

Agenda Item 5(f)(ii)
February 25/20 EOC Teleconference Meeting

From: Arlitt, Michael <Michael.Arlitt@WillisTowersWatson.com>
Sent: February-20-20 8:59 AM
To: Keith Martin <Keith.Martin@cafii.com>
Cc: Brendan Wycks <brendan.wycks@cafii.com>; Bino, Pascal <Pascal.Bino@WillisTowersWatson.com>
Subject: Creditor Insurance Survey Info

Hi Keith,

I realize that you are off this week, but we thought we would follow-up in sending along the key data and information from our creditor insurance survey per the six files attached. There is one file related to product/benefit comparisons, and a separate file for insurance premium rate comparisons amongst the participants for each of the following products:

- Mortgage Insurance
- Line of Credit Insurance
- Personal Loan Insurance

This amounts to a total of six files, which are focused solely on comparatives amongst the CAFII participants we have discussed.

Pascal sent along email releases to each participating institution last week (which you and Brendan would have been copied), so our contacts that we deal with at each CAFII member financial institution are aware of its use for this purpose (along with the CAFII executive sponsor from each respective organization).

Should you have any questions regarding the attachments, please let us know.

Hope you are enjoying your vacation!

Mike

Michael Arlitt, ASA
Vice President, Affinity

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From: Bino, Pascal <Pascal.Bino@WillisTowersWatson.com>

Sent: February-14-20 3:45 PM

To: Denzyl Monteiro <denzyl.monteiro@scotiabank.com>

Cc: bradley.kuiper@scotiabank.com; Keith Martin <Keith.Martin@cafii.com>; Brendan Wycks <brendan.wycks@cafii.com>; Arlitt, Michael <Michael.Arlitt@WillisTowersWatson.com>

Subject: CAFII - Supporting information for FCAC presentation

Dear Denzyl:

Willis Towers Watson (WTW) has been retained by CAFII to support the delivery of a presentation to the Financial Consumer Agency of Canada (FCAC). We are helping CAFII by providing supporting information from CAFII participants to the December issue of our quarterly creditor insurance survey. The purpose of this email is to inform you that we will be utilizing information derived from the survey and transmitting it to CAFII to support the development of the FCAC presentation.

Our contacts at CAFII who are driving this mandate are copied on this email, along with your organization's executive sponsor of CAFII.

Should you have any questions or concerns regarding this approach, please let us know.

Kind regards,
Pascal

Pascal Bino
Senior Consultant
Affinity and Special Risks

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