

## **CAFII Regulator and Policy-Maker Visit Plan 2017-18**

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status June 14/17
British Columbia				
Insurance Council of BC: Gerry Matier, Executive Director	-June 2/17 CAFII presentation to CISRO in Saskatoon -May 5/17 liaison breakfast in London, Ontario -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session -Feb. 27/15 liaison breakfast in	-liaison meeting on October 17/17 in Vancouver as part of CAFII tour of BC and Alberta regulators and policy-makers.	-Council's current view on 10-Year Review of Financial Institutions Act -Representation of alternate distribution/non- resident sellers on Council -Update on Council priorities	-Pending
FICOM: Frank Chong, Acting Superintendent of Financial Institutions (effective August 1/16)	Toronto  -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Nov 10/15 in Vancouver re CGI Information Bulletin	-liaison meeting on October 17/17 in Vancouver as part of CAFII tour of BC and Alberta regulators and policy-makers.	-FICOM Information Bulletin on CGI ('effecting' of CGI in BC issue: ED and EOC to monitor re need for meeting/ dialogue around any member or industry issues re compliance with CGI Info Bulletin -Monitoring for appt. of interim or permanent FICOM CEO successor - 10 yr. Review of BC Financial Institutions Act (if appropriate)	-Pending
Doug McLean, Deputy Superintendent of Insurance	-No contact/meeting for at least past five years	-See F. Chong above	-See F. Chong above	-See F. Chong above
Chris Carter, Acting Superintendent, Real Estate and Acting Registrar, Mortgage Brokers (effective August 1/16)	-April 14/16 teleconference re CAFII follow-up letter - Follow-up letter, seeking clarification on CGI Info Bulletin key issues, sent March 15/16 - Nov 10/15 in Vancouver re CGI Information Bulletin	-See F. Chong above	-See F. Chong above	-See F. Chong above
Lorena Dimma, Director, Market Conduct (assuming Harry James' former policy advisor role re 'effecting' of CGI issue)	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-See F. Chong above	-See F. Chong above	-See F. Chong above



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Harry James, Senior Regulatory Advisor (Chair of CCIR's Travel Insurance Working Group)	-Dec. 8/16 cordial reply email to E. Fang, agreeing with CAFII's request that auto dealers are creditors for a moment-in-time issue be closedApril 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-See F. Chong above	-See F. Chong above. Although H. James is supposed to have handed the CGI Information Bulletin file to L. Dimma and C. Carter, he did most of talking in April 14/16 teleconference; so CAFII will continue to include Harry in discussions on "effecting" issue.	-Pending
Molly Burns, Analyst, Policy Initiatives	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin -Nov 10/15 in Vancouver	-See F. Chong above.	-See F. Chong above	-see F. Chong above
Erin Morrison, Regulatory Analyst, Policy Initiatives	-August 10/16 in Toronto, accompanied Harry James and participated in CCIR TIWG meeting with CAFII	-See F. Chong above.	-See F. Chong above	-see F. Chong above
Ministry of Finance: Michael de Jong, Minister of Finance	-Nov. 21/14: G. Grant represented CAFII at FIA Review roundtable discussion hosted by Minister	-None at this time	TBD until CAFII has a "direct ask" at Ministerial level	
Elizabeth Cole, Executive Director, Strategic Projects & Policy (head of 10-Year Review of FIA)	-April 20/17 and June 23/16 telephone conversations with B. Wycks re updates on expected release date of Policy Paper and other FIA Review timelines	-liaison meeting on October 17/17 in Vancouver as part of CAFII tour of BC and Alberta regulators and policy-makers.	-Policy Paper emerging from 10-Year Review of Financial Institutions Act, making proposals for change.	-Pending
	-November 10/15 in Vancouver along with Dan Ashton; and separate meeting along with Brian Dillon and Kari Toovey			



