

CAFII Regulator and Policy-Maker Visit Plan 2017-18

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status May 15/17
British Columbia				
Insurance Council of BC: Gerry Matier, Executive Director	-May 5/17 liaison breakfast in London, Ontario -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session -Feb. 27/15 liaison breakfast in Toronto	-follow-up liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings.)	-Council's current view on 10-Year Review of Financial Institutions Act -Representation of alternate distribution/non-resident sellers on Council -Update on Council priorities	-Pending
FICOM: Frank Chong, Acting Superintendent of Financial Institutions (effective August 1/16)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Nov 10/15 in Vancouver re CGI Information Bulletin	-follow-up liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings.)	-FICOM Information Bulletin on CGI ('effecting' of CGI in BC issue: ED and EOC to monitor re need for meeting/ dialogue around any member or industry issues re compliance with CGI Info Bulletin -Monitoring for appt. of interim or permanent FICOM CEO successor - -10 yr. Review of BC Financial Institutions Act (if appropriate)	-Pending
Doug McLean, Deputy Superintendent of Insurance	-No contact/meeting for at least past three years	-See F. Chong above	-See F. Chong above	-See F. Chong above
Chris Carter, Acting Superintendent, Real Estate and Acting Registrar, Mortgage Brokers (effective August 1/16)	-April 14/16 teleconference re CAFII follow-up letter - Follow-up letter, seeking clarification on CGI Info Bulletin key issues, sent March 15/16 - Nov 10/15 in Vancouver re CGI Information Bulletin	-See F. Chong above	-See F. Chong above	-See F. Chong above
Lorena Dimma, Director, Market Conduct (assuming Harry James' former policy advisor role re 'effecting' of CGI issue)	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-See F. Chong above	-See F. Chong above	-See F. Chong above

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Harry James, Senior Regulatory Advisor (Chair of CCIR's Travel Insurance Working Group)	-Dec. 8/16 cordial reply email to E. Fang, agreeing with CAFII's request that auto dealers are creditors for a moment-in-time issue be closed. -April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin	-See F. Chong above	-See F. Chong above. Although H. James is supposed to have handed the CGI Information Bulletin file to L. Dimma and C. Carter, he did most of talking in April 14/16 teleconference; so CAFII will continue to include Harry in discussions on "effecting" issue.	-Pending
Molly Burns, Analyst, Policy Initiatives	-April 14/16 teleconference re CAFII's March 15/16 follow-up letter on CGI Info Bulletin -Nov 10/15 in Vancouver	-None at this time	-See F. Chong above	-see F. Chong above
Erin Morrison, Regulatory Analyst, Policy Initiatives	-August 10/16 in Toronto, accompanied Harry James and participated in CCIR TIWG meeting with CAFII	-None at this time	-See F. Chong above	-see F. Chong above
Ministry of Finance: Michael de Jong, Minister of Finance	-Nov. 21/14: G. Grant represented CAFII at FIA Review roundtable discussion hosted by Minister	-None at this time	TBD until CAFII has a "direct ask" at Ministerial level	
Dan Ashton, Parliamentary Secretary for Finance (elected MLA)	-November 10/15 in Vancouver, along with Elizabeth Cole	-If necessary, follow-up meeting in Q2 or Q3 2017 in Vancouver, after Policy Paper released	-Update on 10-year Review of Financial Institutions Act: follow-up on CAFII issues/concerns including recommendations of other stakeholders	Pending (see E. Cole below)
Elizabeth Cole, Executive Director, Strategic Projects & Policy (head of 10-Year Review of FIA)	- April 20/17 and June 23/16 telephone conversations with B. Wycks re updates on expected release date of Policy Paper and other FIA Review timelines	-If necessary, follow-up meeting in Q3 or Q4 2017 in Vancouver, after Policy Paper is released		-Pending Ministry of Finance's release of Policy Paper -Pending

