

## CAFII Regulator and Policy-Maker Visit Plan 2017-18

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Feb 14/17
British Columbia				
Insurance Council of BC: Gerry Matier, Executive Director	-Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto - June 29/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -Feb. 27/15 breakfast meeting in Toronto	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-Council's current view on 10-Year Review of Financial Institutions Act -Representation of alternate distribution/non- resident sellers on Council -Update on Council priorities	-Invitation sent
FICOM: Frank Chong, Acting Superintendent of Financial Institutions (effective August 1/16)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Nov 10/15 in Vancouver re CGI Information Bulletin	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-Monitoring for appt. of interim or permanent FICOM CEO successor -FICOM Information Bulletin on CGI ('effecting' of CGI in BC issue) -10 yr. Review of BC Financial Institutions Act (if appropriate)	-Invitation sent -ED and EOC to monitor re need for meeting/ dialogue around any member or industry issues re compliance with CGI Info Bulletin
Doug McLean, Deputy Superintendent of Insurance	-No contact/meeting for at least past three years	-None at this time	-see F. Chong above	-see F. Chong above
Chris Carter, Acting Superintendent, Real Estate and Acting Registrar, Mortgage Brokers (effective August 1/16)	-April 14/16 teleconference re CAFII follow-up letter - Follow-up letter, seeking clarification on CGI Info Bulletin key issues, sent March 15/16 - Nov 10/15 in Vancouver re CGI Information Bulletin	-None at this time	- see F. Chong above	-see F. Chong above



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Lorena Dimma, Director, Market Conduct (assuming Harry James' former policy advisor role re 'effecting' of CGI issue)	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-None at this time	-See F. Chong above	-see F. Chong above
Harry James, Senior Regulatory Advisor (Chair of CCIR's Travel Insurance Working Group)	-Dec. 8/16 cordial reply email to E. Fang, agreeing with CAFII's request that auto dealers are creditors for a moment-in-time issue be closed. -April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-None at this time	-See F. Chong above. Although H. James is supposed to have handed the CGI Information Bulletin file to L. Dimma and C. Carter, he did most of talking in April 14/16 teleconference; so CAFII will continue to include Harry in discussions on "effecting" issue.	-see F. Chong above
Molly Burns, Analyst, Policy Initiatives	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin -Nov 10/15 in Vancouver	-None at this time	-See F. Chong above	-see F. Chong above
Erin Morrison, Regulatory Analyst, Policy Initiatives	-August 10/16 in Toronto, accompanied Harry James and participated in CCIR TIWG meeting with CAFII	-None at this time	-See F. Chong above	-see F. Chong above
<b>Ministry of Finance:</b> Michael de Jong, Minister of Finance	-Nov. 21/14: G. Grant represented CAFII at FIA Review roundtable discussion hosted by Minister	-None at this time	TBD until CAFII has a "direct ask" at Ministerial level	
Dan Ashton, Parliamentary Secretary for Finance (elected MLA)	-November 10/15 in Vancouver, along with Elizabeth Cole	-If necessary, follow-up meeting in Q2 or Q3 2017 in Vancouver, after Policy Paper released	-Update on 10-year Review of Financial Institutions Act: follow-up on CAFII issues/concerns including recommendations of other stakeholders	Pending (see E. Cole below)



