

CAFII Regulator and Policy-Maker Visit Plan 2016-17

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status March 22/16
British Columbia				·
Insurance Council of BC: Gerry Matier, Executive Director	-Feb. 27/15 meeting in Toronto addressed review of BC FIA; representation for banks-in-insurance on Insurance Council; new CE requirements for new licensees; LLQP support; CCIR travel insurance initiative		-repeal of residency requirement to serve on Council -nationally harmonized LLQP implementation -update on Council priorities -communicate CAFII issues; maintain and strengthen relationship	
FICOM: Carolyn Rogers , CEO, FICOM & Superintendent of Insurance (CCIR Vice-Chair)	-Lunch meeting in Quebec City on April 30/15	May 4/16 lunch meeting in Halifax during CLHIA Conference	-FICOM Information Bulletin on CGI ('effecting' of CGI in BC issue) -10 yr. Review of BC Financial Institutions Act (if appropriate) -communicate CAFII issues; maintain and strengthen relationship	Confirmed
Doug McLean, Deputy Superintendent of Insurance	-No contact/meeting for at least past two years		-See C. Rogers above	
Chris Carter, Deputy Superintendent, Real Estate and Deputy Registrar, Mortgage Brokers (lead on CGI Information Bulletin file as advised by H. James on March 16/16)	-CAFII follow-up letter, seeking clarification on CGI Info Bulletin key issues, sent March 15/16 -Nov 10/15 in Vancouver re: FICOM Information Bulletin on "effecting" CGI contracts	If necessary, follow-up teleconference to obtain further clarification on CAFII questions/issues	- FICOM Information Bulletin on 'effecting' of CGI in BC issue (C. Carter has leadership responsibility for this issue)	Pending
Harry James, Senior Regulatory Advisor (Chair of CCIR's Travel Insurance Working Group)	-Nov. 21/14: G. Grant chatted with H. James during FIA Review roundtable discussion	None	On March 16/16, Harry advised CAFII that he was moving into a new internally-focused FICOM position (efficiencies/synergies and HR development) and would no longer be working on Policy matters	N/A



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				March 22/16
Molly Burns, Analyst, Policy Initiatives	-Nov 10/15 in Vancouver re: FICOM Information Bulletin on "effecting" CGI contracts			
Ministry of Finance:				
Michael de Jong, Minister of Finance	-Nov. 21/14: G. Grant represented CAFII at FIA Review roundtable discussion hosted by Minister			
Dan Ashton, Parliamentary Secretary for Finance (elected MLA)	-November 10/15 in Vancouver along with Elizabeth Cole	If necessary, follow-up teleconference in 2016 to obtain further clarification on CAFII questions/issues	-10-year Review of Financial Institutions Act: follow-up on CAFII issues/concerns including recommendations of other stakeholders	Pending
Elizabeth Cole, Executive Director, Strategic Projects & Policy (head of 10-Year Review of FIA)	-November 10/15 in Vancouver along with Dan Ashton; and separate meeting along with Brian Dillon and Kari Toovey	Possible follow-up meeting in Vancouver when Policy Paper is released in late 2016		Pending
Brian Dillon, Director, Financial Institutions				
Kari Toovey, Senior Policy Advisor				
Heather Wood, Assistant Deputy Minister				
Marcus Gill, Executive Director				
Alberta				
Alberta Insurance Council: Joanne Abram, CEO;	-CAFII position letter on AIC review of products suitable for sale under RIA licence sent Feb. 10/16, following Jan/16 and Oct./15 e-mail exchanges with J. Abram on same matter -Nov 20/14: CLHIA COSS seminar (B. Wycks)	-If necessary, teleconference meeting to discuss findings of AIC Review of Products Suitable For Sale Under RIA Licence (once released)	-AIC Review of Products Suitable For Sale Under RIA Licence (to be completed in December 2015) -Representation for Restricted Licence Holders -Licensing for 3 rd party providers -Canadian Insurance Participant Registry (CIPR) -nationally harmonized LLQP implementation - Update on Council priorities -Communicate CAFII issues; maintain and strengthen relationship	Pending