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	-November 10/15 in Vancouver along with Dan Ashton; and separate meeting along with Brian Dillon and Kari Toovey	-liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings.)		
Brian Dillon, Director, Financial Institutions		-See E. Cole above		-Pending (see E. Cole above)
Kari Toovey, Senior Policy Advisor		-See E. Cole above		-Pending (see E. Cole above)
Alberta				
Alberta Insurance Council: Joanne Abram, CEO;	<p>-May 4/17 liaison lunch in London, Ontario</p> <p>-December 21/16 letter to CAFII confirming definition of CGI critical illness insurance approved by Life Council to include selling of CI under existing RIA licence</p> <p>-Oct 31/16 CAFII submission of letter proposing definition of CGI critical illness insurance to be adopted for inclusion under existing RIA licence</p> <p>-Sept 16 & 28/16 and Oct 11/16 e-mail correspondence with B. Wycks re LIC decision on allowing CI to be sold under an RIA licence</p>	<p>-follow-up liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings.)-</p> <p>-if necessary, Q2 2017 teleconference or in-person meeting with AIC management or LIC</p>	<p>-AIC's implementation of approved definition and process for CI to be sold under existing RIA licence</p> <p>-Representation for Restricted Licence Holders on Life Insurance Council</p>	<p>-Pending</p> <p>-Pending</p>

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Anthonet Maramieri, COO	<ul style="list-style-type: none"> -March 8/17 email to B. Wycks advising of Life Council's further look at definition of credit-related insurance approved to be offered under a Restricted Certificate, at April 12/17 meeting. -Sept 12/16 teleconference with G. Grant and B. Wycks -July 12/16 teleconference with G. Grant and B. Wycks - April 11/16 informal discussion with B. Wycks, at CISRO LLQP Info Session - Feb 27/15: Toronto: B. Wycks met A. Maramieri and had get acquainted chat at CISRO LLQP Stakeholder Info Session 	-See J. Abram above	-See J. Abram above	Pending (see J. Abram above)
Warren Martinson, Legal Counsel	<ul style="list-style-type: none"> -W. Martinson in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -May/June 2016 telephone discussion with J. McCutcheon (on CAFII's behalf) re legislative and regulatory underpinnings of selling of CI benefits as credit-related insurance under an RIA licence -Feb 10/14: Toronto, ON (with B. Wycks, as W. Martinson then on LLQP Governance Ctte.) 	-See J. Abram above	-See J. Abram above	Pending (see J. Abram above)

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<p>Treasury Board and Ministry of Finance: Nilam Jetha, Superintendent of Insurance (made permanent at beginning of 2017, following one year interim period)</p> <p>Mark Prefontaine, Superintendent of Insurance (seconded to Senior Asst. Deputy Minister for one year, effective Jan. 11/16)</p>	<p>No contact – appointed Jan 11/16 (congratulatory letter sent Feb. 1/16)</p> <p>-Sep 30/14; Fredericton, NB (informal meeting)</p>	<p>-liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)</p> <p>-Not applicable</p>	<p>- Update on Superintendent’s priorities -Communicate CAFII issues; build and strengthen relationship</p>	-Pending
David Sorensen, Deputy Superintendent of Insurance	No face-to-face contact to date - <i>appointed Sep 15/14</i>	-See N. Jetha above	See N. Jetha above	-Pending
Laurie Balfour, Director, Financial Compliance, Insurance Regulation and Market Conduct Branch (Chair of CCIR Insurance Core Principles Implementation Ctte)	-CAFII 20 th Anniversary: April 5/17 -Sep 30/14: Fredericton, NB (informal meeting) -Jul 28/14: call with CAFII reps re: “effecting of CGI”	-See N. Jetha above	-See N. Jetha above	-Pending
Joe Ceci, President of Treasury Board and Minister of Finance	No contact – appointed May 24/15	-None at this time	TBD until CAFII has a “direct ask” at Ministerial level	

