



Agenda Item 7(b)
July 20/21 EOC Meeting

From: Erica Hiemstra < Erica. Hiemstra@fsrao.ca>

Sent: July-05-21 4:18 PM

Cc: Nadine Willock < Nadine. Willock@fsrao.ca>

Subject: RE: FSRA LARF Report & Agent & Insurer Priorities

Hi Brendan,

Thanks for your note and I hope you had a great Canada Day weekend.

We're happy to meet with you and Keith. Our timeframe would be late July or early August. Nadine Willock, copied above, can work with you on dates.

Cheers, Erica

Erica Hiemstra

(she/her)
Head, Insurance Conduct
Market Conduct
Financial Services Regulatory Authority (FSRA)
E: erica.hiemstra@fsrao.ca

From: Brendan Wycks < brendan.wycks@cafii.com>

Sent: Wednesday, June 30, 2021 11:45 AM

To: Erica Hiemstra < Erica.Hiemstra@fsrao.ca; Keith Martin Keith.Martin@cafii.com

Cc: Nadine Willock < Nadine. Willock@fsrao.ca>

Subject: RE: FSRA LARF Report & Agent & Insurer Priorities

Hi, Erica and thanks very much for reaching out to Keith and me on this matter.

We'd be happy to have a virtual meeting with you and have you share the details of your second annual LARF report and related supervision insights with us.

We feel that it's best to have such an initial meeting with you on our own, which will allow us to determine what is the best way to relay the information to CAFII Member representatives.



My initial thinking is that if it does make sense to arrange an opportunity for you to present your LARF report and related supervision insights directly to CAFII Member representatives, the best forum would like be a mini-webinar/virtual meeting for that specific purpose rather than trying to squeeze you onto the agenda for one of our Executive Operations Committee meetings, which typically have very full and often time-challenged agendas.

Keith and I are both generally available on Monday, July 5; Tuesday, July 6; and Wednesday, July 7; or, alternatively, in the following week of Monday, July 12 through Friday, July 16.

So please propose three or four date/time options when you have an hour free, and I'm sure than one of them will also work for Keith and me.

Best regards,

Brendan Wycks, BA, MBA, CAE

Co-Executive Director Canadian Association of Financial Institutions in Insurance Brendan.wycks@cafii.com

From: Erica Hiemstra < Erica.Hiemstra@fsrao.ca>

Sent: June-28-21 11:12 PM

To: Brendan Wycks brendan.wycks@cafii.com; Keith Martin keith.Martin@cafii.com;

Cc: Nadine Willock < Nadine. Willock@fsrao.ca>

Subject: FSRA LARF Report & Agent & Insurer Priorities

Hi Brendan & Keith,

We haven't connected in some time! I wanted to reach out on some of FSRA's priority work in the L&H sector. We recently published our second annual LARF report and have been doing some supervision work on L&H agents and insurers that we believe will be of interest. Let me know if there is an opportunity to share the details of this work with CAFII. We'd certainly be pleased to join one of your upcoming meetings.

I hope you are well and look forward to the opportunity to connect soon.

Cheers, Erica

Erica Hiemstra

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