

CAFII Regulator and Policy-Maker Visit Plan 2017-18

Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				March 14/17
British Columbia Insurance Council of BC:	-Dec 9/16 informal discussion	-CAFII 20 th Anniversary event:	-Council's current view on 10-Year Review of	-Invitation
Gerry Matier, Executive Director	with B. Wycks at CISRO LLQP Session in Toronto	April 5/17	Financial Institutions Act -Representation of alternate distribution/non-	sent
	- June 29/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -Feb. 27/15 breakfast meeting in Toronto	-liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Gerry is attending	resident sellers on Council -Update on Council priorities	-Pending
FICOM: Frank Chong, Acting Superintendent of Financial	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Nov 10/15 in Vancouver re CGI	-CAFII 20 th Anniversary event: April 5/17	-Monitoring for appt. of interim or permanent FICOM CEO successor -FICOM Information Bulletin on CGI ('effecting' of	-Invitation sent
Institutions (effective August 1/16)	Information Bulletin	-liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Frank is attending	CGI in BC issue: ED and EOC to monitor re need for meeting/ dialogue around any member or industry issues re compliance with CGI Info Bulletin -10 yr. Review of BC Financial Institutions Act (if appropriate)	-Pending
Doug McLean, Deputy Superintendent of Insurance	-No contact/meeting for at least past three years	-None at this time	-see F. Chong above	-see F. Chong above
Chris Carter, Acting Superintendent, Real Estate and Acting Registrar, Mortgage Brokers (effective August 1/16)	-April 14/16 teleconference re CAFII follow-up letter - Follow-up letter, seeking clarification on CGI Info Bulletin key issues, sent March 15/16 - Nov 10/15 in Vancouver re CGI Information Bulletin	-None at this time	- see F. Chong above	-see F. Chong above
Lorena Dimma, Director, Market Conduct (assuming Harry James' former policy advisor role re 'effecting' of CGI issue)	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-None at this time	-See F. Chong above	-see F. Chong above
				-see F. Chong above



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Harry James, Senior Regulatory Advisor (Chair of CCIR's Travel Insurance Working Group)	-H. James chaired Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -Dec. 8/16 cordial reply email to E. Fang, agreeing with CAFII's request that auto dealers are creditors for a moment-in-time issue be closedApril 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-None at this time	-See F. Chong above. Although H. James is supposed to have handed the CGI Information Bulletin file to L. Dimma and C. Carter, he did most of talking in April 14/16 teleconference; so CAFII will continue to include Harry in discussions on "effecting" issue.	
Molly Burns, Analyst, Policy Initiatives	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin -Nov 10/15 in Vancouver	-None at this time	-See F. Chong above	-see F. Chong above
Erin Morrison, Regulatory Analyst, Policy Initiatives	-August 10/16 in Toronto, accompanied Harry James and participated in CCIR TIWG meeting with CAFII	-None at this time	-See F. Chong above	-see F. Chong above
Ministry of Finance: Michael de Jong, Minister of Finance	-Nov. 21/14: G. Grant represented CAFII at FIA Review roundtable discussion hosted by Minister	-None at this time	TBD until CAFII has a "direct ask" at Ministerial level	
Dan Ashton, Parliamentary Secretary for Finance (elected MLA)	-November 10/15 in Vancouver, along with Elizabeth Cole	-If necessary, follow-up meeting in Q2 or Q3 2017 in Vancouver, after Policy Paper released	-Update on 10-year Review of Financial Institutions Act: follow-up on CAFII issues/concerns including recommendations of other stakeholders	Pending (see E. Cole below)



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Elizabeth Cole, Executive Director, Strategic Projects & Policy (head of 10-Year Review of FIA)	-June 23/16 telephone conversation with B. Wycks re updates on expected release date of Policy Paper and other FIA Review timelines -November 10/15 in Vancouver along with Dan Ashton; and separate meeting along with Brian Dillon and Kari Toovey	-If necessary, follow-up meeting in Q2 or Q3 2017 in Vancouver, after Policy Paper is released		Pending Ministry of Finance's release of Policy Paper
Brian Dillon, Director, Financial Institutions		-See E. Cole above		Pending (see E. Cole above)
Kari Toovey, Senior Policy Advisor		-See E. Cole above		Pending (see E. Cole above)
Alberta				,
Alberta Insurance Council: Joanne Abram, CEO;	-December 21/16 letter to CAFII confirming definition of CGI critical illness insurance approved by Life Council to include selling of CI under existing RIA licence -Oct 31/16 CAFII submission of letter proposing definition of CGI critical illness insurance to be adopted for inclusion under existing RIA licence -Sept 16 & 28/16 and Oct 11/16 e-mail correspondence	-CAFII 20 th Anniversary event: April 5/17 -if necessary, Q2 2017 teleconference or in-person meeting with AIC management or LIC -liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Joanne is attending	-AIC's implementation of approved definition and process for CI to be sold under existing RIA licence -Representation for Restricted Licence Holders on Life Insurance Council	Invitation sent Pending Pending
	with B. Wycks re LIC decision on allowing CI to be sold under an RIA licence			