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Regulator/Policy-Maker				June 14/17
Brian Dillon, Director, Financial		-See E. Cole above		-Pending (see
Institutions				E. Cole
				above)
Kari Toovey, Senior Policy Advisor		-See E. Cole above		-Pending (see
				E. Cole
				above)
Alberta	T	I		T
Alberta Insurance Council:				
Joanne Abram, CEO;	-June 2/17 CAFII presentation	-liaison meeting on October	-AIC's implementation of approved definition and	-Pending
	to CISRO in Saskatoon	18/17 in Edmonton as part of	process for CI to be sold under existing RIA licence	
	-May 4/17 liaison lunch in	CAFII tour of BC and Alberta		
	London, Ontario	regulators and policy-makers	-Representation for Restricted Licence Holders on	
	-December 21/16 letter to		Life Insurance Council	
	CAFII confirming definition of			
	CGI critical illness insurance			
	approved by Life Council to			
	include selling of CI under			
	existing RIA licence			
	-Oct 31/16 CAFII submission of			
	letter proposing definition of CGI critical illness insurance to			
	be adopted for inclusion under			
	existing RIA licence			
	-Sept 16 & 28/16 and Oct			
	11/16 e-mail correspondence			
	with B. Wycks re LIC decision			
	1			
	on allowing CI to be sold under an RIA licence			



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Regulator/Policy-Maker				June 14/17
Anthonet Maramieri, COO	-March 8/17 email to B. Wycks	-See J. Abram above	-See J. Abram above	-Pending (see
	advising of Life Council's			J. Abram
	further look at definition of			above)
	credit-related insurance			
	approved to be offered under a			
	Restricted Certificate, at April			
	12/17 meeting.			
	-Sept 12/16 teleconference			
	with G. Grant and B. Wycks			
	-July 12/16 teleconference with			
	G. Grant and B. Wycks			
	- April 11/16 informal			
	discussion with B. Wycks, at			
	CISRO LLQP Info Session			
	- Feb 27/15: Toronto: B. Wycks			
	met A. Maramieri and had get			
	acquainted chat at CISRO LLQP			
	Stakeholder Info Session			
Warren Martinson, Legal Counsel	-June 2/17 CAFII presentation	-See J. Abram above	-See J. Abram above	-Pending (see
	to CISRO in Saskatoon			J. Abram
	-W. Martinson in attendance at			above)
	Feb. 22/17 CAFII stakeholder			
	meeting with CCIR TIWG			
	-May/June 2016 telephone			
	discussion with J. McCutcheon			
	(on CAFII's behalf) re legislative			
	and regulatory underpinnings			
	of selling of CI benefits as			
	credit-related insurance under			
	an RIA licence			
	-Feb 10/14: Toronto, ON (with			
	B. Wycks, as W. Martinson then			
	on LLQP Governance Ctte.)			



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Regulator/Policy-Maker				June 14/17
Treasury Board and Ministry of Finance:				
Nilam Jetha, Superintendent of	No contact – appointed Jan	-get acquainted/liaison	- Update on Superintendent's priorities	-Pending
Insurance (made permanent at	11/16 (congratulatory letter	meeting on October 18/17 in	-Communicate CAFII issues; build and strengthen	
beginning of 2017, following one	sent Feb. 1/16)	Edmonton as part of CAFII	relationship	
year interim period)		tour of BC and Alberta regulators and policy-makers		
David Sorensen, Deputy Superintendent of Insurance	No face-to-face contact to date - appointed Sep 15/14	-See N. Jetha above	See N. Jetha above	-Pending
Laurie Balfour, Director, Financial	-CAFII 20 <sup>th</sup> Anniversary: April	-See N. Jetha above	-See N. Jetha above	-Pending
Compliance, Insurance Regulation	5/17			
and Market Conduct Branch	-Sep 30/14: Fredericton, NB			
(Chair of CCIR Insurance Core	(informal meeting)			
Principles Implementation Ctte)	-Jul 28/14: call with CAFII reps re: "effecting of CGI"			
Joe Ceci, President of Treasury	No contact – appointed May	-None at this time	TBD until CAFII has a "direct ask" at Ministerial	
Board and Minister of Finance	24/15		level	
Saskatchewan				
Insurance Councils of				
Saskatchewan:	-June 2/17 liaison meeting in	-summer 2017 three-way	-timing of renewed focus on establishing a	-Pending
Ron Fullan, Executive Director,	Saskatoon	brainstorming, consensus-	Restricted Insurance Agents Advisory Committee	
(CISRO Chair)	-CAFII 20 <sup>th</sup> Anniversary: April	building, and planning		
	5/17	meeting involving ICS,	-ICS-relevant aspects of implementation of new	
	-R. Fullan in attendance at Feb.	CAFII, and CLHIA re	Saskatchewan Insurance Act and Regulations	
	22/17 CAFII stakeholder	"Representation for RIA		
	meeting with CCIR TIWG	Licence Holders in	-Sask. RIA regime and licensure issues	
	-Dec. 12/16 CAFII Stakeholder	Saskatchewan" as per CAFII		
	Dialogue with CCIR in Toronto -Dec 9/16 informal discussion	discussion with R. Fullan and A. Stadnek on June 2/17		
	with B. Wycks at CISRO LLQP	A. Stauliek Oil Julie 2/1/		
	Session			
	Jessioii			