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Saskatchewan				
Insurance Councils of Saskatchewan: Ron Fullan, Executive Director, (CISRO Chair)	-CAFII 20 th Anniversary: April 5/17 -R. Fullan in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session	-lunch meeting with CAFII small group on June 2/17 at Delta Bessborough Hotel, Saskatoon, immediately following CAFII presentation at CISRO meeting -follow-up liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings.)-	-timing of renewed focus on establishing a Restricted Insurance Agents Advisory Committee -ICS-relevant aspects of implementation of new Saskatchewan Insurance Act and Regulations -Sask. RIA regime and licensure issues	-Confirmed -Pending
April Stadnek, Director of Licensing	-Sept 22/15 CISRO LLQP Stakeholder Info Session in Toronto (B. Wycks) - Sep 30/14; Fredericton, NB (informal meeting) - November/13 in Toronto when April attended CLHIA CCOSS Seminar	-See R. Fullan above	-See R. Fullan above	-Confirmed
Financial Consumer Affairs Authority (FCAA): Roger Sobotkiewicz, former Director of FCAA Legal Branch, became Interim Chairperson and Superintendent of Insurance, effective Feb. 1/15	-no previous contact; congratulatory letter on appointment sent March 4/15	-See J. Seibel below	-see J. Seibel below; and -introduce CAFII and build relationship -Regulations being developed following passage of <i>Bill 177, The Insurance Act (Saskatchewan)</i> -ISI: Representation for Restricted Licence Holders -Sask's imposition of PST on all insurance premiums - Update on Superintendent's priorities	-Pending (see J. Seibel below)
Ian McIntosh, Deputy Superintendent of Insurance	-Jul 28/14 call with CAFII reps re: "effecting CGI"	-see J. Seibel below	-see J. Seibel below; and -see R. Sobotkiewicz above	-Pending (see J. Seibel below)

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<p>Janette Seibel, Lawyer, became lead on Bill 177 and Regulations file effective June 1/15</p>	<p>March 2017 email exchange with B. Wycks re invitation to CAFII to provide feedback on FCAA-proposed definition of TPA, for inclusion in Insurance Regulations -February 17/17 call to B. Wycks advising that “in force” date for new Insurance Act and Regulations had been deferred to Spring 2018 -Jan 2017 email exchange with B. Wycks re timing of “in force” date for new Saskatchewan Insurance Act and related Regulations -Nov and Dec. 2016 email exchanges with B. Wycks re Insurance Regulations Consultation and TPAs sub-consultation.</p>	<p>-Get acquainted/liaison meeting with CAFII reps on June 1/17 in Regina, following CAFII meeting with Sask Finance Minister K. Doherty and Ministry officials re issue of imposition of PST on insurance premiums</p> <p>-teleconference meeting in Q2 2017, if necessary</p>	<p>-timing of “in force” date for new Saskatchewan Insurance Act and related Regulations -CAFII’s response submissions on FCAA’s Insurance Regulations Consultation document (submitted Dec. 2/16) and TPAs sub-consultation (submitted Dec. 9/16) -Sask’s imposition of PST on all insurance premiums</p>	<p>-Pending</p>
<p><u>Ministry of Finance</u> Kevin Doherty, Minister of Finance</p>	<p>no previous contact; appointed Finance Minister on May 21/15 (first elected in 2011)</p>	<p>-June 1/17, 1:00 to 1:30 p.m. in Regina</p>	<p>-introduce CAFII and build relationship -Sask’s imposition of PST on all insurance premiums</p>	<p>-Confirmed</p>

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Manitoba				
Ministry of Finance: Ken Lofgren, Acting Superintendent of Insurance Scott Moore, Deputy Superintendent of Insurance	-Appointed Spring 2015; no previous CAFII contact -CAFII 20 th Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -April 15/15 teleconference with three CAFII reps -April 29/14: meeting in Winnipeg, MB	-See S. Moore below -late June or early July 2017 liaison meeting in Winnipeg, on same day as (perhaps in combination with) meeting with Insurance Council of Manitoba (see B. Palace Churchill below)	-See S. Moore below -Maintain and build relationship -Representation for Restricted Licence Holders on Life Insurance Council -concern about amended Insurance Act's apparent residency requirement for employees of Restricted Insurance Agents	-Pending -Pending
Cameron Friesen, Minister of Finance	No contact – took office May 3/16	-None at this time	TBD until CAFII has “direct ask” at Ministerial level	

