submissions on FCAA's Insurance Regulations Consultation document (submitted Dec. 2/16) and TPAs sub-consultation (submitted Dec. 9/16) -Sask's imposition of PST on all insurance premiums	-Pending
<u>Ministry of Finance</u> Kevin Doherty, Minister of Finance	-June 1/17 get acquainted and CAFII profile-raising meeting in Regina with Minister and Ministry officials re Sask's imposition of PST on insurance premiums	-March or September 2018 meeting, if warranted, following CAFII's gathering and submission of six months and one year of data on impact of 6% PST on consumer purchases of CGI and other life and health insurance policies	-further introduce CAFII and build relationship -Sask's imposition of PST on all insurance premiums	-Pending



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Manitoba				
Ministry of Finance: Jim Scalena, Superintendent of Insurance and Registrar of Credit Unions (brought back, out of retirement, into this role on time- limited basis until November 2017)	-April 29/14 liaison meeting in Winnipeg, immediately prior to meeting with then-Minister of Finance Jennifer Howard re CAFII concerns about Manitoba's in-development RIA regime	-None, as retirement departure imminent.	-See S. Moore below	
Scott Moore, Deputy Superintendent of Insurance	-CAFII 20 th Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -April 15/15 teleconference with three CAFII reps -April 29/14: meeting in Winnipeg, MB	-liaison and presentation meeting on October 19/17 in Winnipeg, hosted by Insurance Council of Manitoba, as part of CAFII tour of BC/Alberta/Manitoba regulators and policy-makers	-Maintain and build relationship -Representation for Restricted Licence Holders on Life Insurance Council -concern about amended Insurance Act's apparent residency requirement for employees of Restricted Insurance Agents	-Confirmed
Cameron Friesen, Minister of Finance	No contact – took office May 3/16	-None at this time	TBD until CAFII has "direct ask" at Ministerial level	



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Barbara Palace Churchill, Executive Director, Insurance Council of Manitoba (appointed late November 2016)	-June 2/17 CAFII presentation to CISRO in Saskatoon -May 4/17 short get acquainted/liaison meeting in London, Ontario	-liaison and presentation meeting on October 19/17 in Winnipeg, hosted by Insurance Council of Manitoba, as part of CAFII tour of BC/Alberta/Manitoba regulators and policy-makers	-Introduce CAFII and build/maintain relationship -Representation for Restricted Licence Holders on Life Insurance Council -Insurance Council's "ISI items for further review and development" -communicate CAFII issues	-Confirmed
Erin Pearson, former Executive Director, Insurance Council of Manitoba (retired at end of 2016)	-Sept. 23/16 email exchange with B. Wycks re amendments to Regulation 389/87 which ICM's ISI Committee recommended to Government re incorporating other organizations and other types of insurance into prescribed regulatory framework for RIA licence regime -Sept. 30/14: dinner in Fredericton, NB re: ISI implementation			



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Ontario				
FSCO: Brian Mills, appointed Interim CEO and Superintendent on October 18/14. Will likely be FSCO's last CEO, as Ontario Government transitions to a new Financial Services Regulatory Authority (FSRA) over next two years (2017 and 2018), as stated by B. Mills at FSCO Symposium on November 25/16.	-May 3/17: informal chat with K. Martin during CLHIA Conference -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - January 28/15 stakeholder meeting with CCIR	-liaison discussion at FSCO 2017 Life and Health Insurance Symposium on November 6/17	 (i)Build/maintain relationship (ii) Ontario government review of FSCO's mandate (iii) next steps in Life Insurance Product Suitability Review (iv)CCIR review of travel health insurance (v)Update on Superintendent's priorities (vi)communicate CAFII issues 	-Pending
Anatol Monid, Executive Director, Licensing and Market Conduct Division	-June 2017 liaison lunch with M. Gill and J. Lewsen re CAFII advice on FSCO's planned survey of bank insurers re sales practices -June 2/17: questions raised by A. Monid, on the phone, at end of CAFII presentation to CISRO in Saskatoon -May 3/17: informal chat with K. Martin during CLHIA Conference -CAFII 20 th Anniversary event: April 5/17 -June 7/16, December 8/15 and June 9/15: informal update conversations at CAFII Reception events -January 28/15 stakeholder meeting with CCIR	-liaison discussion at FSCO 2017 Life and Health Insurance Symposium on November 6/17	-next steps in Life Insurance Product Suitability Review -other FSCO initiatives re life insurance agent and/or insurer compliance -initiatives of FSCO LII Working Group	-Pending