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status March 22/16
Ron Gilbertson, Chair (2012-15)	-Mar 17/14 lunch in Toronto (M. Gill, J. Lewsen, B. Wycks)			
Anthonet Maramieri, COO (succeeded Tom Hampton at beginning of 2015)	-Feb 27/15: Toronto: B. Wycks met A. Maramieri and had get acquainted chat at CISRO LLQP Stakeholder Info Session		See J. Abram above	
Warren Martinson, Legal Counsel (member of CISRO LLQP Committee)	-Feb 10/14: Toronto, ON		See J. Abram above	
Treasury Board and Ministry of Finance:				
Nilam Jetha, Acting Superintendent of Insurance (one year interim role)	No contact – appointed Jan 11/16 (congratulatory letter sent Feb. 1/16)		- Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship	
Mark Prefontaine, Superintendent of Insurance (seconded to Senior Asst. Deputy Minister for one year, effective Jan. 11/16)	-Sep 30/14; Fredericton, NB (informal meeting)	Not applicable at this time		
David Sorensen, Deputy Superintendent of Insurance	No face-to-face contact to date - appointed Sep 15/14		See N. Jetha above	
Laurie Balfour, Director, Financial Compliance, Insurance Regulation and Market Conduct Branch	-Sep 30/14: Fredericton, NB (informal meeting) -Jul 28/14: call with CAFII reps re: "effecting of CGI"	-If Laurie is in Halifax for 2016 CLHIA Conference	-See N. Jetha above	Pending
Joe Ceci, President of Treasury Board and Minister of Finance	No contact – appointed May 24/15	TBD	TBD until CAFII has a "direct ask" at Ministerial level	Pending



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				March 22/16
Saskatchewan				
Insurance Councils of Saskatchewan: Ron Fullan, Executive Director, (CISRO Chair)	-Oct. 27/15: R. Fullan gave dedicated CISRO LLQP Stakeholder Info presentation for CAFII members	-Meeting in Toronto, scheduled around April 11/16 CISRO LLQP Stakeholder Info Session -Q2 2016 teleconference re CAFII proposals for Restricted Insurance Agents Advisory Committee.	-Restricted Insurance Agents Advisory CommitteeSask. RIA regime and licensure issues -LLQP modernization - Update on ICS and CISRO priorities -Communicate CAFII issues; maintain and strengthen relationship	Pending
April Stadnek, Director of Licensing	-Sept 22/15 CISRO LLQP Stakeholder Info Session in Toronto (B. Wycks) -Sep 30/14; Fredericton, NB (informal meeting) -November/13 in Toronto when April attended CLHIA CCOSS Seminar		-See R. Fullan above	Pending
Financial Consumer Affairs Authority (FCAA): Roger Sobotkiewicz, former Director of FCAA Legal Branch, became Interim Chairperson and Superintendent of Insurance, effective Feb. 1/15	-no previous contact; congratulatory letter on appointment sent March 4/15	-Teleconference meeting with FCAA officials in Q2 2016 re CAFII response to Draft Regulations, if necessary	-introduce CAFII and build relationship -Regulations being developed following passage of Bill 177, The Insurance Act (Saskatchewan) -ISI: Representation for Restricted Licence Holders - Update on Superintendent's priorities -Communicate CAFII issues	Pending
lan McIntosh, Deputy Superintendent of Insurance	-Jul 28/14 call with CAFII reps re: "effecting CGI"	Same as above	-See R. Sobotkiewicz above	Pending