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<p>Barbara Palace Churchill, Executive Director, Insurance Council of Manitoba (appointed late November 2016)</p> <p>Erin Pearson, former Executive Director, Insurance Council of Manitoba (retired at end of 2016)</p>	<p>-May 4/17 short get acquainted/liaison meeting in London, Ontario</p> <p>-Sept. 23/16 email exchange with B. Wycks re amendments to Regulation 389/87 which ICM's ISI Committee recommended to Government re incorporating other organizations and other types of insurance into prescribed regulatory framework for RIA licence regime</p> <p>-Sept. 30/14: dinner in Fredericton, NB re: ISI implementation</p>	<p>-late June or early July 2017 liaison meeting at ICM office in Winnipeg, including an educational presentation for ICM staff on CGI and other CAFII member products and practices (as suggested/ requested by B. Palace Churchill)</p> <p>-</p>	<p>-Introduce CAFII and build/maintain relationship</p> <p>-Representation for Restricted Licence Holders on Life Insurance Council</p> <p>-Insurance Council's "ISI items for further review and development"</p> <p>-communicate CAFII issues</p>	-Pending
Ontario				
<p>FSCO:</p> <p>Brian Mills, appointed Interim CEO and Superintendent on October 18/14. Will likely be FSCO's last CEO, as Ontario Government transitions to a new Financial Services Regulatory Authority (FSRA) over next two years (2017 and 2018), as stated by B. Mills at FSCO Symposium on November 25/16.</p>	<p>-May 3/17: informal chat with K. Martin during CLHIA Conference</p> <p>-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - January 28/15 stakeholder meeting with CCIR</p>	-None at this time	<p>(i)Build/maintain relationship</p> <p>(ii) Ontario government review of FSCO's mandate</p> <p>(iii) next steps in Life Insurance Product Suitability Review</p> <p>(iv)CCIR review of travel health insurance</p> <p>(v)Update on Superintendent's priorities</p> <p>(vi)communicate CAFII issues</p>	

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Anatol Monid, Executive Director, Licensing and Market Conduct Division	<p>-May 3/17: informal chat with K. Martin during CLHIA Conference</p> <p>-CAFII 20th Anniversary event: April 5/17</p> <p>-June 7/16, December 8/15 and June 9/15: informal update conversations at CAFII Reception events</p> <p>-January 28/15 stakeholder meeting with CCIR</p>	- None at this time	<p>-next steps in Life Insurance Product Suitability Review</p> <p>-other FSCO initiatives re life insurance agent and/or insurer compliance</p>	
Izabel Scovino, appointed Director, Market Conduct Regulation Branch in Nov/14	<p>-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto</p> <p>Oct. 8/15 at CLHIA CCOS Fall Seminar (B. Wycks)</p> <p>-Nov 21/14 at FSCO Life & Health Insurance Symposium</p>	-None at this time	-see A. Monid above	

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Heather Driver Director, Licensing Branch Licensing and Market Conduct Division (assumed position in Jan 2016, following retirement of Shonna Neil)	-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct. 14/16 email exchange with B. Wycks following CAFII's delivery of input, requested by FSCO in Oct. 7/16 meeting, re optimal wording to use in FSCO communications re life insurance agent and insurer relationship -Oct. 7/16 meeting with CAFII reps, at FSCO's invitation, re FSCO initiatives around life agent and insurer compliance, particularly re E&O insurance (also attended by Richard Tillman, Allan Amos, Kelly Picard, and Abina Rogers of FSCO)	-May 30/17 initial meeting of FSCO Life Insurance Industry Working Group (LII Working Group), of which H. Driver is Chair	-see A. Monid above	-Confirmed
Richard Tillman, Senior Manager, Insurance and Deposit Institutions Policy	-conversation with B. Wycks at Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - Oct. 7/16 meeting with CAFII reps re life agent and insurer compliance	-None at this time	-see A. Monid above	
Reena Vora, Manager, Market Regulation Branch, Licensing and Market Conduct Division	-December 8/16 with CAFII reps for feedback on draft questionnaire for life insurer examination visits (one pilot test visit planned in Q1 2017), as next phase in Life Insurance Product Suitability Review	-None at this time	-Life insurer examination visits - -	