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Izabel Scovino, appointed Director, Market Conduct Regulation Branch in Nov/14	 -Oct. 8/15 at CLHIA CCOS Fall Seminar (B. Wycks) -Nov 21/14 at FSCO Life & Health Insurance Symposium -September 12/17 second meeting of FSCO Life Insurance Industry Working Group (LII Working Group) of which Izabel Scovino is a member (K. Martin and H. Pabani) 	-liaison discussion at FSCO 2017 Life and Health Insurance Symposium on November 6/17 -further meeting of LII Working Group on November 21/17	-see A. Monid above	-Pending



Regulator/Policy-Maker Heather Driver				
				Sept 14/17
	-September 12/17 second	-liaison discussion at FSCO	-see A. Monid above;	-Pending
Director, Licensing Branch	meeting of FSCO Life Insurance	2017 Life and Health		
Licensing and Market Conduct	Industry Working Group (LII	Insurance Symposium on		
Division (assumed position in Jan	Working Group), of which H.	November 6/17		
2016, following retirement of	Driver is Chair (K. Martin and			
Shonna Neil)	H. Pabani)	-further meeting of LII		-Confirmed
	-June 2/17 CAFII presentation	Working Group on November		
	to CISRO in Saskatoon	21/17		
	-May 30/17 initial meeting of			
	LII Working Group (K. Martin			
	and H. Pabani)			
	Oct. 14/16 email exchange			
	with B. Wycks following CAFII's			
	delivery of input, requested by			
	FSCO in Oct. 7/16 meeting, re			
	optimal wording to use in FSCO			
	communications re life			
	insurance agent and insurer			
	relationship			
	-Oct. 7/16 meeting with CAFII			
	reps, at FSCO's invitation, re			
	FSCO initiatives around life			
	agent and insurer compliance,			
	particularly re E&O insurance			
	(also attended by Richard			
	Tillman, Allan Amos, Kelly			
	Picard, and Abina Rogers of			
	FSCO)			
Richard Tillman, Senior Manager,	-Oct. 7/16 meeting with CAFII	-None at this time	-see A. Monid above	
Insurance and Deposit Institutions	reps re life agent and insurer			
Policy (currently seconded to	compliance			
FSRA Implementation				
Secretariat)				



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Sept 14/17
Reena Vora, Manager, Market Regulation Branch, Licensing and Market Conduct Division	-December 8/16 with CAFII reps for feedback on draft questionnaire for life insurer examination visits (one pilot test visit planned in Q1 2017), as next phase in Life Insurance Product Suitability Review	-liaison discussion at FSCO 2017 Life and Health Insurance Symposium on November 6/17	-Life insurer examination visits	-Pending



Ministry of Finance				
-Sandy Roberts, Director, FSRA Implementation Secretariat (appointed Nov 2016)	-congratulatory letter on appointment sent; no in- person contact to date. Was a no-show for June 29/17 CAFII stakeholder meeting with FSRA Implementation Secretariat; and April 5/17 CAFII 20 th Anniversary Celebration	-None at this time (awaiting release of further information and/or Regulations for consultation re FSRA structure, governance, and operating model)	-Ontario Government's replacement of FSCO with a new Financial Services Regulatory Authority (FSRA) over next two years (2017 and 2018); and Regulations to implement FSRA -FSRA's regulation of life and health insurance sector.	-Pending
-Stuart Wilkinson, Senior Manager, FSRA Implementation Secretariat (transferred from previous MOF role in Nov 2016)	-June 29/17 CAFII stakeholder meeting with FSRA Implementation Secretariat -CAFII 20 th Anniversary Reception: April 5/17 (regular attendee at CAFII Receptions)	-See S. Roberts above		-Pending
-David McLean, Policy Advisor	-June 7/16 and April 12/16 informal conversations with B. Wycks at CAFII Receptions -July 30/15 life & health insurance sector roundtable -May 21/15 informal meeting: insurance sector round table	-See S. Roberts above		-Pending
Paul Braithwaite, Policy Advisor	-June 29/17 CAFII stakeholder meeting with FSRA Implementation Secretariat -September 12/17 second meeting of FSCO Life Insurance Industry Working Group (LII Working Group) of which Paul Braithwaite is an attendee for the MOF (K. Martin and H. Pabani)	-See S. Roberts above -further meeting of LII Working Group on November 21/17		-Pending
Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status