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April Stadnek, Director of Licensing	-June 2/17 liaison meeting in Saskatoon -Sept 22/15 CISRO LLQP Stakeholder Info Session in Toronto (B. Wycks) - Sep 30/14; Fredericton, NB (informal meeting) - November/13 in Toronto when April attended CLHIA CCOSS Seminar	-See R. Fullan above	-See R. Fullan above	-Pending
Financial Consumer Affairs Authority (FCAA): Roger Sobotkiewicz, former Director of FCAA Legal Branch, became Interim Chairperson and Superintendent of Insurance, effective Feb. 1/15	-June 1/17 get acquainted and liaison meeting in Regina	-See J. Seibel below	-see J. Seibel below; and -introduce CAFII and build relationship -Regulations being developed following passage of Bill 177, The Insurance Act (Saskatchewan) -ISI: Representation for Restricted Licence Holders -Sask's imposition of PST on all insurance premiums - Update on Superintendent's priorities	-Pending (see J. Seibel below)
lan McIntosh, Deputy Superintendent of Insurance	-Jul 28/14 call with CAFII reps re: "effecting CGI"	-see J. Seibel below	-see J. Seibel below; and -see R. Sobotkiewicz above	-Pending (see J. Seibel below)



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Janette Seibel, Lawyer, became lead on Bill 177 and Regulations file effective June 1/15	-June 1/17 get acquainted and liaison meeting in Regina -March 2017 email exchange with B. Wycks re invitation to CAFII to provide feedback on FCAA-proposed definition of TPA, for inclusion in Insurance Regulations -February 17/17 call to B. Wycks advising that "in force" date for new Insurance Act and Regulations had been deferred to Spring 2018 -Jan 2017 email exchange with B. Wycks re timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -Nov and Dec. 2016 email exchanges with B. Wycks re Insurance Regulations Consultation and TPAs subconsultation.	-teleconference meeting in Q3 2017, if necessary, following release of final Regulations, Insurance Act, and timeline for their coming into force.	-timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -CAFII's response submissions on FCAA's Insurance Regulations Consultation document (submitted Dec. 2/16) and TPAs sub-consultation (submitted Dec. 9/16) -Sask's imposition of PST on all insurance premiums	-Pending
Ministry of Finance Kevin Doherty, Minister of Finance	-June 1/17 get acquainted and CAFII profile-raising meeting in Regina with Minister and Ministry officials re Sask's imposition of PST on insurance premiums	-March or September 2018 meeting, if warranted, following CAFII's gathering and submission of six months and one year of data on impact of 6% PST on consumer purchases of CGI and other life and health insurance policies	-further introduce CAFII and build relationship -Sask's imposition of PST on all insurance premiums	-Pending



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Manitoba				
Ministry of Finance:				_
Ken Lofgren, Acting	-Appointed Spring 2015; no	-See S. Moore below	-See S. Moore below	-Pending
Superintendent of Insurance	previous CAFII contact			
Scott Moore, Deputy Superintendent of Insurance	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -April 15/15 teleconference with three CAFII reps -April 29/14: meeting in Winnipeg, MB	-late June or early July 2017 liaison meeting in Winnipeg, on same day as (perhaps in combination with) meeting with Insurance Council of Manitoba (see B. Palace Churchill below)	-Maintain and build relationship -Representation for Restricted Licence Holders on Life Insurance Council -concern about amended Insurance Act's apparent residency requirement for employees of Restricted Insurance Agents	-Pending
Cameron Friesen, Minister of	No contact – took office May	-None at this time	TBD until CAFII has "direct ask" at Ministerial level	
Finance	3/16			