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<p>Ministry of Finance</p> <p>-Sandy Roberts, Director, FSRA Implementation Secretariat (appointed Nov 2016)</p> <p>-Stuart Wilkinson, Senior Manager, FSRA Implementation Secretariat (transferred from previous MOF role in Nov 2016)</p> <p>-David McLean, Policy Advisor</p>	<p>-congratulatory letter on appointment sent January 2017</p> <p>-CAFII 20th Anniversary Reception: April 5/17 (regular attendee at CAFII Receptions)</p> <p>-June 7/16 and April 12/16 informal conversations with B. Wycks at CAFII Receptions</p> <p>-July 30/15 life & health insurance sector roundtable</p> <p>-May 21/15 informal meeting: insurance sector round table</p>	<p>-introductory face-to-face meeting for CAFII reps being pursued for June 2017</p>	<p>-Ontario Government's replacement of FSCO with a new Financial Services Regulatory Authority (FSRA) over next two years (2017 and 2018); and Regulations to implement FSRA</p>	<p>-Pending</p>
Quebec				
<p>AMF: Louis Morisset, CEO;</p>	<p>-AMF 2016 Rendez-Vous on November 14/16 in Montreal</p> <p>-Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF</p> <p>-Apr 8/14: CAFII liaison lunch and Industry Issues Dialogue with AMF in Montreal</p>	<p>-CAFII liaison lunch and Industry Issues Dialogue with AMF on Oct. 3/17</p> <p>-AMF 2017 Rendez-Vous event in November 2017</p>	<p>-(i)draft omnibus Bill to modernize Quebec's financial services sector, including Distribution Act (expected release by Ministry of Finance in Q4 2016)</p> <p>-(ii)AMF final paper on electronic commerce in insurance, setting out Orientations/expectations</p> <p>-(iii)Distribution Guide template and implementation timelines</p> <p>-(iv)Update on AMF priorities</p> <p>-(v)Communicate CAFII issues</p> <p>-(vi)Maintain and strengthen relationship</p>	<p>-Pending: invitation letter sent</p> <p>-Pending</p>

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Patrick Dery, Superintendent, Solvency (appointed CCIR Chair effective April 1/15)	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-see L. Morisset above	-Pending
Eric Stevenson, Superintendent, Client Services and Distribution Oversight	-CAFII 20 th Anniversary event: April 5/17 -AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-See L. Morisset above	-Pending
Louise Gauthier, Senior Director, Distribution Policies and Compensation (member of CCIR TIWG). Lead on AMF's Distribution Guide rewrite initiative.	-CAFII 20 th Anniversary event: April 5/17 -L. Gauthier in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -AMF 2016 Rendez-Vous on November 14/16 in Montreal -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper -Liaison lunch and industry issues dialogue on October 6/15 in Levis, Quebec	-See L. Morisset above	-See L. Morisset above; and -Distribution Guide rewrite	-Pending Invitation sent