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Regulator/Policy-Maker				March 14/17
Anthonet Maramieri, COO	-March 8/17 email to B. Wycks	-See J. Abram above	-See J. Abram above	Pending (see
	advising of Life Council's			J. Abram
	further look at definition of			above)
	credit-related insurance			
	approved to be offered under			
	a Restricted Certificate, at			
	April 12/17 meeting.			
	-Sept 12/16 teleconference			
	with G. Grant and B. Wycks			
	-July 12/16 teleconference with			
	G. Grant and B. Wycks			
	- April 11/16 informal			
	discussion with B. Wycks, at			
	CISRO LLQP Info Session			
	- Feb 27/15: Toronto: B. Wycks			
	met A. Maramieri and had get			
	acquainted chat at CISRO LLQP			
	Stakeholder Info Session			
Warren Martinson, Legal Counsel	-W. Martinson in attendance	-See J. Abram above	-See J. Abram above	Pending (see
	at Feb. 22/17 CAFII			J. Abram
	stakeholder meeting with CCIR			above)
	TIWG			
	-May/June 2016 telephone			
	discussion with J. McCutcheon			
	(on CAFII's behalf) re legislative			
	and regulatory underpinnings			
	of selling of CI benefits as			
	credit-related insurance under			
	an RIA licence			
	-Feb 10/14: Toronto, ON (with			
	B. Wycks, as W. Martinson then			
	on LLQP Governance Ctte.)			



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status March 14/17
Treasury Board and Ministry of				
Finance:				
Nilam Jetha, Acting	No contact – appointed Jan	-CAFII 20 th Anniversary event:	- Update on Superintendent's priorities	Invitation
Superintendent of Insurance (one	11/16 (congratulatory letter	April 5/17	-Communicate CAFII issues; build and strengthen	sent
year interim role)	sent Feb. 1/16)		relationship	
Mark Prefontaine, Superintendent	-Sep 30/14; Fredericton, NB			
of Insurance (seconded to Senior	(informal meeting)	-Not applicable at this time		
Asst. Deputy Minister for one				
year, effective Jan. 11/16)				
David Sorensen, Deputy	No face-to-face contact to date	-None at this time	See N. Jetha above	
Superintendent of Insurance	- appointed Sep 15/14			
Laurie Balfour, Director, Financial	-Sep 30/14: Fredericton, NB	-None at this time	-See N. Jetha above	
Compliance, Insurance Regulation	(informal meeting)			
and Market Conduct Branch	-Jul 28/14: call with CAFII reps			
(Chair of CCIR Insurance Core	re: "effecting of CGI"			
Principles Implementation Ctte)				
Joe Ceci, President of Treasury	No contact – appointed May	-None at this time	TBD until CAFII has a "direct ask" at Ministerial	
Board and Minister of Finance	24/15		level	
Saskatchewan				
Insurance Councils of		at.		
Saskatchewan:	-R. Fullan in attendance at Feb.	-CAFII 20 th Anniversary event:	-timing of renewed focus on establishing a	Invitation
Ron Fullan, Executive Director,	22/17 CAFII stakeholder	April 5/17	Restricted Insurance Agents Advisory Committee	sent
(CISRO Chair)	meeting with CCIR TIWG			
	-Dec. 12/16 CAFII Stakeholder	-liaison meeting during CLHIA	-ICS-relevant aspects of implementation of new	Pending
	Dialogue with CCIR in Toronto	Annual Conference, May 3-	Saskatchewan Insurance Act and Regulations	
	-Dec 9/16 informal discussion	5/17 in London, Ontario, if		
	with B. Wycks at CISRO LLQP	Ron is attending	-Sask. RIA regime and licensure issues	
	Session			