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Regulator/Policy-Maker				June 14/17
Barbara Palace Churchill,	-June 2/17 CAFII presentation	-late June or early July 2017	-Introduce CAFII and build/maintain relationship	-Pending
Executive Director, Insurance	to CISRO in Saskatoon	liaison meeting at ICM office	-Representation for Restricted Licence Holders on Life Insurance Council	
Council of Manitoba (appointed	-May 4/17 short get	in Winnipeg, including an	-Insurance Council's "ISI items for further review	
late November 2016)	acquainted/liaison meeting in London, Ontario	educational presentation for ICM staff on CGI and other	and development"	
	London, Ontario	CAFII member products and	-communicate CAFII issues	
		practices (as suggested/	-communicate CAFII issues	
Erin Pearson, former Executive	-Sept. 23/16 email exchange	requested by B. Palace		
Director, Insurance Council of	with B. Wycks re amendments	Churchill)		
Manitoba (retired at end of 2016)	to Regulation 389/87 which	Charenny		
acaa (real ea ar ena er 2020)	ICM's ISI Committee	_		
	recommended to Government			
	re incorporating other			
	organizations and other types			
	of insurance into prescribed			
	regulatory framework for RIA			
	licence regime			
	-Sept. 30/14: dinner in			
	Fredericton, NB re: ISI			
	implementation			
Ontario				
FSCO:			(i)Build/maintain relationship	
Brian Mills, appointed Interim	-May 3/17: informal chat with	-None at this time	(ii) Ontario government review of FSCO's mandate	
CEO and Superintendent on	K. Martin during CLHIA		(iii) next steps in Life Insurance Product Suitability	
October 18/14. Will likely be	Conference		Review	
FSCO's last CEO, as Ontario	-Dec. 12/16 CAFII Stakeholder		(iv)CCIR review of travel health insurance	
Government transitions to a new	Dialogue with CCIR in Toronto -		(v)Update on Superintendent's priorities	
Financial Services Regulatory	January 28/15 stakeholder		(vi)communicate CAFII issues	
Authority (FSRA) over next two	meeting with CCIR			
years (2017 and 2018), as stated				
by B. Mills at FSCO Symposium on				
November 25/16.				



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Anatol Monid, Executive Director, Licensing and Market Conduct Division	June 2/17: questions raised by A. Monid, on the phone, at end of CAFII presentation to CISRO in Saskatoon -May 3/17: informal chat with K. Martin during CLHIA Conference -CAFII 20 <sup>th</sup> Anniversary event: April 5/17 -June 7/16, December 8/15 and June 9/15: informal update conversations at CAFII Reception events -January 28/15 stakeholder meeting with CCIR	- None at this time	-next steps in Life Insurance Product Suitability Review -other FSCO initiatives re life insurance agent and/or insurer compliance	
Izabel Scovino, appointed Director, Market Conduct Regulation Branch in Nov/14	-Oct. 8/15 at CLHIA CCOS Fall Seminar (B. Wycks) -Nov 21/14 at FSCO Life & Health Insurance Symposium	-None at this time	-see A. Monid above	



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Heather Driver Director, Licensing Branch Licensing and Market Conduct Division (assumed position in Jan 2016, following retirement of Shonna Neil)	-June 2/17 CAFII presentation to CISRO in Saskatoon -May 30/17 initial meeting of FSCO Life Insurance Industry Working Group (LII Working Group), of which H. Driver is ChairOct. 14/16 email exchange with B. Wycks following CAFII's delivery of input, requested by FSCO in Oct. 7/16 meeting, re optimal wording to use in FSCO communications re life insurance agent and insurer relationship -Oct. 7/16 meeting with CAFII reps, at FSCO's invitation, re FSCO initiatives around life agent and insurer compliance, particularly re E&O insurance (also attended by Richard Tillman, Allan Amos, Kelly Picard, and Abina Rogers of FSCO)	-further meetings of LII Working Group on September 12/17 and November 21/17	-see A. Monid above	-Confirmed
Richard Tillman, Senior Manager, Insurance and Deposit Institutions Policy	-Oct. 7/16 meeting with CAFII reps re life agent and insurer compliance	-None at this time	-see A. Monid above	
Reena Vora, Manager, Market Regulation Branch, Licensing and Market Conduct Division	-December 8/16 with CAFII reps for feedback on draft questionnaire for life insurer examination visits (one pilot test visit planned in Q1 2017), as next phase in Life Insurance Product Suitability Review	-None at this time	-Life insurer examination visits	