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Regulator/Policy-Maker				Feb 14/17
Elizabeth Cole, Executive Director,	-June 23/16 telephone	-If necessary, follow-up		Pending
Strategic Projects & Policy (head	conversation with B. Wycks re	meeting in Q2 or Q3 2017 in		Ministry of
of 10-Year Review of FIA)	updates on expected release	Vancouver, after Policy Paper		Finance's
	date of Policy Paper and other	is released		release of
	FIA Review timelines			Policy Paper
	-November 10/15 in Vancouver			
	along with Dan Ashton; and			
	separate meeting along with			
Drian Dillan Director Financial	Brian Dillon and Kari Toovey	-See E. Cole above		Danding (as a
Brian Dillon, Director, Financial		-See E. Cole above		Pending (see E. Cole
Institutions				above)
Kari Toovey, Senior Policy Advisor		-See E. Cole above		Pending (see
Karl Toovey, Senior Policy Advisor		-See L. Cole above		E. Cole
				above)
Alberta	I			00000
Alberta Insurance Council:				
Joanne Abram, CEO;	-December 21/16 letter to	-CAFII 20 <sup>th</sup> Anniversary event:	-AIC's implementation of approved definition and	Invitation
	CAFII confirming definition of	April 5/17	process for CI to be sold under existing RIA licence	sent
	CGI critical illness insurance	1 /		
	approved by Life Council to	-if necessary, Q1 or Q2 2017	-Representation for Restricted Licence Holders on	Pending
	include selling of CI under	teleconference or in-person	Life Insurance Council	
	existing RIA licence	meeting with AIC		
	-Oct 31/16 CAFII submission of	management or LIC		
	letter proposing definition of	_		
	CGI critical illness insurance to			
	be adopted for inclusion under			
	existing RIA licence			
	-Sept 16 & 28/16 and Oct			
	11/16 e-mail correspondence			
	with B. Wycks re LIC decision			
	on allowing CI to be sold under			
	an RIA licence			



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Regulator/Policy-Maker				Feb 14/17
	-Sept 12/16 teleconference			
	with G. Grant and B. Wycks			
	-July 12/16 teleconference with			
	G. Grant and B. Wycks			
	-May 9/16 review update e-			
	mail from J. Abram to B. Wycks			
	-Feb. 10/16 CAFII letter to J.			
	Abram			
	- Jan/16 and Oct./15 e-mail			
	exchanges with J. Abram			
Anthonet Maramieri, COO	-Sept 12/16 teleconference	-See J. Abram above	-See J. Abram above	Pending (see
(succeeded Tom Hampton at	with G. Grant and B. Wycks			J. Abram
beginning of 2015)	-July 12/16 teleconference with			above)
	G. Grant and B. Wycks			
	- April 11/16 informal			
	discussion with B. Wycks, at			
	CISRO LLQP Info Session			
	- Feb 27/15: Toronto: B. Wycks			
	met A. Maramieri and had get			
	acquainted chat at CISRO LLQP			
	Stakeholder Info Session			
Warren Martinson, Legal Counsel	-May/June 2016 telephone	-See J. Abram above	-See J. Abram above	Pending (see
	discussion with J. McCutcheon			J. Abram
	(on CAFII's behalf) re legislative			above)
	and regulatory underpinnings			
	of selling of CI benefits as			
	credit-related insurance under			
	an RIA licence			
	-Feb 10/14: Toronto, ON (with			
	B. Wycks, as W. Martinson then			
	on LLQP Governance Ctte.)			



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Regulator/Policy-Maker				Feb 14/17
Treasury Board and Ministry of Finance:				
Nilam Jetha, Acting Superintendent of Insurance (one year interim role)	No contact – appointed Jan 11/16 (congratulatory letter sent Feb. 1/16)	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	<ul> <li>Update on Superintendent's priorities</li> <li>Communicate CAFII issues; build and strengthen relationship</li> </ul>	Invitation sent
Mark Prefontaine, Superintendent of Insurance (seconded to Senior Asst. Deputy Minister for one year, effective Jan. 11/16)	-Sep 30/14; Fredericton, NB (informal meeting)	-Not applicable at this time		
David Sorensen, Deputy Superintendent of Insurance	No face-to-face contact to date - appointed Sep 15/14	-None at this time	See N. Jetha above	
Laurie Balfour, Director, Financial Compliance, Insurance Regulation and Market Conduct Branch (Chair of CCIR Insurance Core Principles Implementation Ctte)	-Sep 30/14: Fredericton, NB (informal meeting) -Jul 28/14: call with CAFII reps re: "effecting of CGI"	-None at this time	-See N. Jetha above	
Joe Ceci, President of Treasury Board and Minister of Finance	No contact – appointed May 24/15	-None at this time	TBD until CAFII has a "direct ask" at Ministerial level	
Saskatchewan				
Insurance Councils of Saskatchewan: Ron Fullan, Executive Director, (CISRO Chair)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-timing of renewed focus on establishing a Restricted Insurance Agents Advisory Committee -ICS-relevant aspects of implementation of new Saskatchewan Insurance Act and Regulations	Invitation sent
			-Sask. RIA regime and licensure issues	



