

EOC AGENDA ITEM DECISIONING TEMPLATE

Agenda Title and Number: *Proposed Presentation Concept for 2019 Annual Members' Luncheon, 7(f)(i)*

Decision/Action Required: *EOC endorsement is sought for the Networking and Events Committee's proposal that the presentation at CAFII's 2019 Annual Members' Luncheon be a three-lawyer panel -- moderated by CAFII Board Chair Nicole Benson or an alternate Association leader -- to discuss recent insurance policy and regulatory developments in Canada and around the world.*

Agenda Short Background Summary: *Invite Torys (Jill McCutcheon); Fasken (Robert McDowell or Sylvie Bourdeau); and Stikeman Elliott (Stuart Carruthers) to speak on a panel at the 2019 CAFII Annual Members' Luncheon. Use the invitation as an encouragement and incentive for the two firms that are not already CAFII Associates (Fasken; Stikeman Elliott) to become Associates.*

Supplementary Information:

Proposed Presentation Concept For 2019 CAFII Annual Members' Luncheon

The proposal outlined below was reviewed with and endorsed by Networking and Events Committee members John Lewsen and Scott Kirby on November 15/18. It has been included on the agenda for the November 20/18 EOC meeting for further review and input.

Regarding the 2019 Annual Members' Luncheon one concept is a panel of three lawyers, who would each speak for 10 to 15 minutes and then take questions from the audience. The panel could focus on recent insurance policy and regulatory developments in Canada and around the world, and be moderated by Board Chair Nicole Benson.

Participants could include a representative from CAFII Associate Torys (likely Jill McCutcheon) as well as one representative from each of two law firms we are courting as CAFII Associate prospects: Fasken (Robert McDowell based in Toronto; or Sylvie Bourdeau based in Montreal) and Stikeman Elliott (Stuart Carruthers).

With respect to Fasken and Stikeman Elliott, their becoming a CAFII Associate would not be positioned as a pre-condition/requirement for participation on the Annual Members' Luncheon Panel, but rather we would again strongly encourage them to become an Associate for 2019 in order to maximize the profile-raising and business development opportunities which the Annual Members' Luncheon, in particular, and Associate status, more generally and on an ongoing basis, would afford them. We would emphasize the fact that CAFII Associates are permitted to have up to five representatives attend the Annual Members' Luncheon and the three or four CAFII Reception events held at other times of the year. And for the Annual Members' Luncheon, that would be five firm colleagues, in addition to the panelist him/herself.