Jurisdiction Regulator/Policy-Maker Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Sept 14/17 Sept 14/17
Quebec				
AMF: Louis Morisset, CEO;	-AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -Apr 8/14: CAFII liaison lunch and Industry Issues Dialogue with AMF in Montreal	-CAFII liaison lunch and Industry Issues Dialogue with AMF staff executives on Oct. 23/17 in Levis, QC -AMF 2017 Rendez-Vous in Montreal on November 13/17	-(i)draft omnibus Bill to modernize Quebec's financial services sector, including Distribution Act (expected release by Ministry of Finance in Q4 2016) -(ii)AMF final paper on electronic commerce in insurance, setting out Orientations/expectations -(iii)Distribution Guide template and implementation timelines -(iv)Update on AMF priorities -(v)Communicate CAFII issues -(vi)Maintain and strengthen relationship	-Confirmed (but L. Morisset unable to attend) -Confirmed
Patrick Dery, Superintendent, Solvency (appointed CCIR Chair effective April 1/15)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-see L. Morisset above	-Confirmed



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Eric Stevenson, Superintendent, Client Services and Distribution Oversight	-CAFII 20 th Anniversary event: April 5/17	-See L. Morisset above	-See L. Morisset above	-Confirmed
	-AMF 2016 Rendez-Vous on			
	November 14/16 in Montreal			
	-Oct. 4/16 in Montreal: CAFII			
	liaison lunch and Industry			
	Issues Dialogue with AMF			
	-Liaison lunch and industry			
	issues dialogue on October			
	6/15 in Levis, Quebec			
Louise Gauthier, Senior Director,	-CAFII 20 th Anniversary event:	-See L. Morisset above	-See L. Morisset above; and	-Confirmed
Distribution Policies and	April 5/17			
Compensation (member of CCIR	-L. Gauthier in attendance at		-Distribution Guide rewrite	
TIWG). Lead on AMF's	Feb. 22/17 CAFII stakeholder			
Distribution Guide rewrite	meeting with CCIR TIWG			
initiative.	-AMF 2016 Rendez-Vous on			
	November 14/16 in Montreal			
	-Oct. 4/16 in Montreal: CAFII			
	liaison lunch and Industry			
	Issues Dialogue with AMF			
	-August 10/16 CAFII			
	stakeholder meeting re CCIR			
	travel health insurance Issues			
	Paper			
	-Liaison lunch and industry			
	issues dialogue on October			
	6/15 in Levis, Quebec			
Maryse Pineault, Senior Director,	-June 2/17 CAFII presentation	-See L. Morisset above	-See L. Morisset and L. Gauthier above	-Confirmed
Distribution Framework	to CISRO in Saskatoon			
	-Dec 9/16 informal discussion			
	with B. Wycks at CISRO LLQP			
	Session in Toronto			
	-AMF 2016 Rendez-Vous on			
	November 14/16 in Montreal			



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Regulator/Policy-Maker				Sept 14/17
Ministry of Finance				
Carlos Leitao, Minister		-in-person or teleconference meeting with Ministry	-Omnibus Bill expected to modernize financial sector, incl. the Distribution Act (Minister Leitao in	-Pending release of
Richard Boivin, Assistant Deputy		officials coincident with	response to question at legislative committee	Omnibus Bill;
Minister, Financial Institution		consultation period on	meeting on April 28/16)	expected in
Policy and Corporate Law		Omnibus Bill expected in Q4	-Ministry's direction on online distribution of	Q4 2017
		2017, if necessary	insurance without involvement of an advisor	
Guillaume Caudron, Chief of Staff			-CAFII submission in response to Report on the	
			Application of the Act respecting the distribution of	-Request
Yann Nachabé, Policy Advisor	-Feb. 25/16 phone call between			politely
	B. Wycks and Yann Nachabé,			withdrawn,
	Policy Advisor, Ministry of			based on
	Finance, resulting from CAFII			reassuring
	request for April 2016 in-			information
	person follow-up meeting with			from Y.
	Richard Boivin and Guillaume			Nachabé
	Caudron			