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Regulator/Policy-Maker				Feb 14/17
	-June 29/16 informal conversation with B. Wycks at CISRO LLQP Info Session -April 11/16 informal conversation with B. Wycks, at CISRO LLQP Info Session - Oct. 27/15: R. Fullan gave dedicated CISRO LLQP			
	Stakeholder Info presentation for CAFII members			
April Stadnek, Director of Licensing	-Sept 22/15 CISRO LLQP Stakeholder Info Session in Toronto (B. Wycks) - Sep 30/14; Fredericton, NB (informal meeting) - November/13 in Toronto when April attended CLHIA CCOSS Seminar	-None at this time	-See R. Fullan above	
Financial Consumer Affairs Authority (FCAA): Roger Sobotkiewicz, former Director of FCAA Legal Branch, became Interim Chairperson and Superintendent of Insurance, effective Feb. 1/15	-no previous contact; congratulatory letter on appointment sent March 4/15	-see J. Seibel below	-see J. Seibel below; and -introduce CAFII and build relationship -Regulations being developed following passage of <i>Bill 177, The Insurance Act (Saskatchewan)</i> -ISI: Representation for Restricted Licence Holders - Update on Superintendent's priorities	Pending (see J. Seibel below)
lan McIntosh, Deputy Superintendent of Insurance	-Jul 28/14 call with CAFII reps re: "effecting CGI"	-see J. Seibel below	-see J. Seibel below; and -see R. Sobotkiewicz above	Pending (see J. Seibel below)



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Regulator/Policy-Maker				Feb 14/17
Janette Seibel, Lawyer, became lead on Bill 177 and Regulations file effective June 1/15	-Jan 2017 email exchange with B. Wycks re timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -Nov and Dec. 2016 email exchanges with B. Wycks re Insurance Regulations Consultation and TPAs sub- consultation. -Oct. 12/16 telephone call and Oct. 7 and 11/16 e-mail exchanges with B Wycks re FCAA embargo on release of Insurance Regulations Consultation Document	-teleconference meeting in Q1 or Q2 2017, if necessary -CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -CAFII's response submissions on FCAA's Insurance Regulations Consultation document (submitted Dec. 2/16) and TPAs sub-consultation (submitted Dec. 9/16)	Pending Invitation sent
Manitoba Ministry of Finance: Ken Lofgren, Acting Superintendent of Insurance	-Appointed Spring 2015; no previous CAFII contact	-None at this time	-see S. Moore below	
Scott Moore, Deputy Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -April 15/15 teleconference with three CAFII reps -April 29/14: meeting in Winnipeg, MB	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17 -Q2 2017 in-person meeting in Winnipeg – either joint with Barbara Palace Churchill, new Executive Director of Insurance Council of Manitoba, or separate once K. Martin, CAFII Co- Executive Director, is fully acclimatized (see B. Palace Churchill below)	-Maintain and build relationship -Representation for Restricted Licence Holders on Life Insurance Council -concern about amended Insurance Act's apparent residency requirement for employees of Restricted Insurance Agents	Invitation sent <b>Pending</b>
Cameron Friesen, Minister of Finance	No contact – took office May 3/16	-None at this time	TBD until CAFII has "direct ask" at Ministerial level	



