

Ministry of Finance

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April 2, 2015

Brendan Wycks, Executive Director
Canadian Association of Financial Institutions in Insurance
(CAFII)
2600 Skymark Avenue
Mississauga ON L4W 5B2

Re: Agreement on Internal Trade

Dear Mr. Wycks,

Last year, the Premiers of Canada's provinces and territories announced their intention to lead a comprehensive renewal of the Agreement on Internal Trade (AIT) with negotiations to be concluded by March of 2016. The Premiers have noted that past efforts to strengthen the Agreement on Internal Trade have made it possible to attain concrete progress in areas such as labour mobility. Amongst several priority areas to be considered for renewal is regulatory coordination.

The following is a useful link with information on efforts to renew the AIT:
<http://www.canadaspremiers.ca/en/initiatives/410-steering-committee-on-internal-trade>

As you are aware currently insurance adjusters, agents and brokers are covered under the AIT's labour mobility chapter. We are writing to seek your organization's input on the possibility of a broader application of the Agreement on Internal Trade to encompass financial services provided by insurance companies.

Specifically, we would be interested in hearing your suggestions with respect to aspects of insurance regulation or approaches to insurance regulation that could be the subject of Agreement on Internal Trade renewal and how they could benefit your members. Similarly, it would also be important for us to know of any specific areas or issues that would be of concern to your members.

We recognize that when it comes to the insurance industry in Canada, significant progress on regulatory coordination and harmonization has been achieved through existing intergovernmental organizations such as the Canadian Insurance Services

Regulatory Organizations and the Canadian Council of Insurance Regulators. Thus, when it comes to the insurance industry, there may be a preference to continue to focus coordination and harmonization efforts through these existing national regulatory organizations. We too would like to get your feedback on this proposition.

In terms of timing, it would be helpful if we could get your feedback on the above by May 5. And if it would be useful for you and your members, we would be happy to arrange a meeting to discuss these issues as a group.

If you have any questions on the above or would like more information please contact Paul Braithwaite at 416-326-9215.

Sincerely,

A handwritten signature in black ink, appearing to read 'Frank Allen', with a stylized, cursive script.

Frank Allen
Assistant Deputy Minister (A)