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New Brunswick				
Financial and Consumer Services Commission (Insurance Division): Angela Mazerolle, Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Oct 1/14: Fredericton, NB	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in Spring 2018	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -implementation of further phases of online licensing system -legislative/regulatory change to support electronic beneficiary designations -other New Brunswick licensing issues	-Pending
David Weir, Deputy Superintendent of Insurance	-June 2/17 CAFII presentation to CISRO in Saskatoon -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax - April 11/16 informal discussion with B. Wycks, at CISRO LLQP Info Session - Feb. 19/16 re CAFII feedback on online insurance licensing system - Sept. 22/15 CISRO LLQP Info Session in Toronto (B. Wycks) -Oct 1/14: Fredericton, NB	-See A. Mazerolle above	-see A. Mazerolle above -timing of final recommendations on reforming licensing framework for other-than-life agents and brokers -CAFII feedback on New Brunswick online insurance licensing system	-Pending



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Opportunities New Brunswick: Jay Reid, Investment Attraction Officer	-Jun 3/14: Toronto, with Adam Mitton of predecessor organization Invest New Brunswick	-None at this time	 CAFII submission re: Insurance Act and regulatory process changes necessary to support business efficiency and further inbound investment and additional jobs in New Brunswick Introduce CAFII and build relationship Position CAFII as an information resource 	
Consumer Advocate for Insurance: Ronald Godin, Consumer Advocate	No contact	-None at this time		



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Nova Scotia				
Superintendent of Insurance: William Ngu, Acting Superintendent of Insurance	-May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Appointed June 2015; no previous CAFII contact	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in Spring 2018	 -refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -Review of life and accident & sickness provisions of Insurance Act -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship 	-Pending
Jennifer Calder, Deputy Superintendent of Insurance	-CAFII 20 th Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR (participated by phone) -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax	-See W. Ngu above	-See W. Ngu above	-Pending



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PEI				
Superintendent of Insurance:				
Robert Bradley, Superintendent	-CAFII 20 th Anniversary event:	-liaison meeting as part of	-refreshed "Seven Point Guide to The Creditor	-Pending
	April 5/17	CAFII tour of Atlantic Canada	Insurance Regulatory Regime," to be presented by	
		regulators and policy-makers,	CAFII as an educational resource to counteract	
	-Dec. 12/16 CAFII Stakeholder	in Spring 2018	false impression that ISI is unregulated	
	Dialogue with CCIR in Toronto		-Review of life and accident & sickness provisions	
			of Insurance Act (on April 23/15, R. Bradley advised	
	-Oct 1/14: Fredericton, NB		that this may get underway in late 2015)	
			-legislative/regulatory change to support electronic	
			beneficiary designations	
			-Update on Superintendent's priorities	
			-Communicate CAFII issues	
			-Maintain and strengthen relationship	



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Newfoundland				
Superintendent of Insurance: John O'Neill, Superintendent	-N/A; appointed in October 2015	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in Spring 2018	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated	-Pending
Craig Whalen, Deputy	-Oct 1/14: Fredericton, NB -June 2/17 CAFII presentation	-see J. O'Neill above	 -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship 	-Pending
Superintendent of Insurance	to CISRO in Saskatoon			



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Sept 14/17
FEDERAL/NATIONAL				
CCIR:				
Martin Boyle, Policy Manager	 -liaison lunch on June 23/17 -informal chats during May 3-5 CLHIA Conference -liaison lunch on April 24/17 -CAFII 20th Anniversary event: April 5/17 -March 1/17 CCIR webinar presentation for CAFII members on CCIR expectations for insurer completion of Annual Statement on Market Conduct (presented by L. Balfour and M. Boyle) -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -November 29/16 CAFII Holiday Season Reception -October 24/16 CAFII liaison lunch with CCIR Policy Managers -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper -May 19/16 CCIR ICPIC teleconference/webinar 	 -liaison lunch on October 12/17, following CCIR Fall Meeting on October 5-6/17 in Halifax -CAFII Stakeholder Meeting with CCIR on October 25/17 in Toronto 	-CCIR Annual Statement on Market Conduct -Framework for Cooperative Market Conduct Supervision -CCIR review of travel health insurance -Possible CCIR speakers/panelists at CAFII events -Update on CCIR 2017-20 Strategic Plan and related priorities -Communicate CAFII issues; and maintain and strengthen relationship -possible CAFII webinar(s) for CCIR audience	-Confirmed
	stakeholder meeting re CCIR travel health insurance Issues Paper -May 19/16 CCIR ICPiC			