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status March 22/16
Janette Seibel, Lawyer, became lead on Bill 177 and Regulations file effective June 1/15	-Regular e-mail exchanges since June 2015 re progress on draft Regulations, most recently Feb/16 (B. Wycks) -teleconference meeting, along with Jim Hall, on CAFII submission on Bill 177, on March 2/15	-Teleconference meeting with J. Seibel in Q2 2016 re explanation/clarification of Draft Regulations (once released)	-Regulations being developed following passage of Bill 177, The Insurance Act (Saskatchewan)	Pending
Manitoba				!
Ministry of Finance: Ken Lofgren, Acting Superintendent of Insurance Scott Moore, Deputy Superintendent of Insurance	-Appointed Spring 2015; no previous CAFII contact -April 15/15 teleconference with three CAFII reps re concern about amended Insurance Act's apparent residency requirement for employees of Restricted Insurance Agents -April 29/14: Winnipeg, MB		-Introduce CAFII and build/maintain relationship -Implementation of ISI regime -Representation for Restricted Licence Holders -Update on Insurance Act Review -LLQP modernization -Update on Superintendent's and Council's priorities -Communicate CAFII issues	
Greg Dewar, Minister of Finance	No contact – appointed Nov/14	TBD	TBD until CAFII has "direct ask" at Ministerial level	
Erin Pearson, Executive Director, Insurance Council of Manitoba:	-Oct. 8/15 at CLHIA CCOS Fall Seminar (B. Wycks) -Sept. 30/14: dinner in Fredericton, NB re: ISI implementation		Same as above; and Insurance Council's "ISI items for further review and development"	



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker Ontario				March 22/16
FSCO: Brian Mills, appointed Interim CEO and Superintendent on October 18/14	-January 28/15 stakeholder meeting with CCIR	-Awaiting clarification of appointment status, emerging from Ontario review of FSCO mandate	(i)Introduce CAFII and build/maintain relationship (ii) Ontario government review of FSCO's mandate (iii) next steps, if any, in Life Insurance Product Suitability Review (iv)CCIR review of travel insurance (v) LLQP modernization (vi)enhancing the national CRS (vii)Update on Superintendent's priorities (viii)communicate CAFII issues	Pending
Anatol Monid, Interim Executive Director, Licensing and Market Conduct Division	-December 8/15 and June 9/15: Informal update conversations with A. Monid at CAFII Reception events -January 28/15 stakeholder meeting with CCIR		Item (iii) above	
Izabel Scovino, appointed Director, Market Conduct Regulation Branch in Nov/14	-Oct. 8/15 at CLHIA CCOS Fall Seminar (B. Wycks) -Nov 21/14 at FSCO Life & Health Insurance Symposium		Item (vi) above	
Ministry of Finance Charles Sousa, Minister	-CAFII made submission to OMAF on "Proposed Regulations Related to Parts V and VII of the Insurance Act" on May 19/15	-Awaiting release of Expert Panel's final report to Minister on proposed future mandate of FSCO (expected Spring 2016)		Pending
Three-member Expert Panel advising on Government's review of FSCO's mandate -David McLean, Policy Advisor	-May 21/15 informal meeting -July 30/15 life & health insurance sector roundtable meeting (P. McCarthy and G. Grant)			



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status March 22/16
Quebec				,
AMF:			-(i)AMF final paper on electronic commerce in	
Louis Morisset, CEO;	-Apr 8/14: Montreal, QC	-Oct. 4/16 in Montreal: CAFII annual liaison meeting	insurance, setting out Orientations/expectations -(ii)Distribution Guide template and implementation timelines	Pending
Patrick Dery, Superintendent,	-Liaison lunch and industry	CAFII proposed early May	-LLOP modernization	Invitation
Solvency (appointed CCIR Chair	issues dialogue on October	meeting in Halifax, during	-enhancing the national CRS	declined
effective April 1/15)	6/15 in Levis, Quebec	CLHIA Conference	-Update on AMF priorities -Communicate CAFII issues -Maintain and strengthen relationship	
Eric Stevenson, Superintendent,	-Liaison lunch and industry		-See above	
Client Services and Distribution	issues dialogue on October		-see above	
Oversight Distribution	6/15 in Levis, Quebec			
Ministry of Finance	N/A	-In Feb. 25/16 phone call with B. Wycks, Yann Nachabé	-Internet insurance offerings in Quebec under DWR regime	
Carlos Leitao, Minister		provided reassuring news re Ministry's direction on online	-CAFII submission in response to Report on the Application of the Act respecting the distribution of	
Richard Boivin, Assistant Deputy		distribution of insurance	financial products and services	
Minister, Financial Institution		without involvement of an		
Policy and Corporate Law		advisor		
Guillaume Caudron, Chief of Staff		-April 2016 in-person follow- up meeting with Richard		Pending
Yann Nachabé, Policy Advisor		Boivin and Guillaume Caudron, only if necessary		
New Brunswick		<u> </u>		
Financial and Consumer Services				
Commission (Insurance Division):				
Angela Mazerolle, Superintendent	Oct 1/14: Fredericton, NB	-May 4/16 dinner meeting	-implementation of online licensing system	Confirmed
of Insurance		with Atlantic Canada regulators during CLHIA Conference in Halifax	-legislative/regulatory change to support electronic beneficiary designations -other New Brunswick licensing issues	



