DCM Draft

Overview of Proposed Committee Work on IAIS Core Principles March 21, 2013

Does EOC support this DMC project?

Project: Monitor international events and develop ongoing matrix of key issues

I. Why is International Events of Interest to CAFII?

- Be current on events since it is on Canadian regulator radar
- ICP (Insurance Core Principles) high profile with regulators for potential regulator action in the Alternate Distribution Market:
 - CCIR and FSCO spending considerable time reviewing
 - Ouebec's Commercial Guidelines
 - Distribution Guide revisions
 - PPI analysis continues and changes to regulatory methods
 - US Debt Protection enforcement and review continues

II. How Do We Keep Abreast of These Events?

- Ongoing review of international press
- Create matrix to present to EOC on ICP
 - o Cross-reference with PPI, CAFII Project, U.S Debt Protection
- Identify key issues areas for review such as
 - o Monitoring
 - o Complaints
 - o Bundling
 - o Conflict of Interest (e.g. lender compensation)
 - o Suitability eligibility (sufficient in place)
 - o Insurance ending prior to Loan payout (e.g. age 70)
- Ongoing update of matrix for use by CAFII

III. Potential Outcomes

- Benchmarking CAFII members (in aggregate) on specific issue areas
- Use to respond to regulators (and potentially to media)
- Develop presentation material to use with regulators to reinforce industry alignment with key international issues (e.g. use in webinars; presentations to regulators)

IV. Questions for EOC

- Is this a useful DMC project? If so,
 - What kind of reporting and on what frequency would be helpful for CAFII?
 - o Proposed accountabilities:
 - 1. ED (Brendan) to monitor UK and US press and provide updates
 - 2. DMC to update matrix and provide analysis and presentation material as applicable