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Regulator/Policy-Maker				Feb 14/17
Barbara Palace Churchill,	-congratulatory letter on	-CAFII 20 <sup>th</sup> Anniversary event:	-Introduce CAFII and build/maintain relationship	Invitation
Executive Director, Insurance	appointment sent January 2017	April 5/17	-Representation for Restricted Licence Holders on	sent
Council of Manitoba (appointed			Life Insurance Council	
late November 2016)		-Q2 2017 in-person, get acquainted meeting in	-Insurance Council's "ISI items for further review and development"	Pending
Erin Pearson, former Executive	-Sept. 23/16 email exchange	Winnipeg – either joint with	-communicate CAFII issues	
Director, Insurance Council of	with B. Wycks re amendments	Scott Moore, Deputy		
Manitoba (retired at end of 2016)	to Regulation 389/87 which	Superintendent of Insurance,		
	ICM's ISI Committee	or separate once K. Martin,		
	recommended to Government	CAFII Co-Executive Director,		
	re incorporating other	is fully acclimatized		
	organizations and other types			
	of insurance into prescribed			
	regulatory framework for RIA			
	licence regime			
	-Oct. 8/15 at CLHIA CCOS Fall			
	Seminar (B. Wycks)			
	-Sept. 30/14: dinner in			
	Fredericton, NB re: ISI			
	implementation			
Ontario				
FSCO:			(i)Build/maintain relationship	
Brian Mills, appointed Interim	-Dec. 12/16 CAFII Stakeholder	-CAFII 20 <sup>th</sup> Anniversary event:	(ii) Ontario government review of FSCO's mandate	Invitation
CEO and Superintendent on	Dialogue with CCIR in Toronto -	April 5/17	(iii) next steps in Life Insurance Product Suitability	sent
October 18/14. Will likely be	January 28/15 stakeholder		Review	
FSCO's last CEO, as Ontario	meeting with CCIR		(iv)CCIR review of travel health insurance	
Government transitions to a new			(v)Update on Superintendent's priorities	
Financial Services Regulatory			(vi)communicate CAFII issues	
Authority (FSRA) over next two				
years (2017 and 2018), as stated				
by B. Mills at FSCO Symposium on				
November 25/16.				



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Anatol Monid, Interim Executive Director, Licensing and Market Conduct Division	-June 7/16, December 8/15 and June 9/15: informal update conversations with A. Monid at CAFII Reception events -January 28/15 stakeholder meeting with CCIR	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	<ul> <li>-next steps in Life Insurance Product Suitability Review</li> <li>-other FSCO initiatives re life insurance agent and/or insurer compliance</li> </ul>	Invitation sent
Izabel Scovino, appointed Director, Market Conduct Regulation Branch in Nov/14	-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto Oct. 8/15 at CLHIA CCOS Fall Seminar (B. Wycks) -Nov 21/14 at FSCO Life & Health Insurance Symposium	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-see A. Monid above	Invitation sent



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Regulator/Policy-Maker				Feb 14/17
Heather Driver	-conversation with B. Wycks at	-CAFII 20 <sup>th</sup> Anniversary event:	-see A. Monid above	Invitation
Director, Licensing Branch	Dec. 12/16 CAFII Stakeholder	April 5/17		sent
Licensing and Market Conduct	Dialogue with CCIR in Toronto			
Division (assumed position in Jan	-Oct. 14/16 email exchange			
2016, following retirement of	with B. Wycks following CAFII's			
Shonna Neil)	delivery of input, requested by			
	FSCO in Oct. 7/16 meeting, re			
	optimal wording to use in FSCO			
	communications re life			
	insurance agent and insurer			
	relationship			
	-Oct. 7/16 meeting with CAFII			
	reps, at FSCO's invitation, re			
	FSCO initiatives around life			
	agent and insurer compliance,			
	particularly re E&O insurance			
	(also attended by Richard			
	Tillman, Allan Amos, Kelly			
	Picard, and Abina Rogers of			
	FSCO)			
Richard Tillman, Senior Manager,	-conversation with B. Wycks at	-CAFII 20 <sup>th</sup> Anniversary event:	-see A. Monid above	Invitation
Insurance and Deposit Institutions	Dec. 12/16 CAFII Stakeholder	April 5/17		sent
Policy	Dialogue with CCIR in Toronto -			000
]	Oct. 7/16 meeting with CAFII			
	reps re life agent and insurer			
	compliance			
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Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Feb 14/17
Reena Vora, Manager, Market Regulation Branch, Licensing and Market Conduct Division	-December 8/16 with CAFII reps for feedback on draft questionnaire for life insurer examination visits (one pilot test visit planned in Q1 2017), as next phase in Life Insurance Product Suitability Review	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-Life insurer examination visits	Invitation sent
Ministry of Finance				
-Sandy Roberts, Director, FSRA Implementation Secretariat (appointed Nov 2016) -Stuart Wilkinson, Senior Manager, FSRA Implementation Secretariat (transferred from previous MOF role in Nov 2016) -David McLean, Policy Advisor	-congratulatory letter on appointment sent January 2017 -June 2016 CAFII Reception (regular attendee at CAFII Receptions) -June 7/16 and April 12/16 informal conversations with B. Wycks at CAFII Receptions -July 30/15 life & health insurance sector roundtable -May 21/15 informal meeting: insurance sector round table	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17 -CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-Ontario Government's replacement of FSCO with a new Financial Services Regulatory Authority (FSRA) over next two years (2017 and 2018); and Regulations to implement FSRA -	Invitation sent Invitation sent Awaiting release of FSRA Regulations and opportunity for stakeholder input