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status March 22/16
David Weir, Deputy Superintendent of Insurance	-Feb. 19/16 teleconference re CAFII feedback on New Brunswick online insurance licensing system	-May 4/16 dinner meeting with Atlantic Canada regulators during CLHIA Conference in Halifax	-provide CAFII feedback on Phase 1 of NB online insurance licensing system; and hoped-for functionality in Phase 2	Confirmed
	-Sept. 22/15 CISRO LLQP Info Session in Toronto (B. Wycks) -June 9/15 teleconference re New Brunswick licensing issues -Oct 1/14: Fredericton, NB		-See A. Mazerolle above	
Opportunities New Brunswick: Jay Reid, Investment Attraction Officer	-Jun 3/14: Toronto, with Adam Mitton of predecessor organization Invest New		- CAFII submission re: Insurance Act and regulatory process changes necessary to support business efficiency and further inbound investment and	
	Brunswick		additional jobs in New Brunswick -Introduce CAFII and build relationship -Position CAFII as an information resource	
Consumer Advocate for Insurance:				
Ronald Godin, Consumer Advocate	No contact			
Nova Scotia				
Superintendent of Insurance: William Ngu, Acting	-Appointed June 2015; no	-May 4/16 dinner meeting	-Review of life and accident & sickness provisions	Confirmed
Superintendent of Insurance	previous CAFII contact	with Atlantic Canada regulators during CLHIA Conference in Halifax	of Insurance Act -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship	
Jennifer Calder, Deputy Superintendent of Insurance	Oct 1/14: Fredericton, NB (participated by teleconference)	-May 4/16 dinner meeting with Atlantic Canada regulators during CLHIA Conference in Halifax		Confirmed



Jurisdiction	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status
Regulator/Policy-Maker				March 22/16
PEI		1	T	1
Superintendent of Insurance: Robert Bradley, Superintendent	-Oct 1/14: Fredericton, NB	-Unable to attend May 4/16 in Halifax	-Review of life and accident & sickness provisions of Insurance Act (on April 23/15, R. Bradley advised that this may get underway in late 2015) -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues -Maintain and strengthen relationship	
Newfoundland				ı
Superintendent of Insurance: John O'Neill, Superintendent Craig Whalen, Deputy	-N/A; appointed in October 2015 Oct 1/14: Fredericton, NB	-Unable to attend May 4/16 in Halifax -Unable to attend May 4/16	-legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent's priorities -Communicate CAFII issues; build and strengthen relationship	
Superintendent of Insurance	300 1/1 read not only 11.5	in Halifax	Televisinp	
FEDERAL/NATIONAL				
CCIR: Martin Boyle, Policy Manager	-January and March 2016 phone calls and e-mail exchanges (B. Wycks) re	-April 12/16 liaison lunch meeting for B. Wycks and small group of EOC members	-Annual Statement on Market Conduct (Martin) -Framework for Cooperative Market Conduct Supervision (Martin) -Review of Travel Health Insurance (Sean) -Possible CCIR speakers/panelists at CAFII events	Confirmed
	updates on Annual Statement on Market Conduct -December 8/15 CAFII	with M. Boyle and S. Jacobs	-Update on CCIR 2014-17 Strategic Plan and related priorities -Communicate CAFII issues; and maintain and strengthen relationship	
	Reception (Martin only)		-possible CAFII webinar(s) for CCIR audience	



