	2018	2019 Budget	Jan	Feb	Mar	April M	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	Comment/Rationale
	Projection	2019 Budget	Budget	Budget	Budget	Budget	Comment/Rationale									
Revenue																
Membership Dues	\$695,545	\$757,904	63,159	63,159	63,159	63,159	63,159	63,159	63,159	63,159	63,159	63,159	63,159	63,159	\$757,904	See breakdown in Member Dues Revenue Tab
Interest	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL REVENUE	\$ 695,545	\$ 757,904	\$ 63,159	\$ 63,159	\$ 63,159	\$ 63,159	\$ 63,159	\$ 63,159	\$ 63,159	\$ 63,159	\$ 63,159	\$ 63,159	\$ 63,159	\$ 63,159	\$ 757,904	
EXPENSE																
Management Fees	\$468,000	\$482,000	40,167	40,167	40,167	40,167	40,167	40,167	40,167	40,167	40,167	40,167	40,167	40,167	\$482,000	Includes MM Fees (3% increase) and two Co-Eds
																(3% increase)
CAFII Legal Fees/Corporate Governance	\$563	\$1,000	0	0	0	1,000	0	0	0	0	0	0	0	0	\$1,000	
Audit Fees	\$14,436	\$14,600	1,217	1,217	1,217	1,217	1,217	1,217	1,217	1,217	1,217	1,217	1,217	1,213	\$14,600	
Insurance	\$5,258	\$5,500	458	458	458	458	458	458	458	458	458	458	458	462	\$5,500	
	40.000	45 655				a					26-		265	26-		Includes CG Technology (\$250 per month), Translation
Website Ongoing Maintenance	\$5,736	\$5,330	683	283	283	315	283	283	1,683	283	283	283	283	385	\$5,330	(\$400), Domain (\$30) & CAFII Insurance Domain Name
Telephone/Fax/Internet	ČE 510	ćE 000	483	402	483	402	402	402	402	402	402	402	483	487	\$5,800	Renewal (\$999 USD)
	\$5,513	\$5,800		483		483	483	483	483	483	483	483				
Postage/Courier	\$450	\$400	33	33	33	33	33	33	33	33	33	33	33	37	\$400	
Office Expenses	\$2,100	\$2,000	166	166	166	166	166	166	166	166	166	166	166	174	\$2,000	
Bank Charges	\$30	\$50	4	4	4	4	4	4	4	4	4	4	4	6	\$50	
Depreciation Computer/Office Equipment	\$1,136	\$1,200	100	100	100	100	100	100	100	100	100	100	100	100	\$1,200	
Miscellaneous Expense	\$500	\$500	42	42	42	42	42	42	42	42	42	42	42	38	\$500	
Board/EOC/AGM	440 500	440.000		40.000											<u> </u>	
Annual Members Luncheon	\$10,503	\$12,000	0	12,000	0	0	0	0	0	0	0	0	0	0	\$12,000	
Board Hosting (External)	\$23,118	\$30,000	0	0	0	7,500	0	7,500	0	0	0	7,500	0	7,500		Four events at \$7,500
Board/EOC Meeting Expenses	\$22,958	\$26,000	2,600	2,600	2,600	2,600	2,600	2,600	0	0	2,600	2,600	2,600	2,600	\$26,000	
Industry Events	\$1,243	\$1,300	0	0	0	0	0	1,300	0	0	0	0	0	0	\$1,300	
EOC Annual Appreciation Dinner	\$763	\$800	800	0	0	0	0	0	0	0	0	0	0	0	\$800	
Total Board/EOC/AGM	\$58,585	\$70,100													\$70,100	
Provincial Regulatory Visits	\$12,000	\$12,000	0	0	0	0	8,000	0	0	0	0	4,000	0	0	\$12,000	
Research/Studies	\$74,791	\$60,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	\$60,000	
Website SEO and Enhancements	\$16,701	\$40,000	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	\$40,000	
Regulatory Model(s)	\$10,000	\$25,000	0	0	5,000	0	0	5,000	0	5,000	0	5,000	5,000	0	\$25,000	
Federal Financial Reform	\$0	\$500	0	0	0	0	0	0	0	0	500	0	0	0	\$500	
Media Outreach	\$38,582	\$35,000	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	\$35,000	Includes Media Consultant's Monthly Retainer
																(\$2,260.00 per month)
Marketing Collateral	\$1,055	\$5,000	0	1,000	1,000	0	1,000	1,000	0	0	0	1,000	0	0	\$5,000	
Speaker fees & travel	\$600	\$2,000	0	0	700	0	0	700	0	0	0	0	600	0	\$2,000	
Gifts	\$300	\$500	0	0	150	0	0	150	0	0	0	0	200	0	\$500	
Networking Events	\$200	\$500	0	0	0	150	0	150	0	0	0	0	200	0	\$500	
TOTAL EXPENSE	\$ 716,536	\$ 768,980	\$ 58,003	\$ 69,803	\$ 63,653	\$ 65,485	\$ 65,803	\$ 72,603	\$ 55,603	\$ 59,203	\$ 57,303	\$ 74,303	\$ 62,803	\$ 64,419	\$ 768,980	
Excess of Revenue over Expenses	(\$20,991)	(\$11,076)	\$5,156	(\$6,644)	(\$494)	(\$2,326)	(\$2,644)	(\$9,444)	\$7,556	\$3,956	\$5,856	(\$11,144)	\$356	(\$1,260)	(\$11,076)	

2019 Opreational Budget - Member Dues Breakdown

2018 Member Dues Breakdown

Upper Tier Member	73,438.00	5	367,190.00
DFS	55,079.00	1	55,079.00
Lower Tier Member	36,719.00	4	146,876.00
Initiation Members	44,000.00	2	88,000.00
Associate	4,800.00	8	38,400.00
			695,545.00

2019 (Base) Member Dues Breakdown

Upper Tier Member	73,438.00	6	440,628.00
Lower Tier Member	36,719.00	4	146,876.00
Initiation Members	44,000.00	3	132,000.00
Associate	4,800.00	8	38,400.00
			757,904.00