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Regulator/Policy-Maker				Feb 14/17
Quebec				
AMF:			-(i)draft omnibus Bill to modernize Quebec's	
ouis Morisset, CEO;	-AMF 2016 Rendez-Vous on	-CAFII liaison lunch and	financial services sector, including Distribution Act	Pending
	November 14/16 in Montreal	Industry Issues Dialogue with AMF in Oct. 2017	(expected release by Ministry of Finance in Q4 2016)	
	-Oct. 4/16 in Montreal: CAFII		-(ii)AMF final paper on electronic commerce in	
	liaison lunch and Industry	-AMF 2017 Rendez-Vous	insurance, setting out Orientations/expectations	Pending
	Issues Dialogue with AMF	event in November 2017	-(iii)Distribution Guide template and	
			implementation timelines	
	-Apr 8/14: CAFII liaison lunch		-(iv)Update on AMF priorities	
	and Industry Issues Dialogue		-(v)Communicate CAFII issues	
	with AMF in Montreal		-(vi)Maintain and strengthen relationship	
Patrick Dery, Superintendent, Solvency (appointed CCIR Chair effective April 1/15)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - Oct. 4/16 in Montreal: CAFII	-See L. Morisset above	-see L. Morisset above	Pending
	liaison lunch and Industry			
	Issues Dialogue with AMF			
	-Liaison lunch and industry			
	issues dialogue on October			
	6/15 in Levis, Quebec	a service of the serv		
Eric Stevenson, Superintendent, Client Services and Distribution Oversight	-AMF 2016 Rendez-Vous on November 14/16 in Montreal	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-See L. Morisset above	Invitation sent
Oversight	-Oct. 4/16 in Montreal: CAFII	-See L. Morisset above		Pending
	liaison lunch and Industry			1 01101118
	Issues Dialogue with AMF			
	-Liaison lunch and industry			
	issues dialogue on October			
	6/15 in Levis, Quebec			



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Louise Gauthier, Senior Director,	-AMF 2016 Rendez-Vous on	-CAFII 20 <sup>th</sup> Anniversary event:	-See L. Morisset above; and	Invitation
Distribution Policies and	November 14/16 in Montreal	April 5/17		sent
Compensation (member of CCIR	-Oct. 4/16 in Montreal: CAFII		-Distribution Guide rewrite	
TIWG). Lead on AMF's	liaison lunch and Industry			
Distribution Guide rewrite	Issues Dialogue with AMF			
initiative.	-August 10/16 CAFII	-See L. Morisset above		Pending
	stakeholder meeting re CCIR			
	travel health insurance Issues			
	Paper -Liaison lunch and industry			
	issues dialogue on October			
	6/15 in Levis, Quebec			
	0/13 III LEVIS, QUEDEC			
Maryse Pineault, Senior Director,	-Dec 9/16 informal discussion	CAFII 20 <sup>th</sup> Anniversary event:	-see L. Gauthier above	Invitation
Distribution Framework	with B. Wycks at CISRO LLQP	April 5/17		sent
	Session in Toronto			
	-AMF 2016 Rendez-Vous on			
	November 14/16 in Montreal			
Ministry of Finance				
Carlos Leitao, Minister		-in-person or teleconference	-Omnibus Bill expected to modernize financial	-Pending
		meeting with Ministry officials	sector, incl. the Distribution Act (Minister Leitao in	release of
Richard Boivin, Assistant Deputy		coincident with consultation	response to question at legislative committee	Omnibus Bill
Minister, Financial Institution		period on Omnibus Bill	meeting on April 28/16)	
Policy and Corporate Law		expected in Q1 or Q2 2017, if necessary	<ul> <li>Ministry's direction on online distribution of insurance without involvement of an advisor</li> </ul>	
Guillaume Caudron, Chief of Staff			-CAFII submission in response to Report on the	
	-Feb. 25/16 phone call between		Application of the Act respecting the distribution of	-Request
Yann Nachabé, Policy Advisor	B. Wycks and Yann Nachabé,		financial products and service	politely
	Policy Advisor, Ministry of			withdrawn,
	Finance, resulting from CAFII			based on
	request for April 2016 in-			reassuring
	person follow-up meeting with			information
	Richard Boivin and Guillaume			from Y.
	Caudron			Nachabé