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April Stadnek, Director of Licensing	-Sept 22/15 CISRO LLQP Stakeholder Info Session in Toronto (B. Wycks) - Sep 30/14; Fredericton, NB (informal meeting) - November/13 in Toronto when April attended CLHIA CCOSS Seminar	-None at this time	-See R. Fullan above	Walch 14/17
Financial Consumer Affairs Authority (FCAA): Roger Sobotkiewicz, former Director of FCAA Legal Branch, became Interim Chairperson and Superintendent of Insurance, effective Feb. 1/15	-no previous contact; congratulatory letter on appointment sent March 4/15	-see J. Seibel below	-see J. Seibel below; and -introduce CAFII and build relationship -Regulations being developed following passage of Bill 177, The Insurance Act (Saskatchewan) -ISI: Representation for Restricted Licence Holders - Update on Superintendent's priorities	Pending (see J. Seibel below)
Ian McIntosh, Deputy Superintendent of Insurance	-Jul 28/14 call with CAFII reps re: "effecting CGI"	-see J. Seibel below	-see R. Sobotkiewicz above	Pending (see J. Seibel below)
Janette Seibel, Lawyer, became lead on Bill 177 and Regulations file effective June 1/15	-March 2017 email exchange with B. Wycks re invitation to CAFII to provide feedback on FCAA-proposed definition of TPA, for inclusion in Insurance Regulations	-teleconference meeting in Q1 or Q2 2017, if necessary	-timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -CAFII's response submissions on FCAA's Insurance Regulations Consultation document (submitted Dec. 2/16) and TPAs sub-consultation (submitted Dec. 9/16)	Pending
		-CAFII 20 th Anniversary event: April 5/17		Invitation sent



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	-February 17/17 call to B. Wycks advising that "in force" date for new Insurance Act and Regulations had been deferred to Spring 2018 -Jan 2017 email exchange with B. Wycks re timing of "in force" date for new Saskatchewan Insurance Act and related Regulations -Nov and Dec. 2016 email exchanges with B. Wycks re Insurance Regulations Consultation and TPAs sub- consultation.			march 1-7 17
Manitoba				1
Ministry of Finance: Ken Lofgren, Acting Superintendent of Insurance	-Appointed Spring 2015; no previous CAFII contact	-None at this time	-see S. Moore below	
Scott Moore, Deputy Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -April 15/15 teleconference with three CAFII reps -April 29/14: meeting in Winnipeg, MB	-CAFII 20 th Anniversary event: April 5/17 -Q2 2017 in-person meeting in Winnipeg – either joint with Barbara Palace Churchill, new Executive Director of Insurance Council of Manitoba, or separate once K. Martin, CAFII Co-Executive Director, is fully acclimatized (see B. Palace Churchill below)	-Maintain and build relationship -Representation for Restricted Licence Holders on Life Insurance Council -concern about amended Insurance Act's apparent residency requirement for employees of Restricted Insurance Agents	Invitation sent Pending
Cameron Friesen, Minister of Finance	No contact – took office May 3/16	-None at this time	TBD until CAFII has "direct ask" at Ministerial level	



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Barbara Palace Churchill, Executive Director, Insurance Council of Manitoba (appointed late November 2016)	-congratulatory letter on appointment sent January 2017	-CAFII 20 th Anniversary event: April 5/17	-Introduce CAFII and build/maintain relationship -Representation for Restricted Licence Holders on Life Insurance Council -Insurance Council's "ISI items for further review	Invitation sent
Erin Pearson, former Executive Director, Insurance Council of Manitoba (retired at end of 2016)	-Sept. 23/16 email exchange with B. Wycks re amendments to Regulation 389/87 which ICM's ISI Committee	-get acquainted and liaison meeting during CLHIA Annual Conference, May 3-5/17 in London, Ontario, if Barbara is attending	and development" -communicate CAFII issues	Pending
	recommended to Government re incorporating other organizations and other types of insurance into prescribed regulatory framework for RIA licence regime -Oct. 8/15 at CLHIA CCOS Fall Seminar (B. Wycks) -Sept. 30/14: dinner in Fredericton, NB re: ISI implementation	-Q2 2017 get acquainted meeting in Winnipeg – either joint with Scott Moore, Deputy Superintendent of Insurance, or separate once K. Martin, CAFII Co-Executive Director, is fully acclimatized		Pending
FSCO: Brian Mills, appointed Interim CEO and Superintendent on October 18/14. Will likely be FSCO's last CEO, as Ontario Government transitions to a new Financial Services Regulatory Authority (FSRA) over next two years (2017 and 2018), as stated by B. Mills at FSCO Symposium on November 25/16.	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - January 28/15 stakeholder meeting with CCIR	-CAFII 20 th Anniversary event: April 5/17	(i)Build/maintain relationship (ii) Ontario government review of FSCO's mandate (iii) next steps in Life Insurance Product Suitability Review (iv)CCIR review of travel health insurance (v)Update on Superintendent's priorities (vi)communicate CAFII issues	Invitation sent