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Regulator/Policy-Maker				June 14/17
Ministry of Finance				
-Sandy Roberts, Director, FSRA Implementation Secretariat (appointed Nov 2016)  -Stuart Wilkinson, Senior Manager, FSRA Implementation	-congratulatory letter on appointment sent; no inperson contact to date.  -CAFII 20 <sup>th</sup> Anniversary Reception: April 5/17 (regular	-June 29/17 CAFII stakeholder meeting with FSRA Implementation Secretariat.	-Ontario Government's replacement of FSCO with a new Financial Services Regulatory Authority (FSRA) over next two years (2017 and 2018); and Regulations to implement FSRA -FSRA's regulation of life and health insurance sector.	-Confirmed
Secretariat (transferred from previous MOF role in Nov 2016)	attendee at CAFII Receptions)			
-David McLean, Policy Advisor	-June 7/16 and April 12/16 informal conversations with B. Wycks at CAFII Receptions -July 30/15 life & health insurance sector roundtable -May 21/15 informal meeting: insurance sector round table			
Quebec	modrance sector round tubic			
AMF: Louis Morisset, CEO;	-AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF	-CAFII liaison lunch and Industry Issues Dialogue with AMF on Oct. 3/17 -AMF 2017 Rendez-Vous event in November 2017	-(i)draft omnibus Bill to modernize Quebec's financial services sector, including Distribution Act (expected release by Ministry of Finance in Q4 2016) -(ii)AMF final paper on electronic commerce in insurance, setting out Orientations/expectations -(iii)Distribution Guide template and implementation timelines	-Pending: invitation letter sent -Pending
	-Apr 8/14: CAFII liaison lunch and Industry Issues Dialogue with AMF in Montreal		-(iv)Update on AMF priorities -(v)Communicate CAFII issues -(vi)Maintain and strengthen relationship	



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Patrick Dery, Superintendent, Solvency (appointed CCIR Chair effective April 1/15)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-see L. Morisset above	-Pending
Eric Stevenson, Superintendent, Client Services and Distribution Oversight	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17  -AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-See L. Morisset above	-Pending
Louise Gauthier, Senior Director, Distribution Policies and Compensation (member of CCIR TIWG). Lead on AMF's Distribution Guide rewrite initiative.	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17 -L. Gauthier in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-See L. Morisset above; and -Distribution Guide rewrite	-Pending Invitation sent



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status June 14/17
Maryse Pineault, Senior Director, Distribution Framework	-June 2/17 CAFII presentation to CISRO in Saskatoon -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -AMF 2016 Rendez-Vous on November 14/16 in Montreal	-See L. Morisset above	-See L. Morisset and L. Gauthier above	-Pending
Ministry of Finance				
Carlos Leitao, Minister  Richard Boivin, Assistant Deputy Minister, Financial Institution Policy and Corporate Law  Guillaume Caudron, Chief of Staff Yann Nachabé, Policy Advisor	-Feb. 25/16 phone call between B. Wycks and Yann Nachabé, Policy Advisor, Ministry of Finance, resulting from CAFII request for April 2016 inperson follow-up meeting with Richard Boivin and Guillaume Caudron	-in-person or teleconference meeting with Ministry officials coincident with consultation period on Omnibus Bill expected in Q3 or Q4 2017, if necessary	-Omnibus Bill expected to modernize financial sector, incl. the Distribution Act (Minister Leitao in response to question at legislative committee meeting on April 28/16) -Ministry's direction on online distribution of insurance without involvement of an advisor -CAFII submission in response to Report on the Application of the Act respecting the distribution of	-Pending release of Omnibus Bill  -Request politely withdrawn, based on reassuring information from Y. Nachabé
New Brunswick	Caudron		<u> </u>	Nachabe
Financial and Consumer Services Commission (Insurance Division): Angela Mazerolle, Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Oct 1/14: Fredericton, NB	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -implementation of further phases of online licensing system -legislative/regulatory change to support electronic beneficiary designations -other New Brunswick licensing issues	-Pending