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Feb 14/17
New Brunswick				
Financial and Consumer Services Commission (Insurance Division): Angela Mazerolle, Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - May 4/16 dinner meeting with	-Q1 or Q2 2017 CAFII webinar -CAFII 20 <sup>th</sup> Anniversary event:	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract	-Pending
	Atlantic Canada regulators in Halifax -Oct 1/14: Fredericton, NB	April 5/17	false impression that ISI is unregulated -implementation of further phases of online licensing system -legislative/regulatory change to support electronic beneficiary designations -other New Brunswick licensing issues	sent
David Weir, Deputy Superintendent of Insurance	<ul> <li>-Dec 9/16 informal discussion</li> <li>with B. Wycks at CISRO LLQP</li> <li>Session in Toronto</li> <li>-May 4/16 dinner meeting with</li> <li>Atlantic Canada regulators in</li> <li>Halifax</li> <li>- April 11/16 informal</li> <li>discussion with B. Wycks, at</li> <li>CISRO LLQP Info Session</li> <li>- Feb. 19/16 re CAFII feedback</li> <li>on online insurance licensing</li> <li>system</li> <li>- Sept. 22/15 CISRO LLQP Info</li> <li>Session in Toronto (B. Wycks)</li> <li>-Oct 1/14: Fredericton, NB</li> </ul>	-see A. Mazerolle above -CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-see A. Mazerolle above -timing of final recommendations on reforming licensing framework for other-than-life agents and brokers -CAFII feedback on New Brunswick online insurance licensing system	-Pending (see A. Mazerolle above) Invitation sent
<b>Opportunities New Brunswick:</b> Jay Reid, Investment Attraction Officer	-Jun 3/14: Toronto, with Adam Mitton of predecessor organization Invest New Brunswick	-None at this time	<ul> <li>CAFII submission re: Insurance Act and regulatory process changes necessary to support business efficiency and further inbound investment and additional jobs in New Brunswick</li> <li>Introduce CAFII and build relationship</li> <li>Position CAFII as an information resource</li> </ul>	



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Consumer Advocate for Insurance: Ronald Godin, Consumer Advocate	No contact	-None at this time		
Nova Scotia				
Superintendent of Insurance: William Ngu, Acting Superintendent of Insurance	-May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Appointed June 2015; no previous CAFII contact	-Q1 or Q2 2017 webinar -CAFII 20 <sup>th</sup> Anniversary event: April 5/17	<ul> <li>-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated</li> <li>-Review of life and accident &amp; sickness provisions of Insurance Act</li> <li>-legislative/regulatory change to support electronic beneficiary designations</li> <li>-Update on Superintendent's priorities</li> <li>-Communicate CAFII issues; build and strengthen relationship</li> </ul>	-Pending Invitation sent
Jennifer Calder, Deputy Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR (participated by phone) -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax	-See W. Ngu above -CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-See W. Ngu above	-Pending (see W. Ngu above) Invitation sent