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Anatol Monid, Interim Executive Director, Licensing and Market Conduct Division	-June 7/16, December 8/15 and June 9/15: informal update conversations with A. Monid at CAFII Reception events -January 28/15 stakeholder meeting with CCIR	-CAFII 20 th Anniversary event: April 5/17	-next steps in Life Insurance Product Suitability Review -other FSCO initiatives re life insurance agent and/or insurer compliance	Invitation sent
Izabel Scovino, appointed Director, Market Conduct Regulation Branch in Nov/14	-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto Oct. 8/15 at CLHIA CCOS Fall Seminar (B. Wycks) -Nov 21/14 at FSCO Life & Health Insurance Symposium	-CAFII 20 th Anniversary event: April 5/17	-see A. Monid above	Invitation sent
Heather Driver Director, Licensing Branch Licensing and Market Conduct Division (assumed position in Jan 2016, following retirement of Shonna Neil)	-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct. 14/16 email exchange with B. Wycks following CAFII's delivery of input, requested by FSCO in Oct. 7/16 meeting, re optimal wording to use in FSCO communications re life insurance agent and insurer relationship -Oct. 7/16 meeting with CAFII reps, at FSCO's invitation, re FSCO initiatives around life agent and insurer compliance, particularly re E&O insurance (also attended by Richard Tillman, Allan Amos, Kelly Picard, and Abina Rogers of FSCO)	-CAFII 20 th Anniversary event: April 5/17	-see A. Monid above	Invitation sent
		-CAFII 20 th Anniversary event: April 5/17	-see A. Monid above	Invitation sent



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Richard Tillman, Senior Manager, Insurance and Deposit Institutions Policy	-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - Oct. 7/16 meeting with CAFII reps re life agent and insurer compliance			
Reena Vora, Manager, Market Regulation Branch, Licensing and Market Conduct Division	-December 8/16 with CAFII reps for feedback on draft questionnaire for life insurer examination visits (one pilot test visit planned in Q1 2017), as next phase in Life Insurance Product Suitability Review	-CAFII 20 th Anniversary event: April 5/17	-Life insurer examination visits	Invitation sent
		-CAFII 20 th Anniversary event: April 5/17 -CAFII 20 th Anniversary event: April 5/17	-Ontario Government's replacement of FSCO with a new Financial Services Regulatory Authority (FSRA) over next two years (2017 and 2018); and Regulations to implement FSRA	Invitation sent Invitation sent
				Awaiting release of FSRA Regulations and opportunity for stakeholder input



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Ministry of Finance				
-Sandy Roberts, Director, FSRA Implementation Secretariat (appointed Nov 2016) -Stuart Wilkinson, Senior Manager, FSRA Implementation Secretariat (transferred from previous MOF role in Nov 2016) -David McLean, Policy Advisor	-congratulatory letter on appointment sent January 2017 -June 2016 CAFII Reception (regular attendee at CAFII Receptions) -June 7/16 and April 12/16 informal conversations with B. Wycks at CAFII Receptions -July 30/15 life & health			
	insurance sector roundtable -May 21/15 informal meeting: insurance sector round table			
Quebec				<u>I</u>
AMF:			-(i)draft omnibus Bill to modernize Quebec's	
Louis Morisset, CEO;	-AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII	-CAFII liaison lunch and Industry Issues Dialogue with AMF in Oct. 2017	financial services sector, including Distribution Act (expected release by Ministry of Finance in Q4 2016) -(ii)AMF final paper on electronic commerce in	Pending
	liaison lunch and Industry Issues Dialogue with AMF -Apr 8/14: CAFII liaison lunch and Industry Issues Dialogue with AMF in Montreal	-AMF 2017 Rendez-Vous event in November 2017	insurance, setting out Orientations/expectations -(iii)Distribution Guide template and implementation timelines -(iv)Update on AMF priorities -(v)Communicate CAFII issues -(vi)Maintain and strengthen relationship	Pending