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David Weir, Deputy Superintendent of Insurance	-June 2/17 CAFII presentation to CISRO in Saskatoon -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax - April 11/16 informal discussion with B. Wycks, at CISRO LLQP Info Session - Feb. 19/16 re CAFII feedback on online insurance licensing system - Sept. 22/15 CISRO LLQP Info Session in Toronto (B. Wycks) -Oct 1/14: Fredericton, NB	-See A. Mazerolle above	-see A. Mazerolle above -timing of final recommendations on reforming licensing framework for other-than-life agents and brokers -CAFII feedback on New Brunswick online insurance licensing system	-Pending
Opportunities New Brunswick: Jay Reid, Investment Attraction Officer	-Jun 3/14: Toronto, with Adam Mitton of predecessor organization Invest New Brunswick	-None at this time	- CAFII submission re: Insurance Act and regulatory process changes necessary to support business efficiency and further inbound investment and additional jobs in New Brunswick -Introduce CAFII and build relationship -Position CAFII as an information resource	
Consumer Advocate for Insurance: Ronald Godin, Consumer Advocate	No contact	-None at this time		



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Regulator/Policy-Maker				June 14/17
Nova Scotia	I			T
Superintendent of Insurance: William Ngu, Acting Superintendent of Insurance	-May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Appointed June 2015; no previous CAFII contact	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -Review of life and accident & sickness provisions of Insurance Act -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship	-Pending
Jennifer Calder, Deputy Superintendent of Insurance	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR (participated by phone) -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax	-See W. Ngu above	-See W. Ngu above	-Pending



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Regulator/Policy-Maker				June 14/17
PEI				
Superintendent of Insurance:				
Robert Bradley, Superintendent	-CAFII 20 <sup>th</sup> Anniversary event: April 5/17  -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto  -Oct 1/14: Fredericton, NB	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -Review of life and accident & sickness provisions of Insurance Act (on April 23/15, R. Bradley advised that this may get underway in late 2015) -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues -Maintain and strengthen relationship	-Pending
Newfoundland	L			<u> </u>
Superintendent of Insurance:				
John O'Neill, Superintendent	-N/A; appointed in October 2015	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated	-Pending
	-Oct 1/14: Fredericton, NB	avoidance with CCIR and CISRO Fall meetings)	<ul> <li>-legislative/regulatory change to support electronic beneficiary designations</li> <li>-Update on Superintendent's priorities</li> <li>-Communicate CAFII issues; build and strengthen</li> </ul>	
Craig Whalen, Deputy Superintendent of Insurance	-June 2/17 CAFII presentation to CISRO in Saskatoon	-see J. O'Neill above	relationship	-Pending



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Regulator/Policy-Maker				June 14/17
FEDERAL/NATIONAL				
CCIR:  Martin Boyle, Policy Manager	-informal chats during May 3-5	-liaison lunch on June 23/17,	-Annual Statement on Market Conduct (Martin) -Framework for Cooperative Market Conduct Supervision (Martin)	-Confirmed
Iwartin Boyle, Policy Manager	CLHIA Conference -liaison lunch on April 24/17 -CAFII 20 <sup>th</sup> Anniversary event: April 5/17 -March 1/17 CCIR webinar presentation for CAFII members on CCIR expectations for insurer completion of Annual Statement on Market Conduct (presented by L. Balfour and M. Boyle) -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -November 29/16 CAFII Holiday Season Reception -October 24/16 CAFII liaison lunch with CCIR Policy Managers -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper -May 19/16 CCIR ICPiC teleconference/webinar meeting with CAFII members (L. Balfour and M. Boyle) -May 4/16 lunch meeting in Halifax (with C. Rogers and S. Jacobs)	following CCIR Summer Teleconference on June 22/17	-attendance of CCIR members at CAFII 20 <sup>th</sup> Anniversary celebration in 2017 -Possible CCIR speakers/panelists at CAFII events -Update on CCIR 2014-17 Strategic Plan and related priorities -Communicate CAFII issues; and maintain and strengthen relationship -possible CAFII webinar(s) for CCIR audience -updates on Annual Statement on Market Conduct	-Committee
Sean Jacobs, Policy Manager	-See M. Boyle above	-liaison lunch on June 23/17, following CCIR Summer Teleconference on June 22/17	-CCIR TIWG's Position Paper (expected May 2017) -CCIR review of travel health insurance -See M. Boyle above	-Pending