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Regulator/Policy-Maker				Feb 14/17
PEI				
Superintendent of Insurance:				
Robert Bradley, Superintendent	-Dec. 12/16 CAFII Stakeholder	-Q1 or Q2 2017 CAFII webinar	-refreshed "Seven Point Guide to The Creditor	-Pending
	Dialogue with CCIR in Toronto		Insurance Regulatory Regime," to be presented by	
		-CAFII 20 <sup>th</sup> Anniversary event:	CAFII as an educational resource to counteract	Invitation
	-Oct 1/14: Fredericton, NB	April 5/17	false impression that ISI is unregulated	sent
			-Review of life and accident & sickness provisions	
			of Insurance Act (on April 23/15, R. Bradley advised that this may get underway in late 2015)	
			-legislative/regulatory change to support electronic	
			beneficiary designations	
			-Update on Superintendent's priorities	
			-Communicate CAFII issues	
			-Maintain and strengthen relationship	
Newfoundland			1	1
Superintendent of Insurance:				
John O'Neill, Superintendent	-N/A; appointed in October 2015	-Q1 or Q2 2017 CAFII webinar	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by	-Pending
		-CAFII 20 <sup>th</sup> Anniversary event:	CAFII as an educational resource to counteract	Invitation
		April 5/17	false impression that ISI is unregulated	sent
Craig Whalen, Deputy	-Oct 1/14: Fredericton, NB	-see J. O'Neill above	-legislative/regulatory change to support electronic	-Pending (see
Superintendent of Insurance			beneficiary designations	J. O'Neill
			-Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen	above)
		-CAFII 20 <sup>th</sup> Anniversary event:	relationship	Invitation
		April 5/17	relationship	sent
				Sent



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Feb 14/17
FEDERAL/NATIONAL				FED 14/17
CCIR:			-Annual Statement on Market Conduct (Martin) -Framework for Cooperative Market Conduct	
Martin Boyle, Policy Manager	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -November 29/16 CAFII Holiday Season Reception -October 24/16 CAFII liaison lunch with CCIR Policy Managers -Sept 7/16 informal discussion with B. Wycks at retirement reception for L. Byrnes	-March 1/17 CCIR webinar presentation for CAFII members on CCIR expectations for insurer completion of Annual Statement on Market Conduct (being arranged through M. Boyle; to be presented by L. Balfour and/or M. Boyle)	Supervision (Martin) -attendance of CCIR members at CAFII 20 <sup>th</sup> Anniversary celebration in 2017 -Possible CCIR speakers/panelists at CAFII events -Update on CCIR 2014-17 Strategic Plan and related priorities -Communicate CAFII issues; and maintain and strengthen relationship -possible CAFII webinar(s) for CCIR audience -updates on Annual Statement on Market Conduct	Confirmed
	-August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17		Invitation sent
	-May 19/16 CCIR ICPiC teleconference/webinar meeting with CAFII members (L. Balfour and M. Boyle)	-liaison lunch in second week of April 2017, following CCIR Spring Meeting, April 6-7/17		Pending
	<ul> <li>-May 4/16 lunch meeting in Halifax (with C. Rogers and S. Jacobs)</li> <li>- April 12/16 CAFII Reception</li> <li>-April 12/16 liaison lunch meeting between CAFII and M. Boyle and S. Jacobs</li> </ul>	-liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Martin is attending		Pending



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Feb 14/17
Sean Jacobs, Policy Manager	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -November 29/16 CAFII Holiday Season Reception	-February 22/17 CAFII stakeholder meeting with CCIR Travel Insurance Working Group	-draft recommendations to be put forward in TIWG's Position Paper (expected May 2017)	Confirmed
	-October 24/16 CAFII liaison lunch with CCIR Policy Managers -Sept 7/16 informal discussion	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-CCIR review of travel health insurance -See M. Boyle above	Invitation sent
	with B. Wycks at retirement reception for L. Byrnes -August 10/16 CAFII stakeholder meeting re CCIR	-liaison lunch in second week of April 2017, following CCIR Spring Meeting, April 6-7/17		Pending
	travel health insurance Issues Paper -July 7/16 CAFII webinar presentation by Lesli Martin, Pollara, on Canadians'	-liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Sean is attending		Pending
	perceptions, confidence, and satisfaction with travel medical insurance -June 7/16 informal dialogue at			
	CAFII Reception -May 4/16 lunch meeting in Halifax (with C. Rogers and M. Boyle)			
	- April 12/16 liaison lunch meeting between CAFII and M. Boyle and S. Jacobs			
	-March 16/16 CAFII/CLHIA joint stakeholder meeting with CCIR Travel Insurance Working Group			