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Maryse Pineault, Senior Director, Distribution Framework	-Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -AMF 2016 Rendez-Vous on November 14/16 in Montreal	-See L. Morisset above	-See L. Morisset and L. Gauthier above	-Pending
Ministry of Finance Carlos Leitao, Minister Richard Boivin, Assistant Deputy Minister, Financial Institution Policy and Corporate Law Guillaume Caudron, Chief of Staff Yann Nachabé, Policy Advisor	 -Feb. 25/16 phone call between B. Wycks and Yann Nachabé, Policy Advisor, Ministry of Finance, resulting from CAFII request for April 2016 in-person follow-up meeting with Richard Boivin and Guillaume Caudron	 -in-person or teleconference meeting with Ministry officials coincident with consultation period on Omnibus Bill expected in Q3 or Q4 2017, if necessary	 -Omnibus Bill expected to modernize financial sector, incl. the Distribution Act (Minister Leitao in response to question at legislative committee meeting on April 28/16) -Ministry's direction on online distribution of insurance without involvement of an advisor -CAFII submission in response to Report on the Application of the Act respecting the distribution of	 -Pending release of Omnibus Bill -Request politely withdrawn, based on reassuring information from Y. Nachabé
New Brunswick				
Financial and Consumer Services Commission (Insurance Division): Angela Mazerolle, Superintendent of Insurance	-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto - May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Oct 1/14: Fredericton, NB	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	-refreshed "Seven Point Guide to The Creditor Insurance Regulatory Regime," to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -implementation of further phases of online licensing system -legislative/regulatory change to support electronic beneficiary designations -other New Brunswick licensing issues	-Pending

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David Weir, Deputy Superintendent of Insurance	<ul style="list-style-type: none"> -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax - April 11/16 informal discussion with B. Wycks, at CISRO LLQP Info Session - Feb. 19/16 re CAFII feedback on online insurance licensing system - Sept. 22/15 CISRO LLQP Info Session in Toronto (B. Wycks) -Oct 1/14: Fredericton, NB 	-See A. Mazerolle above	<ul style="list-style-type: none"> -see A. Mazerolle above -timing of final recommendations on reforming licensing framework for other-than-life agents and brokers -CAFII feedback on New Brunswick online insurance licensing system 	-Pending
Opportunities New Brunswick: Jay Reid, Investment Attraction Officer	-Jun 3/14: Toronto, with Adam Mitton of predecessor organization Invest New Brunswick	-None at this time	<ul style="list-style-type: none"> - CAFII submission re: Insurance Act and regulatory process changes necessary to support business efficiency and further inbound investment and additional jobs in New Brunswick -Introduce CAFII and build relationship -Position CAFII as an information resource 	
Consumer Advocate for Insurance: Ronald Godin, Consumer Advocate	No contact	-None at this time		

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Nova Scotia				
Superintendent of Insurance: William Ngu, Acting Superintendent of Insurance	-May 4/16 dinner meeting with Atlantic Canada regulators in Halifax -Appointed June 2015; no previous CAFII contact	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	-refreshed “Seven Point Guide to The Creditor Insurance Regulatory Regime,” to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -Review of life and accident & sickness provisions of Insurance Act -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent’s priorities -Communicate CAFII issues; build and strengthen relationship	-Pending
Jennifer Calder, Deputy Superintendent of Insurance	-CAFII 20 th Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR (participated by phone) -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -May 4/16 dinner meeting with Atlantic Canada regulators in Halifax	-See W. Ngu above	-See W. Ngu above	-Pending

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PEI				
Superintendent of Insurance: Robert Bradley, Superintendent	-CAFII 20 th Anniversary event: April 5/17 -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct 1/14: Fredericton, NB	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	-refreshed “Seven Point Guide to The Creditor Insurance Regulatory Regime,” to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -Review of life and accident & sickness provisions of Insurance Act (on April 23/15, R. Bradley advised that this may get underway in late 2015) -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent’s priorities -Communicate CAFII issues -Maintain and strengthen relationship	-Pending
Newfoundland				
Superintendent of Insurance: John O’Neill, Superintendent Craig Whalen, Deputy Superintendent of Insurance	-N/A; appointed in October 2015 -Oct 1/14: Fredericton, NB	-liaison meeting as part of CAFII tour of Atlantic Canada regulators and policy-makers, in September or November 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings) -see J. O’Neill above	-refreshed “Seven Point Guide to The Creditor Insurance Regulatory Regime,” to be presented by CAFII as an educational resource to counteract false impression that ISI is unregulated -legislative/regulatory change to support electronic beneficiary designations -Update on Superintendent’s priorities -Communicate CAFII issues; build and strengthen relationship	-Pending -Pending