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Patrick Dery, Superintendent, Solvency (appointed CCIR Chair effective April 1/15)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-see L. Morisset above	Pending
Eric Stevenson, Superintendent, Client Services and Distribution Oversight	-AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII	-CAFII 20 th Anniversary event: April 5/17 -See L. Morisset above	-See L. Morisset above	Invitation sent Pending
	liaison lunch and Industry Issues Dialogue with AMF			
	-Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec			
Louise Gauthier, Senior Director, Distribution Policies and Compensation (member of CCIR TIWG). Lead on AMF's Distribution Guide rewrite	-L. Gauthier in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -AMF 2016 Rendez-Vous on November 14/16 in Montreal	-CAFII 20 th Anniversary event: April 5/17	-See L. Morisset above; and -Distribution Guide rewrite	Invitation sent
initiative.	-Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above		Pending
		CAFII 20 th Anniversary event: April 5/17	-see L. Gauthier above	Invitation sent



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Maryse Pineault, Senior Director, Distribution Framework	-Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -AMF 2016 Rendez-Vous on November 14/16 in Montreal		financial products and service	politely withdrawn, based on reassuring information from Y. Nachabé
Ministry of Finance				
Carlos Leitao, Minister Richard Boivin, Assistant Deputy Minister, Financial Institution Policy and Corporate Law Guillaume Caudron, Chief of Staff Yann Nachabé, Policy Advisor	-Feb. 25/16 phone call between B. Wycks and Yann Nachabé, Policy Advisor, Ministry of Finance, resulting from CAFII request for April 2016 inperson follow-up meeting with Richard Boivin and Guillaume Caudron	-in-person or teleconference meeting with Ministry officials coincident with consultation period on Omnibus Bill expected in Q1 or Q2 2017, if necessary	-Omnibus Bill expected to modernize financial sector, incl. the Distribution Act (Minister Leitao in response to question at legislative committee meeting on April 28/16) -Ministry's direction on online distribution of insurance without involvement of an advisor -CAFII submission in response to Report on the Application of the Act respecting the distribution of	-Pending release of Omnibus Bill -Request
New Brunswick	Caudion		<u> </u>	
Financial and Consumer Services Commission (Insurance Division): Angela Mazerolle, Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - May 4/16 dinner meeting with	-Q2 2017 CAFII webinar -CAFII 20 th Anniversary event:	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract	-Pending
	Atlantic Canada regulators in Halifax -Oct 1/14: Fredericton, NB	April 5/17 -liaison meeting during CLHIA	false impression that ISI is unregulated -implementation of further phases of online licensing system	sent Pending
		Annual Conference, May 3- 5/17 in London, Ontario, if Angela is attending	-legislative/regulatory change to support electronic beneficiary designations-other New Brunswick licensing issues	



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David Weir, Deputy Superintendent of Insurance	-Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -May 4/16 dinner meeting with	-see A. Mazerolle above	-see A. Mazerolle above -timing of final recommendations on reforming licensing framework for other-than-life agents and brokers	-Pending (see A. Mazerolle above)
	Atlantic Canada regulators in Halifax - April 11/16 informal	-CAFII 20 th Anniversary event: April 5/17	-CAFII feedback on New Brunswick online insurance licensing system	Invitation sent
	discussion with B. Wycks, at CISRO LLQP Info Session - Feb. 19/16 re CAFII feedback on online insurance licensing system - Sept. 22/15 CISRO LLQP Info Session in Toronto (B. Wycks) -Oct 1/14: Fredericton, NB	-liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if David is attending		Pending
Opportunities New Brunswick:				
Jay Reid, Investment Attraction Officer	-Jun 3/14: Toronto, with Adam Mitton of predecessor organization Invest New Brunswick	-None at this time	- CAFII submission re: Insurance Act and regulatory process changes necessary to support business efficiency and further inbound investment and additional jobs in New Brunswick -Introduce CAFII and build relationship -Position CAFII as an information resource	
Consumer Advocate for				
Insurance: Ronald Godin, Consumer Advocate	No contact	-None at this time		



