

CAFII

55 St Clair Ave West, Suite 255
Toronto, ON M4V 2Y7

Balance Sheet As at August 31, 2012

ASSETS	Current 2012
Current Assets	
Bank Balance	\$117,579
Investments ^A	\$52,097
Accounts Receivable	\$176,250
Interest Receivable	\$240
Prepaid Expenses	\$2,181
Intangible Assets-Trademarks	\$6,245
Accumulated Amortization-Trademark	(\$6,245)
Total Current Assets	\$348,348
TOTAL ASSETS	\$348,348
LIABILITIES	
Current Liabilities	
Account Payable ^B	\$1,456
Deferred Revenue	\$136,700
Total Current liabilities	\$138,156
TOTAL LIABILITIES	\$138,156
UNRESTRICTED NET ASSETS	
Unrestricted Net Assets, beginning of year	\$137,319
Excess of revenue over expenses	\$72,872
Total Unrestricted Net Assets	\$210,192
Total Unrestricted Net Assets	\$210,192
TOTAL LIABILITIES AND UNRESTRICTED NET ASSETS	\$348,348

RESERVE RATIO:

Minimum Reserve for 2012	\$71,258
Maximum Reserve for 2012:	\$435,177
Current Reserve Ratio (CAFII policy requires min. 3 months reserve)	8.9 Months

C A F I I
55 St Clair Ave West, Suite 255
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Balance Sheet Items
As at August 31, 2012

Item A

Investment Portfolio

Investment Type	Issue Date	Principal	Rate	Deemed Interest	Maturity Date
Cashable GIC #0087-8019718-11	May 7, 2012	\$52,096.99	1.45%	\$755.41	May 7, 2013
Total		\$52,096.99		\$755.41	

Item B

Accounts Payable

	Total
	50.62
	1,405.58
Total outstanding:	\$1,456.20

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Statement of Operations As at August 31, 2012

REVENUE	Current Month	Current YTD	Budget 2012	% Used	YTD 2011 Balance	% Used YTD 2011
Membership Fees	\$34,175	\$273,400	\$419,700	65%	\$279,400	73%
Interest Revenue	\$64	\$456	\$750	61%	\$526	526%
TOTAL REVENUE	\$34,239	\$273,856	\$420,450	65%	\$279,926	72%
EXPENSE						
Management Fees	\$5,885	\$47,078	\$70,617	67%	\$46,162	67%
Lawrie Savage Fees	\$14,679	\$117,434	\$171,289	69%	\$115,131	69%
Fasken Martineau Fees ¹	\$0	\$0	\$10,467	0%	\$0	0%
Audit Fees	\$0	\$347	\$11,594	3%	\$1,162	12%
Board/EOC/AGM Expense ²	\$2,321	\$11,261	\$21,000	54%	\$9,720	46%
Insurance	\$219	\$1,840	\$4,320	43%	\$1,885	44%
Website (incl translation)	\$0	\$2,245	\$540	416%	\$2,074	384%
Telephone/Fax/Internet	\$63	\$389	\$1,000	39%	\$659	31%
Postage/Courier	\$10	\$216	\$500	43%	\$175	16%
Office Expenses	\$67	\$554	\$2,700	21%	\$1,642	61%
Bank Charges	\$0	\$38	\$0	0%	\$0	
Miscellaneous Expenses	\$0	\$0	\$0	0%	\$0	
Amortization Expense	\$0	\$0	\$0	0%	\$0	
Regulatory Model (s)	\$0	\$0	\$2,940	0%	\$0	0%
Tactical Communications Strategy ⁷	\$1,018	\$1,911	\$22,250	9%	\$9,549	38%
Media Relations, CAFII Consultant	\$0	\$8,170	\$12,000		\$5,842	49%
Research/Studies ⁴	\$0	\$5,085	\$42,000	12%	\$55,568	132%
Federal Financial Reform ⁵	\$0	\$0	\$2,160	0%	\$0	0%
Provincial Regulatory Review ⁶	\$1,406	\$4,305	\$54,000	8%	\$8,052	15%
Provincial Networking Strategy ³	\$0	\$0			\$17	
CCIR Research for Sup.model support	\$0	\$111	\$5,800	2%	\$0	0%
TOTAL EXPENSE	\$25,668	\$200,984	\$435,177	46%	\$257,637	46%
EXCESS OF REVENUE OVER EXPENSES	\$8,571	\$72,872	(\$14,727)		22,289.30	

Explanatory Notes:

- (1) Legal work relating specifically to CAFII
- (2) Board meetings and receptions, special Board or EOC lunch meetings, speaker expenses
- (3) Speaker lunches such as the one we did in BC and other events where we invite provincial regulators
- (4) Research for the creditor issues committee and any new issue that may come up
- (5) Placeholder
- (6) Faskin Martineau work: costs associated with regulation changes, insurance act updates, and issues related to restricted licensing regimes.
- (7) Fees for PR, media and communications firm

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Membership Fees

As At August 31, 2012

	<u>Jan-12</u>		<u>Jul-12</u>	
	<u>Billed</u>	<u>Received</u>	<u>Billed</u>	<u>Received</u>
TD Insurance	\$23,500.00	24-Feb-12	\$23,500.00	11-Sep-12
Assurant Solutions	\$11,750.00	24-Feb-12	\$11,750.00	7-Sep-12
BMO Insurance	\$23,500.00	16-Mar-12	\$23,500.00	
Canadian Premier Life Insurance Company	\$11,750.00	17-Feb-12	\$11,750.00	11-Sep-12
CIBC Insurance	\$23,500.00	2-Mar-12	\$23,500.00	
National Bank Insurance Company	\$11,750.00	9-Mar-12	\$11,750.00	
RBC Insurance	\$23,500.00	9-Mar-12	\$23,500.00	
ScotiaLife Financial	\$23,500.00	17-Feb-12	\$23,500.00	
Desjardins Financial Security Life Assurance Company	\$11,750.00	24-Feb-12	\$11,750.00	7-Sep-12
AMEX Bank of Canada	\$11,750.00	23-Mar-12	\$11,750.00	
Avalon Actuarial	\$4,800.00	2-Mar-12		
CSI Brokers Inc.	\$4,800.00	23-Mar-12		
Dion, Durrell & Associates Inc.	\$4,800.00	18-May-12		
Eckler Partners Ltd.	\$4,800.00	resigned		
KPMG	\$4,800.00	20-Apr-12		
Laurentian Bank of Canada	\$4,800.00	2-Mar-12		
Oliver, Wyman Consulting Limited	\$4,800.00	25-May-12		
Optima Communications	\$4,800.00	16-Mar-12		
RGA Life Reinsurance Company of Canada	\$4,800.00	25-May-12		
Swiss Reinsurance Company Ltd	\$4,800.00	10-Feb-12		
Munich Re	\$4,800.00	13-Apr-12		
CIT Financial Ltd.	\$4,800.00	resigned		
Aimia	\$4,800.00	9-Mar-12		
The Canada Life Assurance Company	\$4,800.00	13-Apr-12		
January Invoices	\$243,450		\$176,250	
July Invoices	\$176,250			
Total Membership Fees	\$419,700			