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status March 22/16
Sean Jacobs, Policy Manager	-March 16/16 CAFII/CLHIA joint stakeholder meeting with CCIR Travel Insurance Working Group			
	-Nov. 20/15 relationship transition lunch meeting with three CCIR Policy Managers (C. Shevlin, S. Jacobs and M. Boyle)			
Patrick Déry, Chair (Superintendent, Solvency, AMF)	-Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec -April 29/15 meeting in Quebec City, along with CCIR Vice-Chair Carolyn Rogers	CAFII proposed early May meeting in Halifax, during CLHIA Conference	-CCIR review of travel health insurance -Update on CCIR 2014-17 Strategic Plan and related priorities -Communicate CAFII issues; maintain and strengthen relationship	Invitation declined
Carolyn Rogers, CCIR Past-Chair and current Vice-Chair (also Chair of CCIR OmbudServices Oversight Committee)	-April 29/15 in Quebec City, along with CCIR Chair Patrick Dery	-May 4/16 lunch meeting in Halifax during CLHIA Conference	See P. Dery above	Confirmed
Harry James, Chair, CCIR Travel Insurance Working Group (TIWG)	-March 16/16 CAFII/CLHIA joint stakeholder meeting with CCIR Travel Insurance Working Group -March 24/15 meeting with CAFII EOC re draft industry survey of travel insurance underwriters	-June or Sept 2016 meeting with Harry and other TIWG members, following release of Issues/Discussion Paper	-issues/questions set out in Issues/Discussion Paper for industry consultation	Pending
Laurie Balfour, Chair, CCIR Insurance Core Principles Implementation Committee (ICPIC)	No previous contact in her role as Chair of ICPIC	-If Laurie is attending May 4- 6 CLHIA CCOSS Conference in Halifax	-Framework for Co-operative Market Conduct Supervision in Canada -Harmonized Annual Statement on Market Conduct	Pending



Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status March 22/16
CISRO: Ron Fullan, Chair (SK); G. Matier (BC); J. Abram (AB), W. Martinson (AB); D. Weir (NB)	-March 16/16 CAFII/CLHIA joint stakeholder meeting with CCIR Travel Insurance Working Group -Oct. 27/15: R. Fullan gave dedicated CISRO LLQP Stakeholder Info presentation for CAFII members	-April 11/16 CISRO LLQP Stakeholder Info Session in Toronto	-implementation of new, nationally harmonized LLQP -possible CISRO Strategic Plan	Confirmed
Office of the Superintendent of Financial Institutions (OSFI): Jeremy Rudin, Superintendent,	No contact – appointed June 2014	None	-introduce/educate about CAFII, CGI and alternate distribution -build relationship -invite to be speaker at a CAFII Reception event	Watch/ monitor
Ombudsman for Banking Services and Investments (OBSI): Sarah Bradley, Ombudsman and CEO	No contact – appointed Sept. 2015	None	-TBD	Watch/ monitor
Financial Consumer Agency of Canada (FCAC): Lucie Tedesco, Commissioner	-May 1/15: B. Wycks made self- introduction and chatted with L. Tedesco, following her speech at CLHIA Conference			
Brigitte Goulard, Deputy Commissioner Jane Rooney, Financial Literacy Leader Jeremie Ryan, Director, Financial Literacy and Consumer Education	-Jun 10/14: B. Goulard was speaker at CAFII event -Feb 10/15 (presentation at CAFII Annual Luncheon) -Feb. 10/15	-Q2 or Q3 teleconference meeting, if necessary, re questions/issues raised in consultation document	- FCAC consultation on its supervisory/compliance framework (Spring 2016 release of document expected)	Pending
Karen Morgan, Marketing Officer	-Jan 9/14			