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Regulator/Policy-Maker				March 14/17
Nova Scotia				T
Superintendent of Insurance: William Ngu, Acting Superintendent of Insurance	-May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Appointed June 2015; no previous CAFII contact	-Q2 2017 webinar -CAFII 20 th Anniversary event: April 5/17 -liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if William is attending	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -Review of life and accident & sickness provisions of Insurance Act -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship	-Pending Invitation sent Pending
Jennifer Calder, Deputy Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR (participated by phone) -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax	-See W. Ngu above -CAFII 20 th Anniversary event: April 5/17 -liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Jennifer is attending	-See W. Ngu above	-Pending (see W. Ngu above) Invitation sent Pending



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Regulator/Policy-Maker				March 14/17
PEI				T
Superintendent of Insurance: Robert Bradley, Superintendent	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct 1/14: Fredericton, NB	-Q2 2017 CAFII webinar -CAFII 20 th Anniversary event: April 5/17	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -Review of life and accident & sickness provisions of Insurance Act (on April 23/15, R. Bradley advised that this may get underway in late 2015) -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues -Maintain and strengthen relationship	-Pending Invitation sent
Newfoundland			iviaintain and strengthen relationship	
		T		Т
Superintendent of Insurance: John O'Neill, Superintendent	-N/A; appointed in October 2015	-Q2 2017 CAFII webinar -CAFII 20 th Anniversary event: April 5/17	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated	-Pending Invitation sent
Craig Whalen, Deputy Superintendent of Insurance	-Oct 1/14: Fredericton, NB	-see J. O'Neill above -CAFII 20 th Anniversary event: April 5/17	-legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship	-Pending (see J. O'Neill above) Invitation sent



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FEDERAL/NATIONAL				
CCIR:			-Annual Statement on Market Conduct (Martin) -Framework for Cooperative Market Conduct	
Martin Boyle, Policy Manager	-March 1/17 CCIR webinar presentation for CAFII members on CCIR expectations for insurer completion of Annual Statement on Market Conduct (presented by L. Balfour and M. Boyle)	CCIR-offered industry-wide learning session on how to complete/enter data for certain sections of Annual Statement on Market Conduct, Life and Health	Supervision (Martin) -attendance of CCIR members at CAFII 20 th Anniversary celebration in 2017 -Possible CCIR speakers/panelists at CAFII events -Update on CCIR 2014-17 Strategic Plan and related priorities -Communicate CAFII issues; and maintain and	Pending
	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -November 29/16 CAFII Holiday Season Reception	-CAFII 20 th Anniversary event: April 5/17 -liaison lunch in second week	strengthen relationship -possible CAFII webinar(s) for CCIR audience -updates on Annual Statement on Market Conduct	Invitation sent
	-October 24/16 CAFII liaison lunch with CCIR Policy Managers	of April 2017, following CCIR Spring Meeting, April 6-7/17		Pending
	-August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper -May 19/16 CCIR ICPiC teleconference/webinar meeting with CAFII members (L. Balfour and M. Boyle) -May 4/16 lunch meeting in	-liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Martin is attending		Pending
	Halifax (with C. Rogers and S. Jacobs)			



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Regulator/Policy-Maker				March 14/17
Sean Jacobs, Policy Manager	-February 22/17 CAFII	CAFII 20 th Anniversary	-CCIR TIWG's Position Paper (expected May 2017)	Invitation
	stakeholder meeting with CCIR	event: April 5/17	-CCIR review of travel health insurance	sent
	Travel Insurance Working		-See M. Boyle above	
	Group	-liaison lunch in second week		Pending
	-Dec. 12/16 CAFII Stakeholder	of April 2017, following CCIR		
	Dialogue with CCIR in Toronto	Spring Meeting, April 6-7/17		
	-November 29/16 CAFII Holiday			
	Season Reception	-liaison meeting during CLHIA		Pending
	-October 24/16 CAFII liaison	Annual Conference, May 3-		
	lunch with CCIR Policy	5/17 in London, Ontario, if		
	Managers	Sean is attending		
	-August 10/16 CAFII			
	stakeholder meeting re CCIR			
	travel health insurance Issues			
	Paper			
	-July 7/16 CAFII webinar			
	presentation by Lesli Martin,			
	Pollara, on Canadians'			
	perceptions, confidence, and			
	satisfaction with travel medical			
	insurance			
	-May 4/16 lunch meeting in			
	Halifax (with C. Rogers and M.			
	Boyle)			
	-March 16/16 CAFII/CLHIA joint			
	stakeholder meeting with CCIR			
	Travel Insurance Working			
	Group			