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Sept 14/17
Sean Jacobs, Policy Manager (left CCIR/FSCO employ in August 2017 for Risk Manager position with CPPIB Investment Board; Martin Boyle receiving interim support from Tony Toy)	-See M. Boyle above			
Patrick Déry, Chair (Superintendent, Solvency, AMF)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -October 6/15: CAFII liaison lunch and industry issues dialogue with AMF -April 29/15 meeting in Quebec City, along with CCIR Vice-Chair Carolyn Rogers	-CAFII Stakeholder Meeting with CCIR on October 25/17 in Toronto	-CCIR review of travel health insurance -Update on CCIR 2017-20 Strategic Plan and related priorities -Communicate CAFII issues; maintain and strengthen relationship	-Confirmed
Harry James, Chair, CCIR Travel Insurance Working Group (TIWG)	-May 10/17 teleconference with S. Jacobs and CAFII reps re CCIR TIWG Communications Plan for release of Travel Health Insurance Products Issues Paper	-Q4 2017 meeting with Harry James and TIWG members following May 27/17 release of Travel Health Insurance Products Position Paper (awaiting invitation from CCIR; delayed due to departure of S. Jacobs)	-CCIR Travel Health Insurance Products Position Paper (expected May 2017) and CAFII response to same	-Pending
	-May 3/17: informal chat with K. Martin during CLHIA Conference -H. James chaired Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG			



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				Sept 14/17
	-February 22/17 CAFII			
	stakeholder meeting with CCIR			
	Travel Insurance Working			
	Group			
	-August 10/16 CAFII			
	stakeholder meeting re CCIR			
	travel health insurance Issues			
	Paper			
	-March 16/16 CAFII/CLHIA joint			
	meeting with CCIR Travel			
	Insurance Working Group			
	-March 24/15 meeting with			
	CAFII EOC re travel health			
	insurance review initiative			
Laurie Balfour, Chair, CCIR	-CAFII 20 th Anniversary event:	-CAFII Stakeholder Meeting	-Harmonized Annual Statement on Market Conduct	-Confirmed
Insurance Core Principles	April 5/17	with CCIR on October 25/17	-Framework for Co-operative Market Conduct	
Implementation Committee	-March 1/17 CCIR webinar	in Toronto	Supervision in Canada	
(ICPiC)	presentation for CAFII		-ICPiC work on IAIS' Insurance Core Principles	
	members on CCIR expectations			
	for insurer completion of			
	Annual Statement on Market			
	Conduct (presented by L.			
	Balfour and M. Boyle)			
	-Dec. 12/16 CAFII Stakeholder			
	Dialogue with CCIR in Toronto			
	-August 10/16 CAFII			
	stakeholder meeting re CCIR			
	travel health insurance Issues			
	Paper (participated by			
	teleconference)			
	-May 19/16 CCIR ICPiC webinar			
	presentation for CAFII			
	members (L. Balfour and M.			
	Boyle)			



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Sept 14/17
CISRO:				30pt 14/17
Ron Fullan, Chair (SK); G. Matier (BC); J. Abram (AB), W. Martinson (AB); D. Weir (NB)	-June 2/17 CAFII presentation to CISRO in Saskatoon -CAFII 20 th Anniversary event: April 5/17 -R. Fullan in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto	-CAFII Stakeholder Meeting with CCIR on October 25/17 in Toronto (R. Fullan attends in capacity as CISRO Chair)	-national, online licensing system for insurance and related harmonization issues -possible CISRO Strategic Plan and opportunity for stakeholders to provide input	-Confirmed
Financial Consumer Agency of Canada (FCAC): Lucie Tedesco, Commissioner	-May 1/15: B. Wycks made self- introduction and chatted with L. Tedesco, following her speech at CLHIA Conference	-None at this time	-FCAC consultation on its Proposed Supervision Framework and Publishing Principles for FCAC Decisions (released September 29/16 with November 14/16 deadline for submissions) of document expected). CAFII decided not to respond to this consultation, as out-of-scope	
Brigitte Goulard, Deputy Commissioner	-Jun 10/14: B. Goulard was speaker at CAFII event	-None at this time		
Jane Rooney, Financial Literacy Leader	-Feb 10/15 (presentation at CAFII Annual Luncheon)	-None at this time		
Jeremie Ryan, Director, Financial Literacy and Consumer Education	-Feb. 10/15 (with J. Rooney for presentation at CAFII event)	-None at this time		
Karen Morgan, Marketing Officer	-Jan 9/14 (meeting with M. Gill and B. Wycks in Ottawa)	-None at this time		