## CAFII Webinar for CCIR on Social Media and Ecommerce

## Agenda

## **Overview:**

**Presentation and discussion -** How social media and ecommerce are being used to provide new channels of engagement with customers, provide an overview of industry trends and the implications of the trends.

Presentation - 45 minutes

Q&A - 20 minutes

## **Presentation Overview:**

- Overview of trends and business drivers driving digital adoption (social, mobile and ecommerce) including types of social platforms, technology advances, customer expectations, demographics of users and distribution evolution.
- Leading practices in financial services with examples. Scope will include insurance, wealth, banking and non-regulated financial services firms (ie payments).
- **Top business strategies**. What are the business benefits and risks? For example communications and marketing, customer service, product innovation, recruiting and collaboration.
- Where are the trends going? Potential for the future.
- Implications to CAFII membership including, technology, risk, people, business changes.