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker		45		March 14/17
Patrick Déry, Chair	-Dec. 12/16 CAFII Stakeholder	-CAFII 20 th Anniversary event:	-CCIR review of travel health insurance	Invitation
(Superintendent, Solvency, AMF)	Dialogue with CCIR in Toronto	April 5/17	-Update on CCIR 2017-20 Strategic Plan and related	sent
	-Oct. 4/16 in Montreal: CAFII		priorities	
	liaison lunch and Industry	-liaison meeting during CLHIA	-Communicate CAFII issues; maintain and	Pending
	Issues Dialogue with AMF	Annual Conference, May 3-	strengthen relationship	
	-October 6/15: CAFII liaison	5/17 in London, Ontario, if		
	lunch and industry issues	Patrick is attending		
	dialogue with AMF			
	-April 29/15 meeting in Quebec			
	City, along with CCIR Vice-Chair			
	Carolyn Rogers			
Harry James, Chair, CCIR Travel	-February 22/17 CAFII	CAFII 20 th Anniversary event:	-CCIR TIWG's Position Paper (expected May 2017)	Invitation
Insurance Working Group (TIWG)	stakeholder meeting with CCIR	April 5/17		sent
	Travel Insurance Working			
	Group	-liaison meeting during CLHIA		Pending
	-August 10/16 CAFII	Annual Conference, May 3-	-CCIR Travel Health Insurance Products Position	
	stakeholder meeting re CCIR	5/17 in London, Ontario, if	Paper and CAFII response to same	
	travel health insurance Issues	Harry is attending		
	Paper			
		-If necessary, Q2 or Q3 2017		Pending
	-March 16/16 CAFII/CLHIA joint	meeting with Harry and TIWG		
	meeting with CCIR Travel	members		
	Insurance Working Group			
	-March 24/15 meeting with			
	CAFII EOC re travel health			
	insurance review initiative			



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				March 14/17
Laurie Balfour, Chair, CCIR Insurance Core Principles Implementation Committee	-March 1/17 CCIR webinar presentation for CAFII members on CCIR expectations	-CCIR-offered industry-wide learning session on how to complete/enter data for	-Harmonized Annual Statement on Market Conduct	Pending
(ICPiC)	for insurer completion of Annual Statement on Market Conduct (presented by L. Balfour and M. Boyle)	certain sections of Annual Statement on Market Conduct, Life and Health	-Framework for Co-operative Market Conduct Supervision in Canada -ICPiC work on IAIS' Insurance Core Principles	
	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII	-CAFII 20 th Anniversary event: April 5/17		Invitation sent
	stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -May 19/16 CCIR ICPiC webinar presentation for CAFII members (L. Balfour and M. Boyle)	-liaison meeting during CLHIA Annual Conference, May 3- 5/17 in London, Ontario, if Laurie is attending		Pending
CISRO: Ron Fullan, Chair (SK); G. Matier (BC); J. Abram (AB), W. Martinson (AB); D. Weir (NB)	-R. Fullan in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference)	-CAFII 20 th Anniversary event: April 5/17 -June 1-2/17 CISRO meeting in Saskatoon (CAFII could be offered 30 minutes on agenda, for a presentation)	-national, online licensing system for insurance and related harmonization issues -possible CISRO Strategic Plan and opportunity for stakeholders to provide input	Invitation sent Pending



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status March 14/17
Financial Consumer Agency of Canada (FCAC): Lucie Tedesco, Commissioner	-May 1/15: B. Wycks made self- introduction and chatted with L. Tedesco, following her speech at CLHIA Conference	-CAFII 20 th Anniversary event: April 5/17	-FCAC consultation on its Proposed Supervision Framework and Publishing Principles for FCAC Decisions (released September 29/16 with November 14/16 deadline for submissions) of document expected). CAFII decided not to respond to this consultation, as out-of-scope	Invitation sent
Brigitte Goulard, Deputy Commissioner	-Jun 10/14: B. Goulard was speaker at CAFII event	-CAFII 20 th Anniversary event: April 5/17		Invitation sent
Jane Rooney, Financial Literacy Leader	-Feb 10/15 (presentation at CAFII Annual Luncheon)	-CAFII 20 th Anniversary event: April 5/17		Invitation sent
Jeremie Ryan, Director, Financial Literacy and Consumer Education	-Feb. 10/15			
Karen Morgan, Marketing Officer	-Jan 9/14			