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FEDERAL/NATIONAL				
<p>CCIR:</p> <p>Martin Boyle, Policy Manager</p>	<p>-informal chats during May 3-5 CLHIA Conference</p> <p>-liaison lunch on April 24/17</p> <p>-CAFII 20th Anniversary event: April 5/17</p> <p>-March 1/17 CCIR webinar presentation for CAFII members on CCIR expectations for insurer completion of Annual Statement on Market Conduct (presented by L. Balfour and M. Boyle)</p> <p>-Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto</p> <p>-November 29/16 CAFII Holiday Season Reception</p> <p>-October 24/16 CAFII liaison lunch with CCIR Policy Managers</p> <p>-August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper</p> <p>-May 19/16 CCIR ICPiC teleconference/webinar meeting with CAFII members (L. Balfour and M. Boyle)</p> <p>-May 4/16 lunch meeting in Halifax (with C. Rogers and S. Jacobs)</p>	<p>-liaison lunch in week of June 26-30/17, following CCIR Summer Teleconference on June 22/17</p>	<p>-Annual Statement on Market Conduct (Martin)</p> <p>-Framework for Cooperative Market Conduct Supervision (Martin)</p> <p>-attendance of CCIR members at CAFII 20th Anniversary celebration in 2017</p> <p>-Possible CCIR speakers/panelists at CAFII events</p> <p>-Update on CCIR 2014-17 Strategic Plan and related priorities</p> <p>-Communicate CAFII issues; and maintain and strengthen relationship</p> <p>-possible CAFII webinar(s) for CCIR audience</p> <p>-updates on Annual Statement on Market Conduct</p>	<p>-Pending</p>

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status May 15/17
Sean Jacobs, Policy Manager	<ul style="list-style-type: none"> -informal chats during May 3-5 CLHIA Conference -liaison lunch on April 24/17 -CAFII 20th Anniversary event: April 5/17 -February 22/17 CAFII stakeholder meeting with CCIR Travel Insurance Working Group -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -November 29/16 CAFII Holiday Season Reception -October 24/16 CAFII liaison lunch with CCIR Policy Managers -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper -July 7/16 CAFII webinar presentation by Lesli Martin, Pollara, on Canadians' perceptions, confidence, and satisfaction with travel medical insurance -May 4/16 lunch meeting in Halifax (with C. Rogers and M. Boyle) -March 16/16 CAFII/CLHIA joint stakeholder meeting with CCIR Travel Insurance Working Group 	<ul style="list-style-type: none"> -liaison lunch in week of June 26-30/17, following CCIR Summer Teleconference on June 22/17 	<ul style="list-style-type: none"> -CCIR TIWG's Position Paper (expected May 2017) -CCIR review of travel health insurance -See M. Boyle above 	-Pending

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status May 15/17
Patrick Déry, Chair (Superintendent, Solvency, AMF)	<ul style="list-style-type: none"> -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -Oct. 4/16 in Montreal: CAFII liaison lunch and Industry Issues Dialogue with AMF -October 6/15: CAFII liaison lunch and industry issues dialogue with AMF -April 29/15 meeting in Quebec City, along with CCIR Vice-Chair Carolyn Rogers 	<ul style="list-style-type: none"> -If necessary, Q2 or Q3 2017 meeting with P. Déry, as Chair of CCIR, following release of Travel Health Insurance Products Position Paper 	<ul style="list-style-type: none"> -CCIR review of travel health insurance -Update on CCIR 2017-20 Strategic Plan and related priorities -Communicate CAFII issues; maintain and strengthen relationship 	-Pending
Harry James, Chair, CCIR Travel Insurance Working Group (TIWG)	<ul style="list-style-type: none"> -May 10/17 teleconference with S. Jacobs and CAFII reps re CCIR TIWG Communications Plan for release of Travel Health Insurance Products Issues Paper -May 3/17: informal chat with K. Martin during CLHIA Conference -H. James chaired Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -February 22/17 CAFII stakeholder meeting with CCIR Travel Insurance Working Group -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper 	<ul style="list-style-type: none"> -If necessary, Q2 or Q3 2017 meeting with Harry and TIWG members following release of Travel Health Insurance Products Position Paper 	<ul style="list-style-type: none"> -CCIR Travel Health Insurance Products Position Paper (expected May 2017) and CAFII response to same 	-Pending