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status June 14/17
Patrick Déry, Chair (Superintendent, Solvency, AMF)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -October 6/15: CAFII liaison lunch and industry issues dialogue with AMF -April 29/15 meeting in Quebec City, along with CCIR Vice-Chair	-If necessary, Q2 or Q3 2017 meeting with P. Déry, as Chair of CCIR, following release of Travel Health Insurance Products Position Paper	-CCIR review of travel health insurance -Update on CCIR 2017-20 Strategic Plan and related priorities -Communicate CAFII issues; maintain and strengthen relationship	-Pending
Harry James, Chair, CCIR Travel Insurance Working Group (TIWG)	Carolyn Rogers -May 10/17 teleconference with S. Jacobs and CAFII reps re CCIR TIWG Communications Plan for release of Travel Health Insurance Products Issues Paper	-If necessary, Q2 or Q3 2017 meeting with Harry and TIWG members following release of Travel Health Insurance Products Position Paper	-CCIR Travel Health Insurance Products Position Paper (expected May 2017) and CAFII response to same	-Pending
	-May 3/17: informal chat with K. Martin during CLHIA Conference -H. James chaired Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG			
	-February 22/17 CAFII stakeholder meeting with CCIR Travel Insurance Working Group -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper			



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				June 14/17
	-March 16/16 CAFII/CLHIA joint			
	meeting with CCIR Travel			
	Insurance Working Group			
	-March 24/15 meeting with			
	CAFII EOC re travel health			
	insurance review initiative			
Laurie Balfour, Chair, CCIR	-CAFII 20 <sup>th</sup> Anniversary event:	-liaison meeting on October	-Harmonized Annual Statement on Market Conduct	-Pending
Insurance Core Principles	April 5/17	18/17 in Edmonton as part of	-Framework for Co-operative Market Conduct	
Implementation Committee	-March 1/17 CCIR webinar	CAFII tour of BC and Alberta	Supervision in Canada	
(ICPiC)	presentation for CAFII	regulators and policy-makers	-ICPiC work on IAIS' Insurance Core Principles	
	members on CCIR expectations			
	for insurer completion of			
	Annual Statement on Market			
	Conduct (presented by L.			
	Balfour and M. Boyle)			
	-Dec. 12/16 CAFII Stakeholder			
	Dialogue with CCIR in Toronto			
	-August 10/16 CAFII			
	stakeholder meeting re CCIR			
	travel health insurance Issues			
	Paper (participated by			
	teleconference)			
	-May 19/16 CCIR ICPiC webinar			
	presentation for CAFII			
	members (L. Balfour and M.			
	Boyle)			



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				June 14/17
CISRO:				
Ron Fullan, Chair (SK); G. Matier (BC); J. Abram (AB), W. Martinson (AB); D. Weir (NB)	-June 2/17 CAFII presentation to CISRO in Saskatoon -CAFII 20 <sup>th</sup> Anniversary event: April 5/17 -R. Fullan in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto	-None at this time	-national, online licensing system for insurance and related harmonization issues -possible CISRO Strategic Plan and opportunity for stakeholders to provide input	
Financial Consumer Agency of Canada (FCAC): Lucie Tedesco, Commissioner	-May 1/15: B. Wycks made self- introduction and chatted with L. Tedesco, following her speech at CLHIA Conference	-None at this time	-FCAC consultation on its Proposed Supervision Framework and Publishing Principles for FCAC Decisions (released September 29/16 with November 14/16 deadline for submissions) of document expected). CAFII decided not to respond to this consultation, as out-of-scope	
Brigitte Goulard, Deputy Commissioner	-Jun 10/14: B. Goulard was speaker at CAFII event	-None at this time		
Jane Rooney, Financial Literacy Leader	-Feb 10/15 (presentation at CAFII Annual Luncheon)	-None at this time		
Jeremie Ryan, Director, Financial Literacy and Consumer Education	-Feb. 10/15 (with J. Rooney for presentation at CAFII event)	-None at this time		
Karen Morgan, Marketing Officer	-Jan 9/14 (meeting with M. Gill and B. Wycks in Ottawa)	-None at this time		