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Feb 14/17
Patrick Déry, Chair	-Dec. 12/16 CAFII Stakeholder	-CAFII 20 <sup>th</sup> Anniversary event:	-CCIR review of travel health insurance	Invitation
(Superintendent, Solvency, AMF)	Dialogue with CCIR in Toronto -Oct. 4/16 in Montreal: CAFII	April 5/17	-Update on CCIR 2017-20 Strategic Plan and related priorities	sent
	liaison lunch and Industry Issues Dialogue with AMF -October 6/15: CAFII liaison lunch and industry issues dialogue with AMF -April 29/15 meeting in Quebec City, along with CCIR Vice-Chair Carolyn Rogers	-liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Patrick is attending	-Communicate CAFII issues; maintain and strengthen relationship	-Pending
Harry James, Chair, CCIR Travel Insurance Working Group (TIWG)	-August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper	-February 22/17 CAFII stakeholder meeting with CCIR Travel Insurance Working Group	-draft recommendations to be put forward in TIWG's Position Paper (expected May 2017)	Confirmed
	-March 16/16 CAFII/CLHIA joint meeting with CCIR Travel Insurance Working Group	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-CCIR Travel Health Insurance Products Position Paper and CAFII response to same	Invitation sent
	-March 24/15 meeting with CAFII EOC re travel health	-liaison meeting during CLHIA Annual Conference, May 3-		Pending CCIR release of
	insurance review initiative	5/17 in London, Ontario, if Harry is attending		Travel Health Insurance
		-If necessary, Q2 or Q3 2017		Products Position
		meeting with Harry and TIWG		Paper
		members		(expected May 2017)



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Feb 14/17
Laurie Balfour, Chair, CCIR Insurance Core Principles Implementation Committee (ICPiC)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -May 19/16 CCIR ICPiC webinar presentation for CAFII members (L. Balfour and M.	-March 1/17 CCIR webinar presentation for CAFII members on CCIR expectations for insurer completion of Annual Statement on Market Conduct (being arranged through M. Boyle; to be presented by L. Balfour and/or M. Boyle)	-Harmonized Annual Statement on Market Conduct -Framework for Co-operative Market Conduct Supervision in Canada -ICPiC work on IAIS' Insurance Core Principles	Confirmed
	Boyle)	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17 -liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Laurie is attending		Invitation sent <b>Pending</b>



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status Feb 14/17
CISRO:				
Ron Fullan, Chair (SK); G. Matier (BC); J. Abram (AB), W. Martinson (AB); D. Weir (NB)	-Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -June 29/16 informal conversation with B. Wycks at CISRO LLQP Info Session - April 11/16 CISRO LLQP Stakeholder Info Session -March 16/16 CAFII/CLHIA joint stakeholder meeting with CCIR Travel Insurance Working Group	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-national, online licensing system for insurance and related harmonization issues -possible CISRO Strategic Plan and opportunity for stakeholders to provide input	Invitation sent
Financial Consumer Agency of Canada (FCAC): Lucie Tedesco, Commissioner	-May 1/15: B. Wycks made self- introduction and chatted with L. Tedesco, following her speech at CLHIA Conference	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17	-FCAC consultation on its Proposed Supervision Framework and Publishing Principles for FCAC Decisions (released September 29/16 with November 14/16 deadline for submissions) of document expected). CAFII decided not to respond to this consultation, as out-of-scope	Invitation sent
Brigitte Goulard, Deputy Commissioner	-Jun 10/14: B. Goulard was speaker at CAFII event	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17		Invitation sent
Jane Rooney, Financial Literacy Leader	-Feb 10/15 (presentation at CAFII Annual Luncheon)	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17		Invitation sent
Jeremie Ryan, Director, Financial Literacy and Consumer Education	-Feb. 10/15			
Karen Morgan, Marketing Officer	-Jan 9/14			