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status May 15/17
	<ul style="list-style-type: none"> -March 16/16 CAFII/CLHIA joint meeting with CCIR Travel Insurance Working Group -March 24/15 meeting with CAFII EOC re travel health insurance review initiative 			
Laurie Balfour, Chair, CCIR Insurance Core Principles Implementation Committee (ICPiC)	<ul style="list-style-type: none"> -CAFII 20th Anniversary event: April 5/17 -March 1/17 CCIR webinar presentation for CAFII members on CCIR expectations for insurer completion of Annual Statement on Market Conduct (presented by L. Balfour and M. Boyle) -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference) -May 19/16 CCIR ICPiC webinar presentation for CAFII members (L. Balfour and M. Boyle) 	-liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)	<ul style="list-style-type: none"> -Harmonized Annual Statement on Market Conduct -Framework for Co-operative Market Conduct Supervision in Canada -ICPiC work on IAIS' Insurance Core Principles 	-Pending

Jurisdiction Regulator/Policy-Maker	Last Meeting /Contact	Proposed Meeting	Topics/Purpose	Status May 15/17
<p>CISRO: Ron Fullan, Chair (SK); G. Matier (BC); J. Abram (AB), W. Martinson (AB); D. Weir (NB)</p>	<p>-CAFII 20th Anniversary event: April 5/17 -R. Fullan in attendance at Feb. 22/17 CAFII stakeholder meeting with CCIR TIWG -Dec 9/16 informal discussion with B. Wycks at CISRO LLQP Session in Toronto -Dec. 12/16 CAFII Stakeholder Dialogue with CCIR in Toronto -August 10/16 CAFII stakeholder meeting re CCIR travel health insurance Issues Paper (participated by teleconference)</p>	<p>-June 2/17 CISRO meeting in Saskatoon (CAFII to make a presentation) -lunch meeting with CAFII small group on June 2/17 at Delta Bessborough Hotel, Saskatoon, immediately following CISRO meeting -follow-up liaison meeting as part of CAFII tour of Western Canada regulators and policy-makers, in October 2017 (dependent on conflict avoidance with CCIR and CISRO Fall meetings)</p>	<p>-national, online licensing system for insurance and related harmonization issues -possible CISRO Strategic Plan and opportunity for stakeholders to provide input</p>	<p>-Confirmed -Confirmed -Pending</p>
<p>Financial Consumer Agency of Canada (FCAC): Lucie Tedesco, Commissioner Brigitte Goulard, Deputy Commissioner Jane Rooney, Financial Literacy Leader</p>	<p>-May 1/15: B. Wycks made self-introduction and chatted with L. Tedesco, following her speech at CLHIA Conference -Jun 10/14: B. Goulard was speaker at CAFII event -Feb 10/15 (presentation at CAFII Annual Luncheon)</p>	<p>-None at this time -None at this time -None at this time</p>	<p>-FCAC consultation on its Proposed Supervision Framework and Publishing Principles for FCAC Decisions (released September 29/16 with November 14/16 deadline for submissions) of document expected). CAFII decided not to respond to this consultation, as out-of-scope</p>	
<p>Jeremie Ryan, Director, Financial Literacy and Consumer Education Karen Morgan, Marketing Officer</p>	<p>-Feb. 10/15 (with J. Rooney for presentation at CAFII event) -Jan 9/14 (meeting with M. Gill and B. Wycks in Ottawa)</p>	<p>-None at this time -None at this time</p>		